

OGDENSBURG BRIDGE & PORT AUTHORITY: 2021-2022 BUDGET SUMMARY

INCOME

<u>Bridge Revenue</u>	<u>1,939,860</u>
<u>Airport Revenue</u>	<u>469,573</u>
<u>Industrial Park Revenue</u>	<u>871,470</u>
<u>Marine Terminal (Port) Revenue</u>	<u>904,100</u>
<u>Railroad Revenue</u>	<u>25,000</u>
<u>Wind Turbine Revenue</u>	<u>1,035,121</u>
TOTAL INCOME	<u>5,245,124</u>

EXPENSES

BRIDGE EXPENSE

<u>Salary Expense</u>	<u>992,121</u>
<u>Employee Benefits</u>	<u>768,293</u>
<u>Maintenance Expense</u>	<u>111,326</u>
<u>Utility Expense</u>	<u>113,229</u>
<u>General Expenses</u>	<u>588,879</u>
TOTAL BRIDGE EXPENSES	<u>2,573,848</u>

AIRPORT EXPENSE

<u>Salary Expense</u>	<u>276,913</u>
<u>Employee Benefits</u>	<u>173,135</u>
<u>Maintenance Expense</u>	<u>86,525</u>
<u>Utility Expense</u>	<u>76,785</u>
<u>General Expenses</u>	<u>961,982</u>
TOTAL AIRPORT EXPENSES	<u>1,575,340</u>

INDUSTRIAL PARK EXPENSE

<u>Salary Expense</u>	<u>6,198</u>
<u>Employee Benefits</u>	<u>3,420</u>
<u>Maintenance Expense</u>	<u>23,700</u>
<u>Utility Expense</u>	<u>73,652</u>
<u>General Expenses</u>	<u>43,918</u>
TOTAL INDUSTRIAL PARK EXPENSES	<u>150,888</u>

MARINE TERMINAL (PORT) EXPENSE

<u>Salary Expense</u>	<u>307,200</u>
<u>Employee Benefits</u>	<u>121,333</u>
<u>Maintenance Expense</u>	<u>44,200</u>
<u>Utility Expense</u>	<u>64,535</u>
<u>General Expenses</u>	<u>231,988</u>
TOTAL MARINE TERMINAL EXPENSES	<u>769,256</u>

WIND TURBINE EXPENSE

<u>Salary Expense</u>	<u>268,304</u>
<u>Maintenance Expense</u>	<u>478,060</u>
<u>General Expenses</u>	<u>330,000</u>
TOTAL WIND TURBINE EXPENSES	<u>1,076,364</u>

TOTAL EXPENSES **6,145,696**

OPERATING INCOME (Net Gain/(Loss)) **(900,572)**

CARES ACT Reimbursements	850,000
OPERATING INCOME (Net Gain/(Loss))	(50,572)
Principal-Current Portion of Long Term Debt	1,005,542
2.5% Non Reimbursed OBPA Grant Portion	156,569
OPERATING INCOME (Net Gain/(Loss))	(1,212,683)

Ogdensburg Bridge and Port Authority
Ogdensburg International Airport - Budgeted Revenues
2021-2022

92,923
214,614
155,670

2021-2022	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22
Total : 2021-2022	14,190	1,505	1,505	1,505	1,505	1,075	1,075	1,075	1,075	1,075	860	860
Hangar Rentals	14,190	1,505	1,505	1,505	1,505	1,075	1,075	1,075	1,075	1,075	860	860
Corporate Rentals	39,300	3,800	3,400	2,900	2,700	3,100	3,400	3,200	3,500	3,100	3,200	3,800
Facility Fees (Lessee - Allocated only)	-	-	-	-	-	-	-	-	-	-	-	-
Passenger Facility Charges	58,750	2,750	2,750	3,750	3,750	3,750	5,625	5,625	6,750	6,750	6,750	6,750
Grant Income - SOAR (Operating)	-	-	-	-	-	-	-	-	-	-	-	-
Land Rental	-	-	-	-	-	-	-	-	-	-	-	-
Building Rental	11,608	967	967	967	967	967	967	967	967	967	967	967
Rental Cars Income	5,263	-	-	-	690	895	925	745	573	385	350	350
MAPOC - Parking Fees	41,700	-	-	-	3,300	3,300	3,900	3,600	4,800	5,400	5,400	6,600
FBO - Fuel Sales	155,864	10,850	10,850	13,950	15,500	18,600	19,375	14,039	13,950	9,300	9,300	10,850
Advertising/Misc Income	72	6	6	6	6	6	6	6	6	6	6	6
FAA LEO Reimbursement (25%)	-	-	-	-	-	-	-	-	-	-	-	-
Vending Machine Income	1,031	76	-	-	228	-	-	364	-	-	364	-
GSE Storage Rental	18,000	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500
EAS Apron Charges - Skywest	49,125	4,750	4,250	3,625	3,375	3,875	4,250	4,000	4,375	3,875	4,000	4,750
EAS Terminal Charges - Skywest	64,845	6,270	5,610	4,785	4,455	5,115	5,610	5,280	5,775	5,115	5,280	6,270
EAS Office Rent - Skywest	9,825	950	850	725	675	775	850	800	875	775	800	950
Low Cost Carrier Incentive Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Airport Revenues: 2021-2022	469,573	33,424	31,688	33,713	39,651	42,958	45,608	41,201	43,021	38,248	38,992	38,413

2021-2022	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22
Total : 2021-2022	4401.03	1,505	1,505	1,505	1,075	1,075	1,075	1,075	1,075	1,075	860	860
Hangar Rentals	4401.03	1,505	1,505	1,505	1,075	1,075	1,075	1,075	1,075	1,075	860	860
Corporate Rentals	4402.03	3,800	3,400	2,900	2,700	3,100	3,400	3,200	3,500	3,100	3,200	3,800
Facility Fees (Lessee - Allocated only)	4403.03	-	-	-	-	-	-	-	-	-	-	-
Passenger Facility Charges	4405.03	2,750	2,750	3,750	3,750	3,750	5,625	5,625	6,750	6,750	6,750	6,750
Grant Income - SOAR (Operating)	4415.03	-	-	-	-	-	-	-	-	-	-	-
Land Rental	-	-	-	-	-	-	-	-	-	-	-	-
Building Rental	4413.03	967	967	967	967	967	967	967	967	967	967	967
Rental Cars Income	4423.03	-	-	-	690	895	925	745	573	385	350	350
MAPOC - Parking Fees	4420.03	-	-	-	3,300	3,300	3,900	3,600	4,800	5,400	5,400	6,600
FBO - Fuel Sales	4404.03	10,850	10,850	13,950	15,500	18,600	19,375	14,039	13,950	9,300	9,300	10,850
Advertising/Misc Income	4406.03	6	6	6	6	6	6	6	6	6	6	6
FAA LEO Reimbursement (25%)	-	-	-	-	-	-	-	-	-	-	-	-
Vending Machine Income	4424.03	76	-	-	228	-	-	364	-	-	364	-
GSE Storage Rental	4425.03	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500
EAS Apron Charges - Skywest	4426.03	4,750	4,250	3,625	3,375	3,875	4,250	4,000	4,375	3,875	4,000	4,750
EAS Terminal Charges - Skywest	4427.03	6,270	5,610	4,785	4,455	5,115	5,610	5,280	5,775	5,115	5,280	6,270
EAS Office Rent - Skywest	4428.03	950	850	725	675	775	850	800	875	775	800	950
Low Cost Carrier Incentive Fees	-	-	-	-	-	-	-	-	-	-	-	-
Gross Sales Income - Food Vendors % of Gross Sales	469.573	33.424	31.688	33.713	39.651	42.958	45.608	41.201	43.021	38.248	38.992	38.413

Expiration	Per Month	Per Year	Assume Renewal at current rate	Apron & Terminal Charges
#1 - Robertson 2021-09-30	215.00	2,580	Assume Renewal at current rate	Based on number of turns of the aircraft 125 per turn for Apron Charges 165 per turn for Terminal Charges
#2 - Frank Richardson 2021-08-31	215.00	2,580	Assume Renewal at current rate	
#3 - Prown 2021-08-31	215.00	2,580	Assume Renewal at current rate	
#4 - Phillips 2020-09-30	215.00	2,580	Won't sign new contract - pays month to month	
#5 - VACANT 2021-08-31	215.00	2,580	CURRENTLY - Month to Month Tenant	
#6 - Boardard 2021-08-31	215.00	2,580	Assume Renewal at current rate	
#7 - VACANT 2021-12-31	215.00	2,580	Assume Renewal at current rate	
#8 - Bird Title 2021-12-31	215.00	2,580	Assume Renewal at current rate	
#9 - VACANT 2021-03-31	215.00	2,580	Assume Renewal at current rate	
#10 - Frank Richardson 2021-03-31	215.00	2,580	Assume Renewal at current rate	

Ogdensburg Bridge and Port Authority
Port Projected Budget: 2021-2022

Per Adam (OMLC) Port Manager

Cargo	Client	Tonnage/ CBM	Rates	Gross Revenue	Comments	Adjusted Revenue
<u>General</u>						
Fertilizer	N/A	10,000	11.95	119,500.00	Possible Spring/Fall Shipments	100,000
Fertilizer (storage)	N/A	3	5,000.00	15,000.00	Storage (Based on 3 Months)	12,000
General/Project	N/A			65,000.00	Misc Projects (Beer tanks, etc)	65,000
Salt	N/A	150,000	7.01	1,051,500.00	Based on 2019-2020 Rates	420,600
Salt Storage	N/A			60,000.00	Outside Storage Estimate (Conservative)	60,000
Thawrox/Salt	Compass	20,000	2.85	57,000.00	Based on 2019-2020 Rates/Commodity	57,000
Salt Storage Thawrox	Compass	10,000	0.25	15,000.00	Inside Storage Estimate (based on 6 months/10k sq')	15,000
Grain Cargoes	Misc	N/A		80,000.00	Estimate (based on 10k @ \$8.00)	80,000
Scale Usage	Misc	N/A		5,000.00	Estimate	10,000
Receiving & Loading/Weighing - General						24,700
				<u>1,468,000.00</u>		<u>844,300</u>
<u>Windmill/Wind Turbine</u>						
Windmills	N/A	104,481.26	Misc.	424,101.08	Towers/Blades via vessel (GE)	424,101
Windmills	N/A	15,000	1.50	22,500.00	Storage Estimate	22,500
Windmills	N/A			75,000.00	Extra Services/OT/Detentions/Welders/Etc	75,000
Windmills (Cranes)	N/A	68	6,320.00	459,760.00	Based on 68 days of crane usage plus 30k in MOB	459,760
Linesmen	N/A	6	3,000.00	18,000.00	Based on 6 vessels/salt excluded	18,000
Security	N/A	432	55.00	23,760.00	Based on 6 vessels (423 hours) 3 days per vessel/salt excluded	23,760
Dockage	N/A	6	2,000.00	12,000.00	Based on 6 vessels/salt excluded	12,000
				<u>1,035,121.08</u>		<u>1,035,121.08</u>
<u>Port Rentals</u>						
Corning		Monthly Rent		Annual		
		3,125		37,500.00		37,500
Ritchie Feeds		Varies		17,500.00	2019-2020 Full Year 18.009	17,500
Ogdensburg NY Railway System d/b/a Seaway Bulk Services		400		4,800.00		4,800
						<u>59,800</u>

Total Port Budget	904,100
Total Windmill Budget	1,035,121

Ogdensburg Bridge and Port Authority
2021-2022 Expense Budgets
Salaries/Wages

Position:	2021-2022 Budget	2020-2021 Budget	S - Salaried H - Hourly	Other Wages 2021-2022	Hourly Rate 2021-2022	Hourly Rate 2020-2021	Projected Hours 2021-2022	Other Wages 2020-2021	Employer FICA	Employer Medicare	Notes
Administration:											
Interim Executive Director - SL	105,000.00		S				2,080	4,000	Admin 6,510	1,523	With Wade's departure, SL given Executive Director's Position on interim basis leaving Director of Operations position vacant
Executive Director - WD	-	133,003	S				2,080	5,000	-	-	Director of Operations position vacant
Director Development/Marketing - JR	-	94,941	S				2,080	-	-	-	JR retiring 21st March 2021. Position will not be funded for the 2021-2022 fiscal year
Administrative Asst - AMG	48,934.00	48,934	S				2,080	-	3,034	710	
Administrative Asst - BL	41,322.00	41,322	S				2,080	-	2,562	599	
Totals - Administration	195,256	318,200							12,106	2,831	
Accounting:											
Chief Financial Officer - PAN	95,000.00		S				2,080	-	Finance 5,890	1,378	PAN took JRusso's place as CFO
Chief Financial Officer - JRusso	-	100,000	S				2,080	-	-	-	J Russo left to work at Shreveport Airport with WD
Accounting Manager - FO	-	73,045	S				2,080	-	-	-	Accounting Manager Position Eliminated
Account Clerk - KG	62,693.28	56,292	H		30.14	29.55	2,080	-	3,887	909	
Account Clerk - JD	57,325.63	56,352	H		27.56	27.02	2,080	-	3,554	831	
Account Clerk - SP	38,210.02	38,733	H		18.37	18.01	2,080	-	2,369	554	
Account Clerk - EMEJ	43,535.23	38,627	H		20.93	20.52	2,080	-	2,699	631	
Totals - Accounting	296,764	381,049							18,399	4,303	
Maintenance:											
Director - Operations - SL	-	105,000	S	4,000			2,080	4,000	Maintenance 4,333	1,013	Director of Operations position not eliminated, but will not be funded for 2021-2022 fiscal year
General Mechanic - Y Morrow	69,885.50	59,172	H	9,506	33.60	32.94	2,080	625	3,734	873	
General Mechanic - J Duree	60,232.22	65,252	H	24,049	28.96	28.39	2,080	625	2,868	671	
General Mechanic - D Garrigue	46,250.88	43,187	H	625	22.24	21.80	2,080	625	3,596	841	
General Mechanic - V Writers - S/B IN PORT	58,004.54	58,388	H	625	27.89	27.34	2,080	625	2,369	554	
Janitor - P Cunningham	38,210.02	38,733	H	5,522	18.37	18.01	2,080	625	2,369	554	
Janitor - S Epprecht	38,210.02	37,604	H	5,483	18.37	18.01	2,080	625	1,686	394	
Bridge - Temp Staff - College Students	27,200.00	27,200	H	-	-	-	750	-	9,295	2,167	
Bridge - Plant Crew	149,689.00	149,689	H	411			4,254	-	30,223	7,968	
Total - Maintenance	487,473	598,246		50,021					37,292		
Toll Collector:											
Toll Collector - T Barr	0	66,206	H	10,161	28.88	28.88	2,080	625	-	-	With T Barr's retirement, position itself not eliminated, but will not be funded for 2021-2022 fiscal year
Toll Collector - M Escoffery	38,995.01	48,712	H	10,928	18.75	18.38	2,080	625	2,418	565	
Toll Collector - T Joannette	57,261.98	68,662	H	15,675	27.53	26.96	2,080	625	3,550	830	
Toll Collector - J O'Grady	57,919.68	63,170	H	2,287	27.85	27.30	2,080	625	3,591	840	
Toll Collector - D Greene	59,829.12	64,073	H	8,119	28.76	28.20	2,080	625	3,709	868	
Toll Collector - PTR/Relief/Temp	20,516.07	30,621	H	-	0.00	-	1,800	-	1,272	297	
Overtime											
Total - Toll Collector	234,522	341,444		47,171					14,540	3,401	
Airport:											
Airport Manager - S Saracco - 5103.03	105,000.00	105,000	S				2,080	-	Airport 6,510	1,523	
Airport Operations - S Chaple	80,663.23	80,051	H	9,576	38.78	38.02	2,080	-	5,001	1,170	
Airport Operations - G Dewlev	-	45,951	H	14,809	21.43	21.01	2,080	-	-	-	
Airport Operations - D Lemay	44,574.82	45,789	H	625	21.43	21.01	2,080	-	2,764	646	
Airport Operations - J Snell	44,574.82	56,449	H	5,625	21.43	21.01	2,080	-	2,764	646	
Total - Airport	274,813	339,840		51,023					17,038	3,985	
Port of Ogdensburg:											
Maintenance - S Ballock - 7103.05	61,844.64	60,725	H	4,477	29.73	29.15	2,080	625	3,834	897	
Longshoreman - LA - 7103.05	73,938.54	61,740	H	3,828	29.73	29.15	2,487	625	4,584	1,072	
Account Clerk - K Hararave - 7101.05	59,892.77	59,579	H	1,481	28.79	28.23	2,080	625	3,713	868	
Temp/PT Longshoremen - 7104.05	26,759.70	45,955	H	-	29.73	29.15	900	-	1,659	388	
Overtime - Longshoremen - LA - 7103.05	26,759.70	28,988	H	-	44.60	29.15	600	-	1,559	368	
Wind Turbine Project - Longshoremen	132,806.00	130,200	H	-	-	-	-	-	8,234	1,925	
Total - Port of Ogdensburg	381,999	387,167							23,684	5,539	
With Vinnie	440,003.89								29,223		
Total - OBPA Salaries/Wages	1,870,827	2,338,946							115,991	27,127	
OBPA		2021-2022							Direct Cha	Direct Cha	
Employer FICA	115,991			Admin	Finance	Maintenance	Toll Collectors	Airport	Port		
Employer Medicare	27,127			12,105.87	18,399.28	30,223.34	14,540.36	17,038.40	23,683.96	115,991	100%
Insurance - Medical	373,297			2,831.21	4,303.08	7,068.36	3,402.87	3,984.79	5,538.99	27,127	100%
Insurance - Medical Insurance Buyouts	40,710			74,754.64	71,897.75	57,137.31	44,757.54	70,469.30	54,280.42	373,297	100% 6% increase Assumed for 2nd half of year
Insurance - Dental	25,075			40,710	13,570.11	27,140.21	-	-	-	40,710	100% 6% increase Assumed for 2nd half of year
Insurance - Vision	8,369			25,075	3,419.37	5,698.94	3,419.37	4,558.53	2,279.58	25,075	100% 4% increase Assumed for 2nd half of year
Health Savings Employer Contribution	51,800			8,369	1,339.06	2,008.58	1,673.82	1,339.06	669.53	8,369	100% 4% increase Assumed for 2nd half of year
NYS Retirement	279,829			51,800	9,800.00	8,400.00	7,000.00	11,200.00	5,600.00	51,800	100%
W/Compensation	75,314			279,829	45,160.44	54,400.56	53,700.56	58,240.67	46,331.55	279,829	100%
FSA/HS Admin Fees	5,000			75,314	11,587.63	13,847.04	13,847.04	16,236.44	13,847.04	75,314	100%
Unemployment	13,000			5,000	740.74	925.93	1,111.11	925.93	370.37	5,000	100%
DBL	5,038			13,000	1,925.93	2,407.41	2,407.41	2,888.89	2,407.41	13,000	100%
Post Retirement Benefits	77,417			5,038	746.40	933.00	933.00	1,119.60	933.00	77,417	100%
Total Employee Benefits	1,097,988			241,398	498,292	209,255	154,554	173,135	121,333	1,097,988	100%
Employee Benefits/Salaries %	46.98%			4	5	5	6	5	2	27	# Employees per department

12 November Board Meeting
Resolution Passed that Management Salaries would NOT see an increase for the 2021-2022 fiscal year.
Hourly (Union) salaries would follow the union contract including pay scale increases

With the retirement of the Director of Development/Marketing, 15% of Admin Asst Salary will be directed to the Industrial Park as AA will be point person with tenants

These 3 rates have been corrected but were incorrect (causing the 2021-2022 figures to be low by a few cents). The incorrect numbers were used when creating the budget that the Board approved.

These 4 individuals will receive a 45 c per hour longevity increase on their anniversary. That increase is not reflected in the budget figures for 2021-2022 budget.

On Budget Cover Sheet, Vinnie's salary has been moved to Port Salaries

This salary moved to Wind Turbine Expense - Salary Expense. However, some of the Overtime & Temp/PT Longshoremen could probably have been moved to the Wind Turbine as other types of cargo arrive by ship.

FVI - Hire Dates for Management

Grabetz	2017-10-26
Law	2017-10-30
Lawrence	2001-12-10
Nisco	2020-05-11
Qudsi	2017-11-20
Rishe	2006-05-08
Saracco	2018-09-21

**OGDENSBURG BRIDGE & PORT AUTHORITY
HOURLY WAGE SCHEDULE PER UNION CONTRACT**

NAME	HIRE DATE	GRADE & STEP as of 2018-03-31	TITLE	CURRENT HOURLY RATE	Before	2%**	2021-2022 HOURLY RATE	After	After	COMMENTS
					2021-03-31 ANNIVER- SARY*			2021-03-31 ANNIVER- SARY	Anniversary 2021-2022 HOURLY RATE	
Cunningham	2020-01-09	9 Step 1	Utility Worker	18.01		0.36	18.37			
Epprecht	2019-09-27	9 Step 1	Utility Worker	18.01		0.36	18.37			
Greene, K	1992-01-13	9 Step 2	Account Clerk	29.55		0.59	30.14	0.45	30.59	Anniversary in January '22 after new fiscal year begins. EE receives the 2% raise on current hourly rate, then will receive 45c per hour increase at anniversary
Garriques	2014-04-01	9 + 3 yrs	Airport Operations	21.80		0.44	22.24			
Barr	1989-11-08	9 Step 5	Toll Collector	28.88						Retired - Position not being eliminated, but not being funded for 2021-2022 fiscal year
Joanette	2010-05-16	9 Step 1	Toll Collector	26.99		0.54	27.53			
Jones (MacMartin)	2012-10-28	9 Step 1	Account Clerk	20.52		0.41	20.93			
Denny	2009-07-09	9 Step 1	Account Clerk	27.02		0.54	27.56			
O'Grady	2002-11-04	9 Step 3	Toll Collector	27.30		0.55	27.85			
Dupree	1991-01-07	9 Step 5	Maintenance Assistant	28.39	0.45	0.58	29.42			Anniversary in January '21 - current hourly wage will be increased by 45c per hour in January then the 2% raise will include the longevity increase
Winters	2001-09-17	9 Step 3	Maintenance Assistant	27.34		0.55	27.89	0.45	28.34	Anniversary in August '21 after new fiscal year begins. EE receives the 2% raise on current hourly rate, then will receive 45c per hour increase at anniversary
Morrow	2003-10-22	9 Step 2	Maintenance Assistant	32.94		0.66	33.60	0.45	34.05	Anniversary in January '22 after new fiscal year begins. EE receives the 2% raise on current hourly rate, then will receive 45c per hour increase at anniversary
Hargrave	1992-01-02	9 Step 5	Account Clerk	28.23		0.56	28.79			
Greene, D	1992-09-14	9 Step 5	Toll Collector	28.20		0.56	28.76			
Escoffery	2012-08-09	9 Step 1	Toll Collector	18.38		0.37	18.75			
Chapple	1992-08-06	12 Step 5	Airport Operations	38.02		0.76	38.78			
Parow	2019-09-09	9 Step 1	Account Clerk	18.01		0.36	18.37			
Dawley	2019-09-03	12 Step 1	Airport Operations	21.01		0.42	21.43			
Lamay	2019-09-03	12 Step 1	Airport Operations	21.01		0.42	21.43			
Snell	2019-03-04	12 Step 1	Airport Operations	21.01		0.42	21.43			
Beldock	2011-01-01			29.15			29.80			Increase goes in effect in January 2021. Follows the ILA contract not OBPA union contract

* Anniversary Increase: Per the union contract in effect until 2023, when employees reach milestones of 5, 10, 15, 20, 25, 30 years of service, they receive a 45c per hour increase. This longevity increase takes affect on their anniversary and is added to their hourly rate at the time of their anniversary.

** 2% Increase: The union contract in effect until 2023 indicates that the union employees receive either a 2% raise or raise equal to the CPI whichever is greater. For budget purposes, the 2% increase has been used.

OGDENSBURG BRIDGE & PORT AUTHORITY

LONG-TERM DEBT RECAP

4/1/2021- 3/31/2022

	OBSI Bonds	NYS 1st Instance Advances	Community Bank Rescue Squad Land Mortgage	2020 Open Balance \$498,576 Community Bank - WT Line Of Credit	E-Transit Hardware Key Bank - A Lease/Purchase	E-Transit Software Key Bank - B Lease/Purchase	\$3.9MM Airport Tompkins Trust Mortgage	Airport - Originally \$1MM LOC Split into LOC & Term Loan Tompkins Trust Term Loan	3.9MM Airport Tompkins Trust LOC	Airport - Self Serve Fuel Station World Fuel Services- Ascent Fuel	MAPCO - Parking Software Airport Parking Promissory Note	\$230,000.00 Airport Taxable Bonds	\$6.63MM Airport Tax Ex Bonds	Total
Principal Maturities:														
March 31, 2020	-	75,000	20,565		82,611	29,026	342,724	120,000	120,000	3,417	30,967	75,000	15,000	914,310
March 31, 2021	-	75,000	21,812		85,401	30,508	356,972	120,000	120,000	3,738	32,658	80,000	15,000	941,088
March 31, 2022	-	75,000	23,135	100,000	-	32,066	371,812	120,000	120,000	4,088	34,442	-	100,000	980,542
March 31, 2023	-	75,000	24,537	100,000	-	8,258	387,268	120,000	50,000	4,472	36,323	-	105,000	910,858
March 31, 2024 & Thereafter	-	18,329,974	104,988	298,576			2,135,276	10,000		3,209	147,218		6,085,000	27,114,241
Total Debt Balance 3/31/20	-	18,629,974	195,037	200,000	168,011	99,857	3,594,052	490,000	410,000	18,924	281,608	155,000	6,320,000	30,861,040

	OBSI Bonds	NYS 1st Instance Advances	Community Land Mortgage	Community Line Of Credit	Key Bank Lease/Purchase	Key Bank (B) Lease/Purchase	Tompkins Trust Mortgage	Tompkins Trust Term Loan	Tompkins Trust LOC	World Fuel Services- Ascent Fuel	Airport Parking Promissory Note	Airport Taxable Bonds	Airport Tax Ex Bonds	Total
Interest:														
March 31, 2020	-	-	10,957	35,863	5,674	4,326	140,279	21,484	20,309	1,565	14,261	5,288	362,969	622,975
March 31, 2021	-	-	9,711	35,000	2,884	2,844	126,031	13,653	11,430	1,244	12,570	1,200	361,675	578,242
March 31, 2022	-	-	8,388	35,000	-	1,286	111,191	7,886	6,456	894	10,786	-	355,925	537,812
March 31, 2023	-	-	19,180	35,000	-	69	95,735	1,975	1,462	510	8,905	-	349,888	512,722
March 31, 2024 & Thereafter							223,426	-		109	14,702		8,245,500	8,483,737
Total Interest on Debt Balance 3/31/20	-	-	48,236	140,863	8,558	8,524	696,662	44,998	39,656	4,322	61,224	6,488	9,675,956	10,735,488

	Principal	Interest	Total
Bridge	18,897,843	17,082	18,914,925
MT	-	140,863	140,863
IP	-	-	-
AP	11,464,621	10,577,543	22,042,164
Total	30,362,464	10,735,488	41,097,951

**OGDENSBURG BRIDGE & PORT AUTHORITY
UTILITY ANALYSIS**

AEP SOLAR		0.0905 per kWh	
September 2020 Invoice		11,165.62	
	kWh	% of Total	
September Zero Balance National Grid Bills			
AP - ARFF Building	2,221	6%	618.52
AP - Hangar	661	2%	184.08
AP - Lyman Property	4	0%	1.11
AP - Signage	2,007	5%	558.92
AP Utility Building	3,680	9%	1,024.83
Bridge - Administration Bldg	9,360	23%	2,606.63
Bridge - Billboard (Travel to Canada East)	140	0%	38.99
Bridge - Billboard (Travel to Canada West)	310	1%	86.33
Bridge - Car Charging Station	951	2%	264.84
Bridge - Lights	6,328	16%	1,762.26
Bridge - Plaza Sign	1,847	5%	514.36
Bridge - Toll Booth (US Approach Lights)	380	1%	105.82
Bridge - Trail Restrooms	0	0%	0.00
IP - Light Industrial Park Sign	49	0.1222%	13.65
MT - Entrance Street Lights - Patterson Str	1,463	4%	407.43
MT - Lightpole on Patterson	60	0%	16.71
MT - Pump Station	9	0%	2.51
MT - Scale House (Wall Street)	785	2%	218.61
MT - Security Camera Light Pole	15	0%	4.18
MT - Transflo Operations	1,669	4%	464.79
MT - Wall Street Overlook Area	120	0%	33.42
MT - Warehouse #1 (Main Bldg)	1,743	4%	485.40
MT - Warehouse #2	2,240	6%	623.81
MT - Warehouse #3	94	0%	26.18
MT - Warehouse #4	994	2%	276.82
MT - Warehouse #5	44	0%	12.25
MT - Warehouse #6 (Transit Bldg)	1,627	4%	453.10
MT - Warehouse #8 (Bulk Storage)	1,293	3%	360.08
		30%	3,385.28
	<u>40,094</u>	<u>100%</u>	<u>11,165.62</u>

DEPARTMENTAL UTILITIES	Fuel/ Heating	Electricity	Water/ Sewer	Sub-Total	Portion of Solar	Total
Marine Terminal	9,206	9,595	8,089	26,890	37,646	64,536
Industrial Park	19,592	34,553	19,354	73,500	152	73,652
Airport	44,287	5,948	0	50,235	26,550	76,785
Bridge	25,701	23,423	4,826	53,951	59,820	113,771
				Total Utilities 2021-2022		328,743

Invoicing From:
 ENBR/Liberty Fuels National Grid City of Ogdensburg AEP Solar
 Suburban Propane

AEP sells solar to National Grid who credits back the OBPA. The actual kWh sold to National Grid will not equal the kWh that each building uses or the usage of the total number of buildings. AEP sells whatever is generated.

AEP INVOICING	
AEP Service Corporation Total 2019-2020 Invoicing	101,842.27
AEP Service Corp 2020-2021 6 month total	109,863.38
Assumed AEP Full year total	124,167.38

THEREFORE:
Based on Calculated Percentages

AP Portion	21%	26,549.78
Bridge Portion	48%	59,819.85
IP Portion	0.1222%	151.75
MT Portion	30%	37,646.00
		<u>124,167.38</u>

**OGDENSBURG BRIDGE & PORT AUTHORITY
 PORT FUND - MARINE TERMINAL MAINTENANCE EXPENSES
 BUDGET FOR THE YEAR ENDING MARCH 31, 2022**

	Scenario 1 3/31/2022 Budget	Scenario 2 3/31/2022 Budget	03/31/21 Budget	
Janitorial	\$ 2,000	1,200	\$ 2,500	
Buildings Maintenance	7,500	5,000	16,000	
Grounds Maintenance	7,000	5,000	7,000	NYS SPDES Sampling required
Automotive	18,000	18,000	25,000	
Equipment	17,500	7,500	22,000	
Equipment Rental	20,000	5,000	25,000	
Tools & Supplies	4,000	2,500	4,500	
Total MT Maintenance	\$ 76,000	\$ 44,200	\$ 102,000	

**OGDENSBURG BRIDGE & PORT AUTHORITY
PORT FUND - INDUSTRIAL PARK MAINTENANCE EXPENSES
BUDGET FOR THE YEAR ENDING MARCH 31, 2022**

	<u>Scenario 1</u> <u>3/31/2022</u> <u>Budget</u>	<u>Scenario 2</u> <u>3/31/2022</u> <u>Budget</u>	<u>03/31/2021</u> <u>Budget</u>	
Janitorial	\$ 1,000	\$ 750	\$ 2,000	
Building Maintenance:				
NYS Building Code Enforcement	\$ 800	\$ 500	\$ 1,450	
Overhead Door Replacement	-	-	2,400	2 doors, Bldg 3
General Building Repair	5,000	1,200	7,500	
HVAC Maintenance/Contracts	17,000	15,000	16,500	
Weatherproofing	-	-	800	
Safety Improvements	500	250	1,600	Bldg 14 Exit doors
	<u>\$ 23,300</u>	<u>\$ 16,950</u>	<u>\$ 30,250</u>	
Grounds Maintenance:				
Road Improvements	\$ 3,000	\$ 2,000	\$ 7,775	
Landscaping	500	250	750	
Sand, Salt, Crusher Run	4,500	3,000	4,500	
	<u>\$ 8,000</u>	<u>\$ 5,250</u>	<u>\$ 13,025</u>	
Equipment Repairs	<u>\$ 750</u>	<u>\$ 250</u>	<u>\$ 1,000</u>	
Equipment Rental	<u>\$ 2,100</u>	<u>\$ -</u>	<u>\$ 3,500</u>	
Tools & Supplies	<u>\$ 500</u>	<u>\$ -</u>	<u>\$ 750</u>	
Total IP Maintenance	<u>\$ 35,650</u>	<u>\$ 23,200</u>	<u>\$ 50,525</u>	
Based on 2019-2020 Expenditures - Added		500		Safety & First Aid Expenses
Total IP Maintenance		<u><u>23,700</u></u>		

**OGDENSBURG BRIDGE & PORT AUTHORITY
PORT FUND - AIRPORT MAINTENANCE EXPENSES
BUDGET FOR THE YEAR ENDING MARCH 31, 2022**

	<u>Scenario 1</u> <u>3/31/2022</u> <u>Budget</u>	<u>Scenario 2</u> <u>3/31/2022</u> <u>Budget</u>	<u>03/31/21</u> <u>Budget</u>	
Janitorial	\$ 2,500	2,500	\$ 2,000	Terminal /Janitorial supplies
Building Maintenance	7,500	5,000	8,000	Water Sytem/Hvac Maintenance
Grounds Maintenance	8,000	6,775	14,000	Runway sand & mowing Airside & Landside
Automotive	5,000	3,500	7,500	Snow Blower/plow repairs
Equipment	3,000	1,500	4,000	Sweeper repairs
Equipment Rental	2,500	1,000	1,000	
Tools & Supplies	500	250	500	
Total AP Maintenance	<u>\$ 29,000</u>	<u>\$ 20,525</u>	<u>\$ 37,000</u>	

Items listed in Maintenance Budget not listed above:

Aviation Fuel	65,000
Safety & First Aid Expense	1,000

Total AP Maintenance	<u><u>86,525</u></u>
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**OGDENSBURG BRIDGE & PORT AUTHORITY
BRIDGE FUND - MAINTENANCE EXPENSES
BUDGET FOR THE YEAR ENDING MARCH 31, 2022**

	Scenario 1 3/31/2022 Budget	Scenario 2 3/31/2022 Budget	03/31/21 Budget	
Janitorial:				
Supplies and Other	\$ 6,000	\$ 4,500	\$ 6,000	
Hazardous Waste Disposal	\$ 800	\$ 800	\$ 1,000	Light bulb, ballast recycling
Trash Removal/Recyclables	5,000	5,000	5,000	
	<u>\$ 11,800</u>	<u>\$ 10,300</u>	<u>\$ 12,000</u>	
Building Maintenance:				
Plumbing, Electrical, Painting	\$ 1,500	\$ 500	\$ 1,500	
Boiler Repairs and Piping	2,500	1,200	5,000	
BAB Exterior Brick & Paint	3,000	-	3,000	Touch up Exterior
Extermination Fees	400	200	400	
Fire Extinguishers	400	400	500	
	<u>\$ 7,800</u>	<u>\$ 2,300</u>	<u>\$ 10,400</u>	
Grounds Maintenance:				
Landscaping	\$ 1,500	\$ 250	\$ 1,500	
Sand, Salt, Ice Melt	8,000	6,500	8,000	
Groundwater Remediation	2,600	2,600	2,600	
Parking lot Maint	850	850	850	
	<u>\$ 12,950</u>	<u>\$ 10,200</u>	<u>\$ 12,950</u>	
Automotive:				
Gas, Oil, Grease, Diesel, Filters	\$ 30,000	\$ 28,000	\$ 32,000	3003 gals diesel, 7260 gals unlead
Vehicle Maintenance	4,500	2,500	5,500	Aging Vehicle Fleet
Truck Maintenance	7,500	4,500	9,500	
Tractor Maintenance	1,000	500	3,000	
Heavy Equipment Maintenance	2,500	1,500	5,000	
	<u>\$ 45,500</u>	<u>\$ 37,000</u>	<u>\$ 55,000</u>	

**OGDENSBURG BRIDGE & PORT AUTHORITY
BRIDGE FUND - MAINTENANCE EXPENSES
BUDGET FOR THE YEAR ENDING MARCH 31, 2022**

	Scenario 1 3/31/2022 <u>Budget</u>	Scenario 2 3/31/2022 <u>Budget</u>	03/31/21 <u>Budget</u>
Equipment:			
General Parts & Repairs	\$ 3,500	\$ 2,500	\$ 4,000
Lawn Care Equipment	1,500	500	3,000
Small Tools & Supplies	1,200	500	2,400
Toll Booth System Repair	-	-	1,000
	<u>\$ 6,200</u>	<u>\$ 3,500</u>	<u>\$ 10,400</u>
Equipment Rental:			
Man-Lift for BAB Exterior Work	3,500	1,600	2,500
Other Miscellaneous Rentals	2,000	500	1,500
	<u>\$ 5,500</u>	<u>\$ 2,100</u>	<u>\$ 4,000</u>
Border Station:			
Building Maintenance	\$ 15,900	\$ 9,050	\$ 20,200
Grounds Maintenance	7,500	4,000	9,800
Contracted Services	34,660	28,710	24,400
	<u>\$ 58,060</u>	<u>\$ 41,760</u>	<u>\$ 54,400</u>
Training & Clothing:			
Safety Training & Tuition	\$ 2,500	\$ 1,000	\$ 3,500
Maintenance Uniforms/Work Boots	800	800	600
	<u>\$ 3,300</u>	<u>\$ 1,800</u>	<u>\$ 4,100</u>
Total Maintenance Expenses	<u>\$ 151,110</u>	<u>\$ 108,960</u>	<u>\$ 163,250</u>

From Bord St Backup 2020-21 Tab

**OGDENSBURG BRIDGE & PORT AUTHORITY
BRIDGE FUND - BRIDGE PAINTING & MAINTENANCE
BUDGET FOR THE YEAR ENDING MARCH 31, 2022**

	Scenario 1 3/31/2022 Budget	Scenario 2 3/31/2022 Budget	03/31/21 Budget	
Welding, Electrical & Other Services	5,000	1,200	-	Troubleshoot Canadian Light circuit
Surface Preparation Equipment Vacuum, Mag Drill, Sanders, Needle Guns	4,500	-	7,500	
Paint & Industrial Coatings Bridge & Curb/Traffic Paint, Brushes	6,000	500	8,000	
Traffic Paint-Restripe Traffic Markings	21,000	-	0	11 years old ???
Protective Safety Gear Respirators, Test Kits, Tyvek Suits, Other	2,800	500	2,500	
Fall Protection Equipment Harnesses, Lanyards, Rigging, Air Chair Inspections, Other	2,500	-	4,500	
Employee Medical Surveillance Blood Lead Testing, Awareness Training	3,500	1,200	3,000	
Safety Training & Education OSHA, SSPP, Health & Safety Program	4,200	1,500	3,750	
Traffic Control VMS Platform, Traffic Signage, Other	1,800	-	3,200	
Hazardous Waste Disposal Paint, Paint Chips, Chemicals	3,800	-	3,800	
Structural Repairs Beam repair, Structural Fasteners, Pier Repair, Other	18,000	2,500	32,000	43 yellow flags-floor beams Capital??
Equipment Rental - Manlift & Barge	7,500	1,000	7,500	
Total Bridge Painting & Maint.	\$ 80,600	8,400	\$ 75,750	

**OGDENSBURG BRIDGE & PORT AUTHORITY
BRIDGE FUND - BRIDGE SAFETY INSPECTION
BUDGET FOR THE YEAR ENDING MARCH 31, 2022**

	Scenario 1 3/31/2022 Budget	Scenario 2 3/31/2022 Budget	03/31/21 Budget
Bridge Inspection - Biennial Fee	\$ -	-	\$ 133,466
Special Emphasis Inspections	23,976	23,976	-
Total Bridge Safety Inspection	\$ 23,976	\$ 23,976	\$ 133,466