

OGDENSBURG BRIDGE & PORT AUTHORITY: 2022-2023 BUDGET SUMMARY

INCOME

Bridge Revenue	3,001,070	
Airport Revenue	641,711	
Industrial Park Revenue	964,037	
Marine Terminal (Port) Revenue	989,750	
Railroad Revenue	18,000	
Wind Turbine Revenue	2,810,960	Assumes 2 Windmill Projects
TOTAL INCOME	8,425,528	

EXPENSES

BRIDGE EXPENSE

Salary Expense	1,437,014	1,437,014	
Employee Benefits	963,714	362,189	
Maintenance Expense	372,501	17,000	
Utility Expense	77,515	377,064	
General Expenses	670,742	419,000	
Interest Expense	69	2,612,267	Total Salary & Wages
TOTAL BRIDGE EXPENSES	3,521,556		

AIRPORT EXPENSE

Salary Expense	362,189	963,714	
Employee Benefits	193,331	193,331	
Maintenance Expense	53,050	12,240	
Utility Expense	78,250	176,276	
General Expenses	652,555	1,345,561	Total Employee Benefits
Interest Expense	489,327		
TOTAL AIRPORT EXPENSES	1,339,375		

COMMERCE PARK EXPENSE

Salary Expense	17,000
Employee Benefits	12,240
Maintenance Expense	33,950
Utility Expense	42,741
General Expenses	38,561
Interest Expense	0
TOTAL COMMERCE PARK EXPENSES	144,492

MARINE TERMINAL (PORT) EXPENSE

Salary Expense	377,064
Employee Benefits	176,276
Maintenance Expense	119,300
Utility Expense	51,400
General Expenses	297,544
Interest Expense	0
TOTAL MARINE TERMINAL EXPENSES	1,021,583

WIND TURBINE EXPENSE

Salary Expense	419,000
Maintenance Expense	0
Management Expense	632,466
Expenses	1,114,154
Interest Expense	0
TOTAL WIND TURBINE EXPENSES	2,165,620

TOTAL EXPENSES

8,192,626

OPERATING INCOME (Net Gain/(Loss))

232,902

CARES ACT Reimbursements

1,740,000

CRSSA/HERO'S ACT REIMBURSEMENTS

OPERATING INCOME (Net Gain/(Loss))

1,972,902

Principal-Current Portion of Long Term Debt

903,843

OBPA Grant Portion & Capital Expenditures

1,050,728

OPERATING INCOME (Net Gain/(Loss))

18,330

**OGDENSBURG BRIDGE & PORT AUTHORITY
BRIDGE TRAFFIC COMPARISON REPORT
FOR THE YEARS ENDING MARCH 31, 2020 AND 2019**

	Auto Crossings			All Other Crossings			Total Crossings			Revenue	
	'19-20	'18-19	% Chg	'19-20	'18-19	% Chg	'19-20	'18-19	% Chg	19-20	18-19
Apr	45,707	45,117	1.31%	6,905	6,989	-1.20%	52,612	52,106	0.97%	\$ 154,635.00	\$ 132,399.50
May	51,016	53,579	-4.78%	6,911	7,574	-8.75%	57,927	61,153	-5.28%	\$ 199,425.25	\$ 162,723.50
Jun	53,785	54,918	-2.06%	6,434	7,295	-11.80%	60,219	62,213	-3.21%	\$ 198,334.25	\$ 167,991.25
Jul	60,506	57,042	6.07%	6,587	7,300	-9.77%	67,093	64,342	4.28%	\$ 227,506.75	\$ 179,150.50
Aug	65,820	61,281	7.41%	6,663	7,261	-8.24%	72,483	68,542	5.75%	\$ 245,554.50	\$ 189,481.75
Sep	51,320	50,136	2.36%	6,582	6,569	0.20%	57,902	56,705	2.11%	\$ 188,910.25	\$ 148,810.50
Oct	53,477	50,361	6.19%	6,778	7,200	-5.86%	60,255	57,561	4.68%	\$ 185,449.00	\$ 155,959.25
Nov	46,345	44,883	3.26%	6,321	6,189	2.13%	52,666	51,072	3.12%	\$ 167,706.00	\$ 129,300.75
Dec	47,742	49,555	-3.66%	5,474	5,693	-3.85%	53,216	55,248	-3.68%	\$ 164,272.75	\$ 144,760.25
Jan	37,297	35,667	4.57%	6,035	6,234	-3.19%	43,332	41,901	3.42%	\$ 133,783.25	\$ 104,184.25
Feb	39,798	35,864	10.97%	5,806	5,662	2.54%	45,604	41,526	9.82%	\$ 146,227.75	\$ 106,063.25
Mar	24,854	44,523	-44.18%	6,304	6,035	4.46%	31,158	50,558	-38.37%	\$ 99,733.50	\$ 128,733.50
Yr to Date	577,667	582,926	-0.90%	76,800	80,001	-4.00%	654,467	662,927	-1.28%	\$ 2,111,538	\$ 1,749,558

Increase (Decrease) in Crossings (5,259) (3,201) (8,460)

	Auto Crossings			All Other Crossings			Total Crossings				
	'19-20	'18-19	% Chg	'19-20	'18-19	% Chg	'19-20	'18-19	% Chg		
Apr	45,707	45,117	1.31	6,905	6,989	(1.20)	52,612	52,106	0.97		
May	51,016	53,579	(4.78)	6,911	7,574	(8.75)	57,927	61,153	(5.28)		
Jun	53,785	54,918	(2.06)	6,434	7,295	(11.80)	60,219	62,213	(3.21)		
Jul	60,506	57,042	6.07	6,587	7,300	(9.77)	67,093	64,342	4.28		
Aug	65,820	61,281	7.41	6,663	7,261	(8.24)	72,483	68,542	5.75		
Sep	51,320	50,136	2.36	6,582	6,569	0.20	57,902	56,705	2.11		
Oct	53,477	50,361	6.19	6,778	7,200	(5.86)	60,255	57,561	4.68		
Nov	46,345	44,883	3.26	6,321	6,189	2.13	52,666	51,072	3.12		
Dec	47,742	49,555	(3.66)	5,474	5,693	(3.85)	53,216	55,248	(3.68)		
Jan	37,297	35,667	4.57	6,035	6,234	(3.19)	43,332	41,901	3.42		
Feb	39,798	35,864	10.97	5,806	5,662	2.54	45,604	41,526	9.82		
Mar	24,854	44,523	(44.18)	6,304	6,035	4.46	31,158	50,558	(38.37)		
Year to Date	577,667	582,926	(0.90)	76,800	80,001	(4.00)	654,467	662,927	(1.28)		

Increase (Decrease) in Crossings (5,259) (3,201) (8,460)

Total '17-18 Traffic
53,001
56,735
59,783
63,748
72,119
60,524
61,539
57,789
57,461
45,997
45,277
54,331
688,304

Total '17-18 Traffic
53,001
56,735
59,783
63,748
72,119
60,524
61,539
57,789
57,461
45,997
45,277
54,331
688,304

45,117	6,989
53,579	7,574
54,918	7,295
57,042	7,300
61,281	7,261
50,136	6,569
50,361	7,200
44,883	6,189
49,555	5,693
35,667	6,234
35,864	5,662
44,523	6,035

103,575
99,855

Mar-23
52,575
47,280
90,122
13,453
310
-
3
-
0
203,743

Mar-23
14,912
8,202
8,570
24,854
44,523
47,597
40,065

Mar-23
6,304
6,324
7,521
6,304
6,035
6,734
7,334

Mar-23
21,216
14,526
16,091
31,158
50,558
54,331
47,399

3.25
6.38
3.25
3.20
7.50
7.50
48,465
47,280

Mar-23
8,333
1,778
192
515
90,122
212
180
1,054
189
380
400
220
103,575

13,453

The Assumption for 2022-2023 is 60% of the Bridge Toll Income for 2019-2020
 Bridge Toll Income for 31 March 2020 was 2,924,033
 60% of that income equals 1,754,420
 HOWEVER, this figure does not indicate autos, different axle trucks, truck permits, etc.
 THEREFORE, saying 60% of the two different categories listed will not equal the \$1,754,420 figure.

Taking the actual dollar figures for auto crossings from the 19-20 Bridge Traffic Worksheet
 adding the difference to give the other traffic totaling the Bridge Toll Income for year 19-20
 then take 60% of those figures

	TOTAL	April	May	June	July	August	September	October	November	December	January	February	March	
	2,111,538.25	154,635.00	199,425.25	198,334.25	227,506.75	245,554.50	188,910.25	185,449.00	167,706.00	164,272.75	133,783.25	146,227.75	99,733.50	
	812,495.20	Balance to equal 31 March 2020 total bridge income												
	2019-2020 Number of Crossings & Percentage of Total Crossings													
	76,800	6,905	6,911	6,434	6,587	6,663	6,582	6,778	6,321	5,474	6,035	5,806	6,304	
	100%	9%	9%	8%	9%	9%	9%	9%	8%	7%	8%	8%	8%	
Projection to Year End Highlighted in Green	ASSUMED Breakout of All Other Crossing Income													
	812,495.20	73,050.51	73,113.99	68,067.63	69,686.27	70,490.31	69,633.38	71,706.93	66,872.16	57,911.44	63,846.47	61,423.79	66,692.31	
	2019-2020 Bridge Toll Income (= 31 March 2020 Income Figure)													
	2,111,538.25	154,635.00	199,425.25	198,334.25	227,506.75	245,554.50	188,910.25	185,449.00	167,706.00	164,272.75	133,783.25	146,227.75	99,733.50	
	<u>812,495.20</u>	<u>73,050.51</u>	<u>73,113.99</u>	<u>68,067.63</u>	<u>69,686.27</u>	<u>70,490.31</u>	<u>69,633.38</u>	<u>71,706.93</u>	<u>66,872.16</u>	<u>57,911.44</u>	<u>63,846.47</u>	<u>61,423.79</u>	<u>66,692.31</u>	
	<u>2,924,033.45</u>													
Projection to Year End Highlighted in Green	2022-2023 Income Calculation at 60% of 2019-2020 Figures													
	1,266,922.95	92,781.00	119,655.15	119,000.55	136,504.05	147,332.70	113,346.15	111,269.40	100,623.60	98,563.65	80,269.95	87,736.65	59,840.10	
	487,497.12	43,830.31	43,868.39	40,840.58	41,811.76	42,294.18	41,780.03	43,024.16	40,123.30	34,746.87	38,307.88	36,854.27	40,015.39	
	<u>1,754,420.07</u>	<u>136,611.31</u>	<u>163,523.54</u>	<u>159,841.13</u>	<u>178,315.81</u>	<u>189,626.88</u>	<u>155,126.18</u>	<u>154,293.56</u>	<u>140,746.90</u>	<u>133,310.52</u>	<u>118,577.83</u>	<u>124,590.92</u>	<u>99,855.49</u>	

This configuration does not = 60% of 19-20
 As Commercial has been the mainstay thru COVID
 use actual truck & difference between truck & calculation to the right for auto

- Minimum is \$100,000. If no % of gross receipts, \$100K not due until May
- Expires 2025 - NO CPI in lease agreement
- Expires June 2023
- Expires February 2023
- This rate for 1st 5 years - Expire 31 March 2024
- Expires October 2023
- Expires May 2023
- Expires May 2022 - assume renewal for three years
- Expires March 2022 - assume renew for year
- Expires November 2022
- Expires January 2022
- Expires September 2023 - NO CPI

OBPA 2022-2023 Industrial Park Rental Income Budget

	Total	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Building Rentals:													
#1	115,131	9,050	11,751	9,050	9,050	9,050	9,050	9,688	9,688	9,688	9,688	9,688	9,688
#1 Utilities/Other	18,312	1,526	1,526	1,526	1,526	1,526	1,526	1,526	1,526	1,526	1,526	1,526	1,526
#3	61,590	5,133	5,133	5,133	5,133	5,133	5,133	5,133	5,133	5,133	5,133	5,133	5,133
#3 Utilities/Other	9,548	796	796	796	796	796	796	796	796	796	796	796	796
#4	67,166	5,597	5,597	5,597	5,597	5,597	5,597	5,597	5,597	5,597	5,597	5,597	5,597
#4 Utilities/Other	15,721	1,310	1,310	1,310	1,310	1,310	1,310	1,310	1,310	1,310	1,310	1,310	1,310
#6	165,861	13,640	13,640	13,640	13,640	13,913	13,913	13,913	13,913	13,913	13,913	13,913	13,913
#6 Utilities/Other	-	-	-	-	-	-	-	-	-	-	-	-	-
#11	188,822	15,735	15,735	15,735	15,735	15,735	15,735	15,735	15,735	15,735	15,735	15,735	15,735
#11 Utilities/Other	-	-	-	-	-	-	-	-	-	-	-	-	-
#12	80,027	6,669	6,669	6,669	6,669	6,669	6,669	6,669	6,669	6,669	6,669	6,669	6,669
#12 Utilities/Other	-	-	-	-	-	-	-	-	-	-	-	-	-
#14	226,859	18,905	18,905	18,905	18,905	18,905	18,905	18,905	18,905	18,905	18,905	18,905	18,905
#14 Utilities/Other	-	-	-	-	-	-	-	-	-	-	-	-	-
Sub-Total	949,037	78,360	81,061	78,360	78,360	78,633	78,633	79,271	79,271	79,271	79,271	79,271	79,271
Land Leases	15,000	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250
Misc Income	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest Income	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	964,037	79,610	82,311	79,610	79,610	79,883	79,883	80,521	80,521	80,521	80,521	80,521	80,521
Check Totals	964,037												

		Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Building 1:													
Lincare (LINC)	43,839	3,653	3,653	3,653	3,653	3,653	3,653	3,653	3,653	3,653	3,653	3,653	3,653
Coming	-												
Strader Ferris (STRF)	30,632	2,234	2,234	2,234	2,234	2,234	2,234	2,872	2,872	2,872	2,872	2,872	2,872
AB Techn Group (ABTG)	21,067	1,756	1,756	1,756	1,756	1,756	1,756	1,756	1,756	1,756	1,756	1,756	1,756
ISRU Tech, Inc (ISRT)	6,452	538	538	538	538	538	538	538	538	538	538	538	538
West End Mgmt (WESE)	3,600	300	300	300	300	300	300	300	300	300	300	300	300
Quality Hearing (QUAH)	5,400	450	450	450	450	450	450	450	450	450	450	450	450
Clarkson Univ (CLAU)	2,701		2,701										
Sehco	-												
Nova Networks (NOVN)	1,440	120	120	120	120	120	120	120	120	120	120	120	120
Vacant	-												
Building 1 Total	115,131	9,050	11,751	9,050	9,050	9,050	9,050	9,688	9,688	9,688	9,688	9,688	9,688

Building 3:													
Veritas Tools	-												
AN Deringer (ANDE)	21,870	1,823	1,823	1,823	1,823	1,823	1,823	1,823	1,823	1,823	1,823	1,823	1,823
NAC Logistics (NACL)	39,720	3,310	3,310	3,310	3,310	3,310	3,310	3,310	3,310	3,310	3,310	3,310	3,310
Building 3 Total	61,590	5,133	5,133	5,133	5,133	5,133	5,133	5,133	5,133	5,133	5,133	5,133	5,133

Building 4:													
Anda Medical (ANDM)	39,230	3,269	3,269	3,269	3,269	3,269	3,269	3,269	3,269	3,269	3,269	3,269	3,269
Day Automation (DAYA)	8,640	720	720	720	720	720	720	720	720	720	720	720	720
KDM Analytics (KDMA)	1,536	128	128	128	128	128	128	128	128	128	128	128	128
NYS Veteran's Affairs	-												
5G Technologies	-												
AN Deringer (ANDE)	17,760	1,480	1,480	1,480	1,480	1,480	1,480	1,480	1,480	1,480	1,480	1,480	1,480
Building 4 Total	67,166	5,597	5,597	5,597	5,597	5,597	5,597	5,597	5,597	5,597	5,597	5,597	5,597

Building 6:

Ogdensburg Bridge and Port Authority
Ogdensburg International Airport - Budgeted Revenues
2022-2023

	135,608	280,393	225,710											
	220,960	4,750	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23
Airport Revenues:	Total : 2022-2023													
Hangar Rentals	25,800		2,150	2,150	2,150	2,150	2,150	2,150	2,150	2,150	2,150	2,150	2,150	2,150
Corporate Rentals	64,600		5,600	5,200	5,400	5,300	5,300	5,300	5,100	5,800	5,600	5,200	5,200	5,600
Facility Fees (Lessee - Allegiant only)	-		-	-	-	-	-	-	-	-	-	-	-	-
Passenger Facility Charges	55,155		3,205	3,205	4,189	5,450	6,559	5,715	4,394	3,899	6,750	4,189	3,205	4,394
Grant Income - SOAR (Operating)	-		-	-	-	-	-	-	-	-	-	-	-	-
Land Rental	-		-	-	-	-	-	-	-	-	-	-	-	-
Building Rental	11,608		967	967	967	967	967	967	967	967	967	967	967	967
Rental Cars Income	3,000		-	275	200	400	450	-	-	375	750	-	-	550
MAPCO - Parking Fees	40,000		3,500	3,000	3,750	3,750	3,750	2,500	2,500	4,550	4,500	3,200	2,000	3,000
FBO - Fuel Sales	225,238		15,270	24,354	23,560	24,781	24,003	25,921	17,543	14,764	17,543	12,000	12,000	13,500
Advertising/Misc. Income (Badge Income)	1,000		250	50	100	50	100	50	50	100	50	100	50	50
FAA LEO Reimbursement (25%)	-		-	-	-	-	-	-	-	-	-	-	-	-
Vending Machine Income	750		75	-	-	125	-	-	275	-	-	275	-	-
GSE Storage Rental	18,000		1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500
EAS Apron Charges - Skywest	78,000		6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500
EAS Terminal Charges - Skywest	102,960		8,580	8,580	8,580	8,580	8,580	8,580	8,580	8,580	8,580	8,580	8,580	8,580
EAS Office Rent - Skywest	15,600		1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300
Low Cost Carrier Incentive Fees	-		-	-	-	-	-	-	-	-	-	-	-	-
Total Airport Revenues: 2022-2023	641,711		48,897	57,082	58,196	60,853	61,159	60,484	50,859	50,485	56,190	45,961	43,452	48,091
	416,473		33,627	32,728	34,636	36,072	37,156	34,563	33,317	35,722	38,647	33,961	31,452	34,591

	Total : 2022-2023		Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23
Hangar Rentals	25,800	4401.03	2,150	2,150	2,150	2,150	2,150	2,150	2,150	2,150	2,150	2,150	2,150	2,150
Corporate Rentals - SkyWest Fee	64,600	4402.03	5,600	5,200	5,400	5,300	5,300	5,300	5,100	5,800	5,600	5,200	5,200	5,600
Facility Fees (Lessee - Allegiant only)	-	4403.03	-	-	-	-	-	-	-	-	-	-	-	-
Passenger Facility Charges	55,155	4405.03	3,205	3,205	4,189	5,450	6,559	5,715	4,394	3,899	6,750	4,189	3,205	4,394
Grant Income - SOAR (Operating)	-	4415.03	-	-	-	-	-	-	-	-	-	-	-	-
Land Rental	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Building Rental	11,608	4413.03	967	967	967	967	967	967	967	967	967	967	967	967
Rental Cars Income	3,000	4423.03	-	275	200	400	450	-	-	375	750	-	-	550
MAPCO - Parking Fees	40,000	4420.03	3,500	3,000	3,750	3,750	3,750	2,500	2,500	4,550	4,500	3,200	2,000	3,000
FBO - Fuel Sales	225,238	4404.03	15,270	24,354	23,560	24,781	24,003	25,921	17,543	14,764	17,543	12,000	12,000	13,500
Advertising/Misc. Income (Badge Income)	-	4406.03	-	-	-	-	-	-	-	-	-	-	-	-
FAA LEO Reimbursement (25%)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Vending Machine Income	750	4424.03	75	-	-	125	-	-	275	-	-	275	-	-
GSE Storage Rental	18,000	4425.03	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500
EAS Apron Charges - Skywest	78,000	4426.03	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500
EAS Terminal Charges - Skywest	102,960	4427.03	8,580	8,580	8,580	8,580	8,580	8,580	8,580	8,580	8,580	8,580	8,580	8,580
EAS Office Rent - Skywest	15,600	4428.03	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300
Low Cost Carrier Incentive Fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross Sales Income - Food Vendors % of Gross Sales														
No Misc Income in this total - only above	640,711		48,647	57,032	58,096	60,803	61,059	60,434	50,809	50,385	56,140	45,861	43,402	48,041

Hangar Rentals	Expiration	Per Month	Per Year		<u>Apron & Terminal Charges</u>	Calculate turns:
# 1 - Robertson	2021-09-30	215.00	2,580	Assumption: All hangars will stay rented at the current rate	Based on number of turns of the aircraft	Assume 12 turns per week 624 52 weeks per year 52 Turns per month
# 2 - Frank Richardson	2021-08-31	215.00	2,580			
# 3 - Proven	2021-08-31	215.00	2,580			
# 4 - Phillips	2021-09-30	215.00	2,580			
# 5 - Ledger	2021-08-15	215.00	2,580			
# 6 - Bogardus	2021-08-31	215.00	2,580			
# 7 - Williams	2022-06-14	215.00	2,580			
# 8 - Bird Tate	2021-12-31	215.00	2,580			
# 9 - Burdth	2021-09-30	215.00	2,580			
#10- Frank Richardson	2021-03-31	215.00	2,580			
		<u>2,150.00</u>				

Flight Bookings (larger % if flying into OGS/Lower if not)

Badge Income

279,160 Skywest total payments
80,200

Income WITHOUT Fuel

Plus share of Utilities - NOT Included in Calculation
Plus share of Utilities - NOT Included in Calculation

**Ogdensburg Bridge and Port Authority
Port Projected Budget: 2021-2022**

Per Adam (OMLC) Port Manager

Cargo	Client	Tonnage/ CBM	Rates	Gross Revenue	Comments	Adjusted Revenue
<u>General</u>						
Fertilizer	N/A	10,000	11.95	119,500.00	Possible Spring/Fall Shipments	100,000
Fertilizer (storage)	N/A	3	5,000.00	15,000.00	Storage (Based on 3 Months)	12,000
General/Project	N/A			65,000.00	Misc Projects (Beer tanks, etc)	65,000 Misc. Placel
Salt	N/A	150,000	7.01	1,051,500.00	Based on 2019-2020 Rates	420,600 60,000 not
Salt Storage	N/A			60,000.00	Outside Storage Estimate (Conservative)	60,000
Thawrox/Salt	Compass	20,000	2.85	57,000.00	Based on 2019-2020 Rates/Commodity	57,000
					Inside Storage Estimate (based on 6 months/10k	
Salt Storage Thawrox	Compass	10,000	0.25	15,000.00	sq')	15,000
Grain Cargoes	Misc	N/A		80,000.00	Estimate (based on 10k @ \$8.00)	80,000
Scale Usage	Misc	N/A		5,000.00	Estimate	10,000 19-20 Actual
Receiving & Loading/Weighing - General						24,700 Added base
				<u>1,468,000.00</u>		<u>844,300</u>

Windmill/Wind Turbine

Windmills	N/A	104,481.26	Misc.	424,101.08	Towers/Blades via vessel (GE)	424,101
Windmills	N/A	15,000	1.50	22,500.00	Storage Estimate	22,500
Windmills	N/A			75,000.00	Extra Services/OT/Detentions/Welders/Etc	75,000
					Based on 68 days of crane usage plus 30k in	
Windmills (Cranes)	N/A	68	6,320.00	459,760.00	MOB	459,760
Linesmen	N/A	6	3,000.00	18,000.00	Based on 6 vessels/salt excluded	18,000
					Based on 6 vessels (423 hours) 3 days per	
Security	N/A	432	55.00	23,760.00	vessel/salt excluded	23,760
Dockage	N/A	6	2,000.00	12,000.00	Based on 6 vessels/salt excluded	12,000
				<u>1,035,121.08</u>		<u>1,035,121.08</u>

Port Rentals

	Monthly Rent	Annual		
Coming	3,125	37,500.00		37,500
Ritchie Feeds	Varies	17,500.00	2019-2020 Full Year 18.009	17,500
Ogdensburg NY Railway System d/b/a Seaway Bulk Services	400	4,800.00		4,800
				<u>59,800</u>

Total Port Budget 904,100
Total Windmill Budget 1,035,121

holder
150,000
per SL

al
ed on 19-20

Ogdensburg Bridge and Port Authority
2022-2023 Expense Budgets
Salaries/Wages

Position:	Management Increase 3.5%		S - Salaried H - Hourly	Hourly Rate 2022-2023	Hourly Rate 2021-2022	Projected Hours 2022-2023	Employer FICA	Employer Medicare
	2022-2023 Budget	2021 - 2022 Budget						
Administration:								
Executive Director - SL	135,795.66	105,000	S			2,080	Admin 8,419	1,969
Director of Economic Development - OPEN	85,000.00	-	S			2,080	5,270	1,233
Sr Administrative Asst - AMG	50,646.69	48,934	S			2,080	3,140	734
Administrative Asst - BL	42,768.27	41,322	S			2,080	2,652	620
Totals - Administration	314,211	195,256					19,481	4,556
			5002.01					24,037
Accounting:								
Chief Financial Officer - PAN	98,325.00	95,000	S			2,080	Finance 6,096	1,426
Accounting Manager - FQ	-	-	S			2,080	-	-
Senior Accountant - JW	67,275.00	-	S					
Accountin Supervisor - KG	68,630.18	62,693	H	31.85	30.77	2,080	4,255	995
Account Clerk - JD	59,675.62	57,326	H	28.69	27.72	2,080	3,700	865
Account Clerk - EJ	45,316.44	43,535	H	21.79	21.05	2,080	2,810	657
Account Clerk - SP	39,783.74	38,210	H	19.13	18.48	2,080	2,467	577
Totals - Accounting	379,006	296,764					19,327	4,520
			5003.01					23,847
Maintenance:								
Director - Operations - OPEN	37,500.00	-	S			2,080	Maintenance 2,325	544
General Mechanic - Y Morrow	73,551.76	69,885.50	H	34.98	33.80	2,080	4,560	1,067
General Mechanic - J Dupree Replacement	44,940.00	-	H	21.00		2,080	2,786	652
General Mechanic - D Garriques	50,936.49	46,250.88	H	23.15	22.37	2,080	3,158	739
General Mechanic/Bridge (J LaFountain?)	44,940.00	-	H	21.00		2,080	2,786	652
General Mechanic/Bridge (T Charleson?)	44,940.00	-	H	21.00		2,080	2,786	652
Janitor - P Cunningham	42,078.96	38,210.02	H	19.13	18.48	2,080	2,609	610
Janitor - D Storie	42,078.96	38,210.02	H	19.13	18.48	2,080	2,609	610
Bridge - Temp Staff - College Students	14,962.50	27,200.00	H	15.00		998	928	217
Bridge - Paint Crew	100,052.12	149,480.00	H	24.75		4,043	6,203	1,451
Total - Maintenance	495,981	369,236					30,751	7,192
			5005.01					37,943
Toll Collector:								
Toll Collector - OPEN	0	-						
Toll Collector - M Escoffery	43,631.38	38,995	H	19.52	18.86	2,080	2,705	633
Toll Collector - T Joannette	63,401.29	57,262	H	28.66	27.69	2,080	3,931	919
Toll Collector - J O'Grady	63,330.34	57,920	H	28.99	28.01	2,080	3,926	918
Toll Collector - D Greene	65,444.83	59,829	H	29.94	28.93	2,080	4,058	949
Toll Collector - PT/Relief/Temp Overtime	59,925.73	20,516	H	16.50	16.25	3,571	3,715	869
Total - Toll Collector	295,734	234,522					18,335	4,288
			5004.01					22,624
Airport:								
Airport Manager - S Saracco - 5103.03	108,675.00	105,000	S			2,080	Airport 6,738	1,576
Airport Operations - S Chapple	92,459.55	80,663	H	40.38	39.01	2,080	5,732	1,341
Airport Operations - G Dawley	53,108.75	-	H	22.31	21.56	2,080	3,293	770
Airport Operations - S Epprecht	51,100.43	44,575	H	22.31	21.56	2,080	3,168	741
Airport Operations - J Snell	51,435.15	44,575	H	22.31	21.56	2,080	3,189	746
Total - Airport	356,779	274,813					22,120	5,173
			5102.03					27,294
Port of Ogdensburg:								
Account Clerk - K Hargrave - 7101.05	63,313.85	59,893	H	30.44	29.41	2,080	Port 3,925	918
General Mechanic - V Winters - 7102.050	61,797.26	58,005	H	29.50	28.50	2,080	3,831	896
Maintenance - S Beldock - 7103.05	65,377.00	61,845	H	30.55	29.80	2,080	4,053	948
Longshoreman - ILA - 7104.05	94,430.05	73,939	H	30.55	29.80	3,091	5,855	1,369
Overtime - Longshoremen - ILA - 7103.05	22,072.38	26,760	H	30.55	29.80	900	1,368	320
Longshoreman - ILA Benefit Rate - 7212.050	70,073.00	-	H	19.75				
Wind Turbine Project-Longshoremen - 7701.070	18,574.40	132,804	H	30.55			1,152	269
Wind Turbine-Longshoremen Benefit - 7706.070	12,008.00	132,804	H	19.75			744	174
Total - Port of Ogdensburg	282,535	428,151					13,173	3,081
								16,253
Total - OBPA Salaries/Wages	2,124,245	1,798,742					123,188	28,810

OBPA

	2022-2023		Toll				Airport	Port	Direct Chg	Direct Chg
	Admin	Finance	Maintenance	Collectors	Totals					
Employer FICA	123,188	19,481.06	19,327.32	30,750.81	18,335.48	22,120.29	13,172.63	123,188	100%	
Employer Medicare	28,810	4,556.05	4,520.10	7,191.72	4,288.14	5,173.29	3,080.70	28,810	100%	
Insurance - Medical	433,796	93,403.44	54,886.58	101,588.30	72,700.65	72,700.65	38,516.86	433,796	100%	
Insurance - Medical Insurance Buyouts	41,165		13,721.64	27,443.29				41,165	100%	
Insurance - Dental	34,557	5,119.49	7,679.23	8,959.10	3,839.62	6,399.36	2,559.74	34,557	100%	

Administrative

① B Law will be

Finance

① Assume 50 h
actual work
② No overtime

Maintenance

① Assume Gr 9
② Actual 6 mo
Overtime
③ Assume 3 Co
④ Assume Joe
PLUS 800 a

Toll Collectors

① 6 Month
Actual OT
② 6 months ac
Double for fu
25% increas
③ Differential P
Full Time Tol
6 Month
Actual
Part Time Re

Airport

① 6 Month
Actual OT

Marine Terminal

① Assume no
② 6 Month
Actual OT
③ General ILA
Regular
1,545.5
3,091.0
④ Thawrox (Mix
2 ILA membe
4 Batches =
⑤ Wind Turbine
4 Linehandl
12 Ships =

1 Beldock, Step
2 Chapple, Scot
3 Cunningham, f
4 Dawley, Grego
5 Epprecht, Sea
6 Escoffery, Mic

9% Increase Assumed for 2nd half of year
9% Increase Assumed for 2nd half of year
4% Increase Assumed for 3 months

Insurance - Vision	9,281	1,326	1,989	2,320	1,326	1,657	663	9,281	100%	4% Increase Assumed for 3 months Kenny Retirement in January/March 2022
Health Savings Employer Contribution	67,200	12,800.00	9,600.00	16,000.00	11,200.00	11,200.00	6,400.00	67,200	100%	
Clothing Allowance	8,750			4,900.00		2,800.00	1,050.00	8,750	100%	
Vehicle Allowance	6,000	6,000.02						6,000	100%	
NYS Retirement	328,766	53,058.18	63,914.23	63,091.81	68,425.90	54,434.09	25,841.78	328,766	100%	
W/Compensation	75,314	3,719.21	5,578.81	6,508.62	4,602.52	13,947.04	40,911.31	75,268	100%	
FSA/HSA Admin Fees	5,000	714.29	1,071.43	1,250.00	714.29	892.86	357.14	5,000	100%	
Unemployment	13,000	641.98	962.96	1,123.46	2,407.41	802.47	7,061.73	13,000	100%	
DBL	12,790	631.58	947.38	1,105.27	2,368.44	789.48	6,947.42	12,790	100%	
Post Retirement Benefits - Retiree Medical	125,035	125,035.21						125,035	100%	
Total Employee Benefits	1,312,652	326,486	184,199	272,233	190,208	192,917	146,562	1,312,605	100%	

Employee Benefit/Salaries %

4	6	7	4	5	2	# Employees per department
			For DBL WC & UE must include PT Toll Collectors	WC for airport must reflect more injury opportunities'	For DBL WC & UE must include anticipated ILA for WT Projects	28

7 Grabetz, Anne
8 Greene, Darin
9 Hargrave, Ken
10 J Rishe Repl
11 Joannette, Tho
12 Jones, Erin
13 Law, Bonnie
14 Lawrence, Ste
15 Morrow, Yantz
16 Nisco, Patricia
17 O'Grady, John
18 Parow, Sarah
19 Sarracco, Ste
20 Snell, Jaime
21 Storie, Devan
22 Wilson, Jennif
23 J Dupree Repl
24 Lafountain, T
25 Charleson, T
26 Garriques
27 Denny
28 Winters

FYI - Hire Dates for Management

Grabetz	2017-10-26	45,160.44	16.14%	53,058.18	Admin
Law	2017-10-30	54,400.56	19.44%	63,914.23	Finance
Lawrence	2001-12-10	53,700.56	19.19%	63,091.81	Maintenance
Nisco	2020-05-11	58,240.67	20.81%	68,425.90	Toll Collectors
Qudsi	2017-11-20	46,331.55	16.56%	54,434.09	Airport
Rishe	2006-05-08	21,995.22	7.86%	25,841.78	Port
Saracco	2018-09-21	279,829.00	100.00%	328,766.00	

328,766.00

Update Retirement for New Invoice Amount

To

Actual summer 2021
Days of Joe & Travis' time
in years

1,428.33

2,856.66

3,570.83

**Ogdensburg Bridge and Port Authority
2022-2023 Expense Budgets**

Position:	Salaries/Wages		Hourly Increase		Hourly Rate	Hourly Rate	Projected Hours	Employer FICA
	2022-2023 Budget	2021 - 2022 Budget	S - Salaried H - Hourly	Hourly Rate 2022-2023				
Administration:								
Executive Director - SL	137,763.72	105,000	S			2,080	Admin	8,541
Director of Economic Development - OPEN	85,000.00	-	S			2,080		5,270
Sr Administrative Asst - AMG	49,912.68	48,934	S			2,080		3,095
Administrative Asst - BL	42,148.44	41,322	S			2,080		2,613
Totals - Administration	314,825	195,256	5002.01					19,519
								24,084
Accounting:								
Chief Financial Officer - PN	99,750.00	95,000	S			2,080	Finance	6,185
Accounting Manager - FQ	-	-	S			2,080		-
Senior Accountant - JW	66,300.00	-	S					4,111
Accounting Supervisor - KG	69,691.13	62,693	H	32.34	30.77	2,080		4,321
Account Clerk - JD	60,598.14	57,326	H	29.13	27.72	2,080		3,757
Account Clerk - EJ	46,016.98	43,535	H	22.12	21.05	2,080		2,853
Account Clerk - SP	40,398.76	38,210	H	19.42	18.48	2,080		2,505
Totals - Accounting	382,755	296,764	5003.01					23,731
								29,281
Maintenance:								
Director - Operations - OPEN	37,500.00	-	S			2,080	Maintenance	2,325
General Mechanic - YM	74,688.79	69,885.50	H	35.52	33.80	2,080		4,631
General Mechanic - JD Replacement	44,940.00	-	H	21.00		2,080		2,786
General Mechanic - DG	51,723.91	46,250.88	H	23.51	22.37	2,080		3,207
General Mechanic/Bridge	44,940.00		H	21.00		2,080		2,786
General Mechanic/Bridge	44,940.00		H	21.00		2,080		2,786
Janitor - PC	42,729.46	38,210.02	H	19.42	18.48	2,080		2,649
Janitor - DS	42,729.46	38,210.02	H	19.42	18.48	2,080		2,649
Bridge - Temp Staff - College Students	12,967.50	27,200.00	H	13.00		998		804
Bridge - Paint Crew	59,926.19	149,480.00	H	24.75		2,421		3,715
Total - Maintenance	457,085	369,236	5005.01					28,339
								34,967
Toll Collector:							Toll Collectors	
Toll Collector - OPEN	0	-						
Toll Collector - ME	44,295.25	38,995	H	19.82	18.86	2,080		2,746
Toll Collector - TJ	64,375.98	57,262	H	29.10	27.69	2,080		3,991
Toll Collector - JO	64,302.85	57,920	H	29.44	28.01	2,080		3,987
Toll Collector - DG	66,449.28	59,829	H	30.41	28.93	2,080		4,120
Toll Collector - PT/Relief/Temp	59,925.73	20,516	H	16.50	16.25	3,571		3,715
Overtime								-
Total - Toll Collector	299,349	234,522	5004.01					18,560
	1,454,014							22,900
Airport:							Airport	
Airport Manager - 5103.03	110,250.00	105,000	S			2,080		6,836
Airport Operations - SC	93,888.88	80,663	H	41.00	39.01	2,080		5,821
Airport Operations - GD	53,929.75	-	H	22.66	21.56	2,080		3,344
Airport Operations - SE	51,890.39	44,575	H	22.66	21.56	2,080		3,217
Airport Operations - JS	52,230.29	44,575	H	22.66	21.56	2,080		3,238
Total - Airport	362,189	274,813	5102.03					22,456
								27,707
Port of Ogdensburg:							Port	
Account Clerk - KH 7101.05	63,313.85	59,893	H	30.44	29.41	2,080		3,925
General Mechanic - VW 7102.050	61,797.26	58,005	H	29.50	28.50	2,080		3,831

Position:	2022-2023 Budget	2021 - 2022 Budget	S - Salaried H - Hourly	Rate 2022-2023	Rate 2021-2022	Hours 2022-2023	Employer FICA
Administration:							
Maintenance - SB 7103.05	65,377.00	61,845	H	30.55	29.80	2,080	4,053
Longshoreman - ILA - 7104.05	94,430.05	73,939	H	30.55	29.80	3,091	5,855
Overtime - Longshoremen - ILA - 7104.05	22,072.38	26,760	H	30.55	29.80	900	1,368
Longshoreman - ILA Benefit Rate - 7212.050	70,073.00	-	H	19.75			
Wind Turbine Project-Longshoremen - 7701.070	419,000.00	132,804	H	30.55			25,978
Wind Turbine-Longshoremen Benefit - 7706.070	0.00	132,804	H	19.75			
Total - Port of Ogdensburg	796,064	428,151					37,255
							45,967

Total - OBPA Salaries/Wages 2,612,267 1,798,742 **149,859**

OBPA	2022-2023	Toll					Port	Direct Chg	Tot
		Admin	Finance	Maintenance	Collectors	Airport			
Employer FICA	149,859	19,519.14	23,730.81	28,339.29	18,559.64	22,455.74	37,254.52		149,859
Employer Medicare	35,048	4,564.96	5,549.95	6,627.74	4,340.56	5,251.74	8,712.75		35,048
Insurance - Medical (9% increase mid year)	433,796	93,403.44	54,886.58	101,588.30	72,700.65	72,700.65	38,516.86		433,796
Insurance - Medical Insurance Buyouts	41,165		13,721.64	27,443.29					41,165
Insurance - Dental (4% increase mid year)	34,557	5,119.49	7,679.23	8,959.10	3,839.62	6,399.36	2,559.74		34,557
Insurance - Vision (4% increase mid year)	9,281	1,326	1,989	2,320	1,326	1,657	663		9,281
Health Savings Employer Contribution	67,200	12,800.00	9,600.00	16,000.00	11,200.00	11,200.00	6,400.00		67,200
Clothing Allowance	8,750			4,900.00		2,800.00	1,050.00		8,750
Vehicle Allowance	6,000	6,000.02							6,000
NYS Retirement	328,766	53,058.18	63,914.23	63,091.81	68,425.90	54,434.09	25,841.78		328,766
W/Compensation	75,314	3,719.21	5,578.81	6,513.62	4,644.36	13,947.04	40,911.31		75,314
FSA/HSA Admin Fees	5,000	714.29	1,071.43	1,250.00	714.29	892.86	357.14		5,000
Unemployment	13,000	641.98	962.96	1,123.46	2,407.41	802.47	7,061.73		13,000
DBL	12,790	631.58	947.38	1,105.27	2,368.44	789.48	6,947.42		12,790
Post Retirement Benefits - Retiree Medical	125,035	125,035.21							125,035
Total Employee Benefits	1,345,561	326,533	189,632	269,262	190,527	193,331	176,276		1,345,561

Employee Benefit/Salaries % 4 6 7 4 5 2 # Employees 28

Total Employee Salaries & Benefits 3,957,828

Workers Comp Percentages Bridge 27% 19% 54%

17,390.00 4,695.30 3,304.10 9,390.60

17,390.00

<u>FYI - Hire Dates for Management</u>		Update Retirement for New Invoice Amount			
Grabetz	2017-10-26	45,160.44	16.14%	53,058.18	Admin
Law	2017-10-30	54,400.56	19.44%	63,914.23	Finance
Lawrence	2001-12-10	53,700.56	19.19%	63,091.81	Maintenance
Nisco	2020-05-11	58,240.67	20.81%	68,425.90	Toll Collectors
Qudsi	2017-11-20	46,331.55	16.56%	54,434.09	Airport
Rishe	2006-05-08	21,995.22	7.86%	25,841.78	Port
Saracco	2018-09-21	279,829.00	100.00%	328,766.00	

**Employer
Medicare**

1,998

1,233

724

611

4,565

1,446

-

961

1,011

879

667

586

5,550

544

1,083

652

750

652

652

620

620

188

869

6,628

642

933

932

964

869

-

4,341

1,599

1,361

782

752

757

5,252

918

896

**Employer
Medicare**

948
1,369
320

6,076

8,713

35,048

Direct Chg

als

100%
100%
100%
100%
100%
100%
100%
100%
100%
100%
100%
100%
100%
100%
100%

per dept
total EE

OGDENSBURG BRIDGE & PORT AUTHORITY
LONG-TERM DEBT RECAP
04/01/2022 - 03/31/2023

	NYS 1st Instance Advances	E-Transit Hardware Key Bank - A Lease/Purchase	E-Transit Software Key Bank - B Lease/Purchase	CBNA Route 812 Land Mortgage	CBNA LOC turned into Term Loan	\$3.9MM Airport Tompkins Trust Mortgage	Airport - Originally \$1MM LOC Split into LOC & Term Loan Tompkins Trust Term Loan	Tompkins Trust LOC	Airport - Self Serve Fuel Station World Fuel Services- Ascent Fuel	MAPCO - Parking Software Airport Parking Promissory Note	\$230,000.00 Airport Taxable Bonds	\$6.63MM Airport Tax Ex Bonds
PRINCIPAL PAYMENTS												
March 31, 2020	75,000	82,611	29,026	20,565		342,724	120,000	120,000	3,417	30,967	75,000	15,000
March 31, 2021	75,000	85,401	30,508	21,812		356,972	120,000	120,000	3,738	32,658	80,000	15,000
March 31, 2022	75,000	-	32,066	23,135	59,338	371,812	120,000	120,000	4,088	34,442	-	100,000
March 31, 2023	75,000	-	8,258	24,537	92,985	387,268	120,000	50,000	4,472	36,323	-	105,000
March 31, 2024	75,000	-	-	26,024	97,986	403,368	10,000	-	3,208	38,307	-	110,000
March 31, 2025	75,000	-	-	27,602	103,256	420,137	-	-	-	40,400	-	120,000
March 31, 2026	75,000	-	-	29,275	108,809	437,602	-	-	-	42,606	-	125,000
March 31, 2027 & Thereafter	18,104,974	-	-	22,086	36,265	874,169	-	-	-	25,905	-	5,730,000
Total Debt Balance	18,629,974	168,011	99,857	195,037	498,640	3,594,051	490,000	410,000	18,923	281,608	155,000	6,320,000

	NYS 1st Instance Advances	Key Bank Lease/Purchase	Key Bank (B) Lease/Purchase	CBNA Route 812 Land Mortgage	CBNA LOC turned Term Loan	Tompkins Trust Mortgage	Tompkins Trust Term Loan	Tompkins Trust LOC	World Fuel Services- Ascent Fuel	Airport Parking Promissory Note	Airport Taxable Bonds	Airport Tax Ex Bonds
INTEREST PAYMENTS												
March 31, 2020	-	5,674	4,326	10,957		140,279	21,484	20,309	1,565	14,261	5,288	362,969
March 31, 2021	-	2,884	2,844	9,711		126,031	13,653	11,430	1,244	12,570	1,200	361,675
March 31, 2022	-	-	1,286	8,388	16,551	111,191	7,886	6,456	894	10,786	-	358,800
March 31, 2023	-	-	69	6,986	20,849	95,735	1,975	1,462	510	8,905	-	352,906
March 31, 2024	-	-	-	5,498	15,848	79,635	-	-	109	6,921	-	346,725
March 31, 2025	-	-	-	3,921	10,578	62,866	-	-	-	4,828	-	340,113
March 31, 2026	-	-	-	2,248	5,025	45,401	-	-	-	2,622	-	333,069
March 31, 2027 & Thereafter	-	-	-	527	390	35,524	-	-	-	463	-	4,361,375
Total Interest	-	8,558	8,524	48,236	69,241	696,662	44,998	39,656	4,322	61,355	6,488	6,817,631

	Principal	Interest	Total
Bridge	18,897,842	17,082	18,914,925
MT	-	-	-
IP	-	-	-
AP	11,963,259	7,788,589	19,751,848
Total	30,861,101	7,805,672	38,666,773
Column N Totals for Check Difference - should be zero	-	-	-

Total

914,310
941,088
939,881
903,843
763,893
786,394
818,293
24,793,398

30,861,101

Total

587,112
543,242
522,238
489,396
454,737
422,306
388,363
4,398,278

7,805,672

	BRIDGE			AIRPORT			COMMERCE PARK			MARINE TERMINAL		
	5058.010	5060.010	5062.010	5401.030	5402.030	5403.030	6401.040	6402.040	6403.040	7401.050	7402.050	7403.050
	Fuel	Electricity	Water/Sewer	Fuel	Electricity	Water/Sewer	Fuel	Electricity	Water/Sewer	Fuel	Electricity	Water/Sewer
2021-2022												
April	3,132.78	5,662.33	1,058.50	1,362.14			4,912.89	(4,537.11)	4,694.37	753.51		1,822.35
May	1,006.45	6,658.12			8,602.09		(2,818.34)	8,459.65	(3,446.37)	438.84	3,538.96	
June	75.75			209.12	(457.91)		(878.63)	3,931.72		25.25		
July	297.27	6,658.12	1,058.50		6,211.29		206.86	5,786.36	1,253.38	25.25	4,161.32	1,878.23
August	79.02				1,227.94		49.31	3,092.70				
September	1,652.80	19,223.98		1,053.16	15,252.70		506.32	2,253.47			12,014.98	
October	176.47	4,899.16	1,058.50		4,512.60		(306.63)	1,106.09	1,253.38	13.10	3,061.98	1,826.23
	<u>6,420.54</u>	<u>43,101.71</u>	<u>3,175.50</u>	<u>2,624.42</u>	<u>35,348.71</u>	<u>0.00</u>	<u>1,671.78</u>	<u>20,092.88</u>	<u>3,754.76</u>	<u>1,255.95</u>	<u>22,777.24</u>	<u>5,526.81</u>
Full Year												
2020-2021	<u>21,734.89</u>	<u>0.00</u>	<u>6,337.10</u>	<u>29,107.11</u>	<u>10,259.62</u>	<u>0.00</u>	<u>1,846.51</u>	<u>165,465.07</u>	<u>6,177.52</u>	<u>7,804.93</u>	<u>0.00</u>	<u>7,427.99</u>
Anticipated												
Full Year												
2021-2022	<u>20,310.70</u>	<u>52,835.04</u>	<u>4,234.00</u>	<u>29,000.00</u>	<u>49,238.87</u>	<u>0.00</u>	<u>3,750.00</u>	<u>33,983.04</u>	<u>5,008.14</u>	<u>7,401.16</u>	<u>36,667.40</u>	<u>7,353.04</u>
BUDGET												
2022-2023	<u>20,315</u>	<u>52,000</u>	<u>5,200</u>	<u>29,000</u>	<u>49,250</u>	<u>0</u>	<u>3,750</u>	<u>34,000</u>	<u>5,250</u>	<u>7,500</u>	<u>36,500</u>	<u>7,400</u>
	Liberty Utilities 13,890.16 2020-2021 Winter Invoicing. Use winter Invoicing. to complete full year anticipated	AEP Solar 2020-2021 Solar was NOT distributed in prior years. Winter solar is much smaller than rest of the year	City of Ogdensburg 2020-2021 Had a re-levied invoice that included prior fiscal year.	Suburban Propane Griffith Energy	AEP Solar National Grid 2020-2021 Solar invoice not distributed in prior years	Not in the City In Town of Oswegatchie No water/ sewer invoicing	Liberty Utilities 52,960.23 billed by Liberty. 51095.72 rebilled to tenants	AEP Solar National Grid 2020-2021 Solar invoice only charged to Commerce Park	City of Ogdensburg City bills OBPA rebills to tenants	Liberty Utilities Suburban Propane	AEP Solar Solar covers all of the electricity National Grid bills at the Port 2020-2021 Solar invoice not distributed	City of Ogdensburg

April
May
June
July
August
September
October

Full Year
2020-2021

Anticipated
Full Year
2021-2022

**OGDENSBURG BRIDGE & PORT AUTHORITY
PORT FUND - MARINE TERMINAL MAINTENANCE EXPENSES
BUDGET FOR THE YEAR ENDING MARCH 31, 2023**

	<u>2022-2023 Budget</u>	
Janitorial	\$ 4,500	
Buildings - Marine Terminal	16,000	
Grounds Maintenance	12,000	
Scale Maintenance & SWPP Test	5,500	
Automotive	55,000	<i>Per Steve, Bring Automotive from 65,000 to 55,000</i>
Equipment	12,000	
Equipment Rental	7,500	
Tools & Supplies	6,000	
Safety and First Aid	800	
<i>Total MT Maintenance</i>	<u><u>\$ 119,300</u></u>	

**OGDENSBURG BRIDGE & PORT AUTHORITY
PORT FUND - AIRPORT MAINTENANCE EXPENSES
BUDGET FOR THE YEAR ENDING MARCH 31, 2023**

**2022-2023
Budget**

Janitorial	\$ 7,500	Terminal supplies Trash removal	
Building Maintenance	11,000	Terminal, Water system, HVAC Maintenance, Fire System	
Landside Grounds Maintenance	5,000	Parking lot salt, mowing,	<i>Per Steve, reduce landside from 8,000 to 5,000</i>
Airside Grounds Maintenance	15,000	Airfield Lighting, Deicing chemical	
Automotive	7,500	Diesel fuel, filters	
Equipment	3,500	Replacement bristles sweeper, etc.	
Equipment Rental	2,000	Fence/ property Maintenance	
Tools & Supplies	800		
Safety and First Aid Supplies	<u>750</u>	ARFF Equipment upgrades	
<i>Total AP Maintenance</i>	<u><u>\$ 53,050</u></u>		



**OGDENSBURG BRIDGE & PORT AUTHORITY
BRIDGE FUND - MAINTENANCE EXPENSES
BUDGET FOR THE YEAR ENDING MARCH 31, 2023**

	<u>2022-2023</u> <u>Budget</u>
Janitorial:	
Supplies and Other	\$ 10,500
Trash Removal	7,200
	<u>\$ 17,700</u>
Building Maintenance:	
Plumbing, Electrical, Painting	\$ 2,000
Boiler Repairs and Piping	1,500
BAB Exterior Brick & Paint	2,500
Extermination Fees	500
Fire Extinguishers	600
	<u>\$ 7,100</u>
Grounds Maintenance:	
Landscaping & Chemicals	\$ -
Sand, Salt, Ice Melt	8,000
	<u>\$ 8,000</u>
Automotive:	
Gas, Oil, Grease, Diesel, Filters	\$ 30,000
Vehicle Maintenance	8,500
Truck Maintenance	12,000
Tractor Maintenance	2,000
Heavy Equipment Maintenance	4,000
	<u>\$ 56,500</u>
Equipment:	
General Parts & Repairs	\$ 5,500
Lawn Care Equipment	2,500
Small Tools & Supplies	1,500
Safety & First Aid	300
	<u>\$ 9,800</u>
Equipment Rental:	
Man-Lift for BAB Exterior Work	\$ 3,600
Other Miscellaneous Rentals	1,000
	<u>\$ 4,600</u>
Total Maintenance Expenses	<u><u>\$ 103,700</u></u>

**OGDENSBURG BRIDGE & PORT AUTHORITY
BRIDGE FUND - BRIDGE PAINTING & MAINTENANCE
BUDGET FOR THE YEAR ENDING MARCH 31, 2023**

	<u>2022-2023 Budget</u>
Welding, Masonry & Other Services	5,500
Surface Preparation Equipment Vacuum, Shrouds, Sanders, Needle Guns	6,500
Paint / Coatings / Struct Steel Bridge Paint System coating	9,000
Protective Safety Gear Respirators, Test Kits, Tyvek Suits, Other	4,000
Fall Protection Equipment Harnesses, Lanyards, Rigging, Air Chair Inspections, Other	6,000
Employee Medical Surveillance Blood Lead Testing, Awareness Training	3,500
Safety Training & Education OSHA, SSPC, Health & Safety Program	2,500
Traffic Control VMS Platform, Traffic Signage, Other	2,500
Hazardous Waste Disposal	6,000
Structural Repairs Concrete Pier repair, Cable Painting, Safety Cable	7,500
Equipment Rental -	<u>6,000</u>
Total Bridge Painting & Maintenance	<u>\$ 59,000</u>
Adjusted Bridge Painting & Maint	40,000

No specific line items were targeted; just an overall reduction

**OGDENSBURG BRIDGE & PORT AUTHORITY
BRIDGE FUND - BRIDGE SAFETY INSPECTION
BUDGET FOR THE YEAR ENDING MARCH 31, 2023**

	<u>2022-2023 Budget</u>
2022 In-Depth Bridge Inspection and Report	\$ 141,851
2022 Level 1 Load Rating and Report	\$ 86,950
Gusset Plate Load rating	N/A
Special Emphasis Inspections	N/A
	<hr/>
<i>Total Bridge Safety Inspection</i>	<i>\$ 228,801</i>
	<hr/> <hr/>

	<u>YTD</u> <u>31 March 2020</u>	<u>YTD</u> <u>31 March 2021</u>	<u>YTD</u> <u>30 Sept 2021</u>	<u>Anticipated YTD</u> <u>31 March 2022</u>	<u>BUDGET</u> <u>31 March 2023</u>
<u>Operating Expenses</u>					
BRIDGE-GENERAL EXPENSES					
Bridge-GE-Insurance Expense	298,239.57	346,670.60	78,417.33	156,834.66	317,573.28
Bridge-GE-Advertising Expense	1,106.40	2,064.68	2,405.00	3,607.50	3,500.00
Bridge-GE-Subscriptions/Memberships	1,604.95	8,449.44	1,484.73	1,855.91	3,500.00
Bridge-GE-Travel Expense	2,006.83	4,005.37	0.00	0.00	0.00
Bridge-GE-Postage Expense	3,493.24	3,169.21	1,255.84	2,511.68	2,500.00
Bridge-GE-Telephone/Fax	13,956.31	9,960.63	4,847.90	9,695.80	10,000.00
Bridge-GE-Office Supplies	11,445.59	4,943.70	926.69	1,853.38	2,500.00
Bridge-GE-Office Equipment	6,453.25	250.00	1,178.52	1,473.15	5,000.00
Bridge-GE-Bd Mtg/Luncheon	0.00	152.59	48.72	97.44	100.00
Bridge-GE-Maintenance/Svc Agreement	120,456.74	109,251.57	33,149.11	66,298.22	100,000.00
Bridge-GE-Bank Service Charges	203.33	6,820.12	0.00	0.00	0.00
Bridge-GE-Data Proc/Acctg Svcs	64,687.77	52,815.23	26,401.81	43,205.43	45,000.00
Bridge-GE-Interest Expense	21,864.20	31,185.53	21,571.71	43,143.42	69.00
Bridge-GE-Can.Real Estate Taxes	0.00	4,119.16	1,113.70	2,227.40	2,500.00
Bridge-GE-Legal fees Expense	146,545.20	270,051.67	45,108.65	78,940.14	80,000.00
Bridge-GE-Miscellaneous Expense	345.20	(40,998.31)	2,395.96	2,395.96	2,000.00
Bridge-GE-Prof Svcs-Eng, Etc.	40,739.06	3,302.83	30,282.50	60,565.00	80,000.00
Bridge-GE-Conference/Training Registration	0.00	50.00	0.00	0.00	5,000.00
Bridge-GE-Employee Recruitment	5,605.64	(71.76)	0.00	0.00	0.00
Bridge-GE-Credit Card Fees	18,826.38	11,549.52	7,886.95	15,773.90	13,500.00
BRIDGE-GENERAL EXPENSES	757,579.66	827,741.78	258,475.12	490,478.99	672,742.28
AP-GENERAL EXPENSES					
AP-GE-Insurance Expense	10,537.00	17,488.00	8,881.29	22,203.23	66,164.68
AP-GE-Advertising Expense	93,342.10	3,835.36	20,538.00	41,076.00	60,000.00
AP-GE-Subscriptions/Membership	374.00	2,977.51	1,016.00	1,524.00	2,000.00
AP-GE-Travel Expense	7,780.78	342.34	1,974.41	2,961.62	3,000.00
AP-GE-Postage Expense	1,199.82	47.44	45.09	90.18	150.00
AP-GE-Telephone/Fax Expense	15,646.42	13,060.72	6,388.64	12,777.28	13,000.00
AP-GE-Office Supplies Expense	760.12	52.53	73.69	147.38	200.00
AP-GE-Office Equipment	7,988.19	5,645.51	3,180.00	4,770.00	4,000.00
AP-GE-Maint/Service Agreements	2,534.50	2,215.00	1,900.00	3,800.00	5,000.00
AP-GE-Invest/Bond Bank Fee	3,723.00	3,800.00	90.00	180.00	350.00
AP-GE-Bank Service Charges	30.50	15.00	0.00	0.00	0.00
AP-GE-Data Proc/Acctg Services	328.10	0.00	0.00	0.00	0.00
AP-GE-Interest Expense	141,877.95	132,997.47	67,125.20	134,250.40	
AP-GE-Credit Card Service Fee	2,141.26	2,020.54	3,978.34	7,956.68	7,500.00
AP-GE-Legal Fees Expense	200.00	97,275.03	41,371.58	82,743.16	60,000.00
AP-GE-Miscellaneous Expense	15,074.58	117,922.42	0.00	0.00	0.00
AP-GE-Prof Svc-Engineering,etc	61,058.62	0.00	15,292.37	30,584.74	30,000.00
AP-GE-Land Rental Expense	0.00	325.00	325.00	325.00	325.00
AP-GE-Training Expense	5,587.76	4,107.34	519.84	1,039.68	3,500.00

	YTD 31 March 2020	YTD 31 March 2021	YTD 30 Sept 2021	Anticipated YTD 31 March 2022	BUDGET 31 March 2023
AP-GE-Airport Security Expense	178,282.02	169,764.16	130,270.34	260,540.68	260,500.00
AP - GE - Employee Recruitment	207.60	0.00	0.00	0.00	0.00
AP - GE - ARFF Expense	5,260.00	1,532.66	1,352.43	2,704.86	3,000.00
AP - GE - Seminar-Conference-Trade Show	7,287.00	300.00	0.00	0.00	0.00
AP - Contract Airport Parking Expense	315,166.05	134,609.81	38,189.07	85,925.41	135,000.00
AP-Interest Exp - 2017 Bonds	374,782.95	375,468.44	211,974.54	423,949.08	
AP-Interest Exp on Financing-Mtges/Lease	21,715.87	23,732.24	10,548.54	21,097.08	
AP-New York State Sales Tax Exp.	7,618.76	1,344.54	563.54	1,127.08	1,500.00
AP-GE-LOC Interest Exp-Tompkins Trust Co	41,581.80	29,082.27	13,498.94	26,997.88	
AP-GE-Aviation Aircraft Catering	0.00	54.00	16.49	50.00	50.00
AP-GENERAL EXPENSES	1,322,086.75	1,140,015.33	579,113.34	1,168,821.41	655,239.68
IP-GENERAL EXPENSES					
IP-GE-Insurance Expense	800.00	800.00	9,243.81	18,487.62	33,311.18
IP-GE-Advertising Expense	517.14	0.00	0.00	0.00	0.00
IP-GE-Subscriptions/Membership Exp	495.00	0.00	0.00	0.00	0.00
IP-GE-Postage Expense	26.36	0.00	0.00	0.00	0.00
IP-GE-Maint/Service Agreements	1,432.50	1,398.00	726.00	1,452.00	1,500.00
IP-GE-Bank Service Charges	905.00	370.00	282.00	564.00	500.00
IP-GE-Interest Expense	2,517.99	2,133.26	1,396.16	2,792.32	2,500.00
IP-GE-Legal Fees Expense	0.00	16,187.50	451.00	902.00	750.00
IP-GE-Miscellaneous Expense	200.00	478.87	0.00	0.00	0.00
IP-GE-Prof Svc-Engineering,etc	379.00	0.00	0.00	0.00	0.00
IP-GE-Seminar-Conference-Trade Show	595.71	0.00	0.00	0.00	0.00
IP-GENERAL EXPENSES	7,868.70	21,367.63	12,098.97	24,197.94	38,561.18
MT-GENERAL EXPENSES					
MT-GE-Insurance Expense	0.00	0.00	10,331.30	20,662.60	42,833.66
MT-GE-Advertising Expense	410.80	0.00	39.96	100.00	0.00
MT-GE-Subscription/Memberships	895.00	2,408.75	0.00	0.00	0.00
MT-GE-Travel Expense	(2,307.61)	0.00	0.00	4,000.00	5,000.00
MT-GE-Postage Expense	0.00	1,087.86	221.46	442.92	400.00
MT-GE-Telephone/Fax	13,373.93	12,020.44	6,610.87	13,221.74	13,000.00
MT-GE-Office Supplies Expense	574.27	27.48	64.83	125.00	125.00
MT-GE-Office Equipment	0.00	0.00	105.00	205.00	1,500.00
MT-GE-Maint/Service Agreements	5,791.50	4,193.00	3,323.00	4,984.50	5,000.00
MT-GE-Bank Service Charges	379.98	0.00	0.00	0.00	0.00
MT-GE-Interest Expense	506.91	530.20	548.17	1,096.34	
MT-GE-Bad Debt	20.00	0.00	0.00	0.00	0.00
MT-GE-Legal Fees Expense	0.00	12,957.83	10,524.07	15,786.11	7,500.00
MT-GE-Miscellaneous Expense	265.50	9,258.30	0.00	0.00	0.00
MT-GE-Prof Svc-Engineering,etc	0.00	110.00	0.00	0.00	0.00
MT-GE-Management Services	0.00	0.00	25.00	25.00	100.00
MT-GE-Marketing & Logistics Expense	79,734.99	173,255.31	67,494.13	182,805.83	150,000.00
MT-GE-Port Security	125.25	0.00	0.00	0.00	0.00

MT-GENERAL EXPENSES

YTD	YTD	YTD	Anticipated YTD	BUDGET
31 March 2020	31 March 2021	30 Sept 2021	31 March 2022	31 March 2023
99,770.52	215,849.17	99,287.79	243,455.04	225,458.66

QTY	DESCRIPTION	COST	NOTES	Outside Funding	OBPA Funding	Total Funding	No Funding Identified or Deferred	
INFRASTRUCTURE IMPROVEMENTS								
	Administration Building							
	Slate Roof Repair	15,000	Roof Leaks at dormers	-			15,000	
BORDER STATION								
2	Replace HVAC Units 3&4	75,000	HVAC replacements (Leasehold Improvement)	-	75,000	75,000		
5	Replace/service split systems HVAC	21,000	Inspection Booths (Leasehold Improvement)				21,000	
4	Replace light posts with corroded bases	7,500	Truck Parking (Leasehold Improvement)				7,500	
PORT								
	Asphalt Milling/paving	30,000	Upgrade various asphalt roadways	-	30,000	30,000	-	
	Harbor Deepening Project Sect 107	27,670,615	Needed to expand Port Business	27,670,615	-	27,670,615		
	Dock Wall Extension	13,200,000	Needed to expand Port Business	13,200,000	-	13,200,000		
	P-2 Roof Repairs	6,000	Roof Leaks	-	6,000	6,000	-	
	Drop in sander 1992 Plow truck	10,500	Current unit 28 yrs. old (Beyond useful life)				10,500	
	CRISI Grant	1,000,000	Upgrade 4 pieces of Port Equipment	800,000	200,000	1,000,000		
BRIDGE								
	Foundation-Concrete repair	10,000	Required repair work	-	10,000	10,000	-	
	Structural Steel Repair	5,000	Required repair work (In House)	-	5,000	5,000	-	
	Major Bridge Repairs - Phase 2	18,050,000	Clean and Paint CDN 18-23	-	-	-	18,050,000	
	Major Bridge Repairs - Phase 3	18,050,000	Clean and Paint US 9-14				18,050,000	
	Major Bridge Repairs - Phase 4	28,550,000	Clean and Paint Main Susp 15-17 + towers				28,550,000	
	Major Bridge Repairs - Phase 5	12,000,000	Replace 148 Suspender Cables & Bands				12,000,000	
	Major Bridge Repairs - Phase 6	5,500,000	Clean, Prime, Neoprene Wrap Main Cables				5,500,000	
	Major Bridge Repairs - Phase 7	20,425,000	CDN Approach Spans Steel Replacement	20,425,000	-	20,425,000		
COMMERCE PARK								
	HVAC Unit , Bldg #1	21,000	Replace Existing Unit	-	21,000	21,000		
2	HVAC Units, Bldg #11	42,000	On going HVAC Annual replacements	-			42,000	
	Tree Removal, Walking Trail	8,000	\$2,000 per tree removal 9 Trees		8,000	8,000		
	Roof Replacement, Bldg #11	150,000	Roof 26 years old (Beyond useful life)				150,000	
	Repair of Asphalt, Walking Trail	6,500	Repair asphalt, Crack seal various locations		6,500	6,500		
	Childcare Initiative - New Childcare Center	4,770,000	Build Childcare Center to 2021 specifications for ARC	4,570,000	200,000	4,770,000		
	20,0000 sq ft Building	40,000	Engineering for new Warehouse/Office Space in Park		40,000	40,000		
AIRPORT								
	AIP Plan	983,500	Conduct EA - Terminal Area/Drainage - MALSF	958,912	24,588	983,500		
	Aviation Security Grant	1,001,000	Upgrade to various security systems & purchase truck	900,000	101,000	1,001,000		
	Water/Sewer Line extension	796,650	Water/Sewer to Airport				796,650	
RAILROAD								
	Railroad Bridge 40 - Grasse River	807,640	Grant Funded	800,000	7,640	807,640		
	Railroad Bridge 80 - Racquette River	1,208,680	Grant Funded	1,073,680	135,000	1,208,680	-	
EQUIPMENT								
1	2500 P/U 4X4 Truck with snowplow	31,000	Replaces 2005 Chevy 2500 P/U	-	31,000	31,000		
1	International Dump w/ Snowplow	150,000	Replaces 2002 Snowplow		150,000	150,000		
Totals - OBPA Capital Budget 2022-2023				154,641,585	70,398,207	1,050,728	71,448,935	83,192,650
				-	OKAY IF ZERO			

OPBA CAPITAL 382,500
 OBPA PORTION - GRANTS 668,228
 1,050,728

PORT PROJECTED BUDGET 2022-2023 (Supplied by Port Manager, Adam J

Cargo	Tonnage/CBM	Rates	Gross Revenue
Windmills(Project 1)	133800		\$726,000.00
Windmills			\$50,000.00
Windmills(cranes)		misc	\$398,780.00
Windmills		misc	\$150,000.00
Linesmen - # per ship	6	\$3,000.00	\$18,000.00
Security - hours per ship	288	\$55.00	\$15,840.00
Dockage	12	\$1,000.00	\$12,000.00
Windmills(Project 2)	152045		\$742,500.00
Windmills			\$50,000.00
Windmills(cranes)		misc	\$442,000.00
Windmills		misc	\$160,000.00
Linesmen - # per ship	6	\$3,000.00	\$18,000.00
Security - hours per ship	288	\$55.00	\$15,840.00
Dockage	12	\$1,000.00	\$12,000.00
Salt/Grain/Scalehouse			
Salt/ self unloader	75000	\$7.38	\$553,500.00
Salt/ self unloader			\$12,000.00
Salt storage			\$60,000.00
Salt Thawrox	20000	\$2.85	\$57,000.00
Thawrox storage	12	\$6,000.00	\$72,000.00
Grain cargoes	13000	\$10.25	\$133,250.00
Grain storage			\$90,000.00
Scale Usage			\$12,000.00
		TOTAL	\$3,800,710.00

\$1,370,620.00
 \$1,440,340.00
 \$989,750.00
\$3,800,710.00