OGDENSBURG BRIDGE AND PORT AUTHORITY

BOARD MEETING

THURSDAY, JUNE 8, 2023

- I. Meeting Called to Order by Chairperson Vernon D. Burns at 5:00 PM.
- II. Letters and Communications to the Board.
- III. Approval of Board Minutes:
 - March 14, 2023 Childcare Initiative Meeting Minutes
 - May 11, 2023 Board Meeting Minutes
 - May 30, 2023 Finance Committee Meeting Minutes
 - May 30, 2023 Special Board Meeting Minutes
- IV. Reports

Presentations and Reports:

- 1. Committee Reports
 - a) Finance Committee
- 2. Reports:
 - a) Income/Expense Report
 - b) Bridge Traffic Report
 - c) Airport Activity
 - d) Port Activity Report
 - e) Economic Development Report, Including Building Occupancy
- V. Unfinished Business.
- VI. Business Items.
 - A. General Administration

1.

- B. Ogdensburg-Prescott International Bridge
 - 1. Approval of Lease Supplement No. 19 with Daniel J. Doge, LCSW-R
 - 2. Approval of HVAC Repair at the Border Station
- C. Commerce Park
 - 1. Approval of New Lease Agreement with Day Automation
 - 2. Approval of a 5 Year Internal Sprinkler Inspection
- D. Oddensburg International Airport
 - 1. Approval of T-Hangar Lease Agreement with Timothy Burtch
 - 2. Approval of T-Hangar Lease Agreement with Gregory Oudheusden
 - 3. Approval of Emergency AWOS Repair
- E. Port of Ogdensburg

1. Approval of Lease Agreement with Woodcrest Dairy, LLC

F. New York & Ogdensburg Railroad

- Approval of Easement Agreement with the Development Authority of the North Country (DANC)
- G. Other Such Matters

1.

- VII. Concluding Comments from Citizens, Board Members, and/or Authority Staff.
- VIII. Next Meeting Dates:

| July 13, 2023 | Thursday | 5:00 PM | (Proposed) |
|--------------------|----------|---------|----------------|
| August 10, 2023 | Thursday | 5:00 PM | (Proposed) |
| September 14, 2023 | Thursday | 5:00 PM | (Proposed) |
| October 12, 2023 | Thursday | 5:00 PM | (Proposed) |
| November 9, 2023 | Thursday | 5:00 PM | (Proposed) |
| December 14, 2023 | Thursday | 5:00 PM | (Proposed) |

IX. Adjournment

Dated:

Steven J. Lawrence Executive Director

Board of Directors:

Mr. Vernon D. "Sam" Burns, Chairperson Ms. Megan J. M. Whitton, Vice Chair Mr. Christopher B. T. Coffin, Treasurer

Mr. David King, Secretary

Ms. Jennifer Quirk-Pickman, Member Ms. Nicole Terminelli, Member

Ms. Toni Kennedy, Member

Staff:

Mr. Steven J. Lawrence, Executive Director

Ms. Patricia A. Nisco, CFO

Mr. Anthony Adamczyk, Director of Economic Development

Mr. James D. Chase, Director of Operations

Proce.

Mr. Andy Gardner, WDT

Ms. Monica Sandreczki, North. Country Public Radio

Ms. Dawn Merz, Radio Station YES FM

WWNY TV-7

Mr. Jimmy Lawton, North Country Now Mr. Jim Leven, Community Broadcasters

OGDENSBURG BRIDGE & PORT AUTHORITY CHILDCARE INITIATIVE COMMITTEE MEETING TUESDAY, MARCH 14, 2023

A meeting of the Childcare Initiative Committee of the Ogdensburg Bridge and Port Authority was held in the boardroom of the Administration Building on Tuesday, March 14, 2023, at 4:00 pm.

The following were present:

Toni A. Kennedy, Committee Chair Vernon D. Burns, Board Chair

ALSO: Steven J. Lawrence, Executive Director

Patricia A. Nisco, Chief Financial Officer

Anthony Adamczyk, Director of Economic Development

James Chase, Director of Operation

GUESTS: Lynn Pietroski, Chief Executive Officer, The Arc, Jefferson-St. Lawrence Tara Carr, Chief Operating Officer, The Arc, Jefferson-St. Lawrence (via phone)

Committee Chair, Toni Kennedy, called the meeting to order at 4:00 pm.

I. Business Items

- 1. Discussion with The ARC of Jefferson-St. Lawrence.
 - a) Outline of Staff Needs vs. Child Ratio and Review of current building renderings / design

Chief Executive Officer, The Arc, Jefferson-St. Lawrence, Lynn Pietroski, presented alternative building renderings, with different options for room sizes, and staffing models, based on regulations for room size for age groups.

The schedule was discussed, with the question of running on the school schedule and partnering with the Ogdensburg School District.

Executive Director, Steven J. Lawrence, asked Chief Executive Officer, The

Arc, Jefferson-St. Lawrence, Lynn Pietroski, what could be optimized. Lynn

relationship as she has worked with the before, including during the construction of the Watertown facility.

2. Update on CFA grant funding application

Executive Director Steven J. Lawrence reviewed the status of the CFA grant funding, and financing and project deadlines.

3. Next meeting date

The next meeting date is tentatively confirmed for Wednesday, May 31st, 2023, at 5:00 pm.

On a motion by Board Chair, Vernon D. Burns, seconded by Toni Kennedy, the meeting adjourned at 4:56 PM.

Toni Kennedy

Childcare Initiative Committee Chairperson

OGDENSBURG BRIDGE & PORT AUTHORITY BOARD MEETING THURSDAY, MAY 11, 2023

A meeting of the Board of Directors of the Ogdensburg Bridge and Port Authority was held in the Board Room of the Administration Building on Thursday, May 11, 2023 at 5:00 PM.

The following were present:

Vernon D. Burns, Chairperson Megan J. M. Whitton, Vice-Chairperson Christopher B. T. Coffin, Treasurer Nicole Terminelli, Member Jennifer Quirk-Pickman, Member

ALSO:

Jennifer Granzow, Counsel
Patricia A. Nisco, Chief Financial Officer
Anthony Adamczyk, Director of Economic Development
James Chase, Director of Operations

ABSENT:

David D. King, Secretary, Member Toni Kennedy, Member Steven J. Lawrence, Executive Director

- I. Vernon D. Burns, Board Chair, called the meeting to order at 5:00 PM.
- II. Letters and Communications to the Board.

Chief Financial Officer, Patricia Nisco, stated there were no letters or communications to the Board.

III. Approval of **Board Minutes**. On a motion by Treasurer, Christopher B.T. Coffin, seconded by Jennifer Quirk-Pickman, the minutes from the **April 13**, **2023**, meeting were approved by voice vote.

Approval of Finance Committee Meeting Minutes. On a motion by Treasurer, Christopher B.T. Coffin, seconded by Jennifer Quirk-Pickman, the minutes from the March 27, 2023, meeting were approved by voice vote.

Approval of Childcare Initiative Meeting Minutes. On a motion by Jennifer Quirk-Pickman,

seconded by Nicole Terminelli, the minutes from the March 14, 2023, meeting were approved by voice vote.

IV. Presentations and Report

1. Committee Reports

a) Finance Committee

Chief Financial Officer, Patricia A. Nisco, reported that the Finance Committee didn't meet in April, as preparations are underway for the audit. There is a meeting scheduled for May 30, 2023.

2. Reports

b) Bridge Traffic Report

- Chief Financial Officer, Patricia A. Nisco, reported for Executive Director, Steven
 J. Lawrence, from this month's Bridge Traffic Report the numbers have been
 steadily rising since January.
- c) Airport Activity/Occupancy Report
 - Chief Financial Officer, Patricia A. Nisco, reported that the enplanements are still low for the month of April, noting that there would have to be roughly 833 enplanements monthly necessary to reach the 10,000 enplanements by the end of the year. At the current rate of enplanements, the ability to reach the 10,000 enplanements by calendar year end is unlikely.

d) Port Activity Report

- Director of Operations, James D. Chase, reported that the port staff are still continuing to reshape and recover piles.
- Bridge work is starting.
- Interviews for summer help have started and we hope to have them starting soon.
- Board Chairperson, Vernon D. Burns, asked that Maintenance Reports become a regular part of the Board Agenda through October.

- e) Building Occupancy Report & Industrial/Commercial Prospect Report.
 - Economic Development Director, Anthony Adamczyk, reported that aside from a short-term tenant leaving at the end of April, the occupancy is remaining consistent. He continues to work with current tenants on renewals as they arise.
 - The Facilities Team has been making improvements in Building 4, such as energy-efficient lighting upgrades, which will ultimately help attract new tenants to the space.
 - The OBPA attended the grand opening of the new Wills Transfer Distribution

 Center in Ingleside, Ontario, which generated new contacts in the economic development and real estate development fields on the other side of the border.
 - Chairperson, Vernon D. Burns, asked about airport advertising activities.
 Economic Development Director, Anthony Adamczyk, stated that the OBPA has been focusing resources on print, digital, and radio advertising, but the billboard advertising would be expanded via the resolutions he would be presenting later in the meeting.
- V. Unfinished Business.

None.

- VI. Business Items
 - A. General Administration
 - 1. None.
 - B. Ogdensburg-Prescott International Bridge
 - 1. None.
 - C. Commerce Park
 - Approval of New Lease Agreement with 5G Technologies USA, LTD. On a motion by Treasurer, Christopher B.T. Coffin, seconded by Nicole Terminelli, it was

RESOLVED, that the Executive Director is hereby authorized and directed to execute a new Lease Agreement with 5G Technologies USA, LTD. for 850 square feet of office space in Building 4 of the Commerce Park Campus for an eight (8) month period commencing May 1, 2023 and terminating December 31, 2023 at a

rate of \$7.30 per square foot equaling \$517.08 per month, \$4,136.64 for the eight (8) month period, exclusive of utilities.

A vote was called.

AYES: Nicole Terminelli
Jennifer Quirk-Pickman
Christopher B.T. Coffin
Vernon D. Burns
Megan J.M. Whitton

- D. Ogdensburg International Airport
 - Approval of T-Hangar Lease Agreement with Glass Box Research Company. On a motion by Vice Chair, Megan J.M. Whitton, seconded by Jennifer Quirk-Pickman, it was,

RESOLVED, that the Executive Director is hereby authorized and directed to execute a new Lease Agreement with Glass Box Research Company for T-Hangar No. 5 at the Ogdensburg International Airport for a one (1) year period commencing September 1, 2023 and terminating August 31, 2024 at a rate of \$240.00 per month, \$2,880.00 for the one (1) year period, inclusive of utilities.

A vote was called.

AYES: Jennifer Quirk-Pickman Christopher B.T. Coffin Vernon D. Burns Megan J.M. Whitton Nicole Terminelli

MOTION CARRIED

 Approval of Advertising Contract with OUTFRONT Media Canada. On a motion by Jennifer Quirk-Pickman, seconded by Megan J.M. Whitton, it was

RESOLVED, that the Executive Director is hereby authorized and directed to execute a contract with OUTFRONT Media Canada for out-of-home marketing services in Ottawa, Ontario, Canada in the amount of \$19,375.00.

A vote was called.

AYES: Christopher B.T. Coffin Vernon D. Burns Megan J.M. Whitton Jennifer Quirk-Pickman

ABSTAIN: Nicole Terminelli

MOTION CARRIED

3. Approval of Advertising Contract with Pattison Ottawa. On a motion by Treasurer,

Christopher B.T. Coffin, seconded by Megan J.M. Whitton, it was RESOLVED, that the Executive Director is hereby authorized and directed to execute a contract with Pattison Ottawa for out-of-home marketing services in Ottawa, Ontario, Canada in the amount of \$7,500.00.

A vote was called.

AYES: Vernon D. Burns
Megan J.M. Whitton
Jennifer Quirk-Pickman
Christopher B.T. Coffin

ABSTAIN: Nicole Terminelli

MOTION CARRIED

 Approval of Selection of Consultant for Five-Year Capital Improvement Projects. On a motion by Jennifer Quirk-Pickman, seconded by Vice Chair, Megan J. M. Whitton, it was

RESOLVED, that the Board of Directors of the Ogdensburg Bridge and Port Authority does hereby select McFarland-Johnson, Inc. as the Authority's Consultant for its Five-Year Capital Improvement Projects at the Ogdensburg International Airport for the next five-year period subject to final approval by the Federal Aviation Administration.

A vote was called.

AYES: Megan J.M. Whitton
Nicole Terminelli
Jennifer Quirk-Pickman
Christopher B.T. Coffin
Vernon D. Burns

MOTION CARRIED

- E. Port of Ogdensburg
 - 1. None.
- F. Other Such Matters

Chief Financial Officer, Patricia A. Nisco, stated that there was a need for Executive Session under §105 item f of the Open Meetings Law to discuss the appointment or employment of a particular person. On a motion made by Vice Chair, Megan J. M.

Whitton, seconded by Jennifer Quirk-Pickman, the meeting went into Executive Session at 6:04 PM. On a motion made by Treasurer, Christopher B.T. Coffin, seconded by Jennifer Quirk-Pickman, the meeting resumed at 6:40 PM.

- VII. Concluding Comments from Citizens, Board Members, and/or Authority Staff.
 - 1. None.
- VIII. Next Meeting Dates

The next Board meeting was confirmed for Thursday, June 8, at 5:00 pm.

IX. Adjournment

On a motion by Nicole Terminelli, seconded by Vice Chair, Megan J.M. Whitton, the meeting adjourned at 6:45 PM.

| Nicole Terminelli | Vernon D. Burns |
|---------------------|-----------------|
| Assistant Secretary | Chairperson |

OGDENSBURG BRIDGE & PORT AUTHORITY STATEMENT OF FINANCIAL POSITION as of April 30, 2023

| Current Assets: | | | |
|---------------------------------------------|---------------|--------------|-----|
| Cash - Checking Accounts | \$ | 141,698 | |
| Cash - Reserves & Other Restricted Accounts | | 7,704,422 | 1 |
| Cash - Security Deposits | | 185,236 | |
| Accounts Receivable - Regular | | 236,949 | |
| Accounts Receivable - AEAS | | 935,721 | |
| Accounts Receivable - Port Projects | | - | |
| Grants Receivable | | 5,043 | |
| Investments | | - | |
| Inventories | | 80,316 | |
| Prepaid Expenses Total Current Assets | 4 | 71,687 | |
| Total Current Assets | , | 9,361,071 | |
| Fixed Assets: | | | |
| Land & Land Improvements | \$ | 46,674,118 | |
| Buildings & Building Improvements | | 108,711,370 | |
| Machinery & Equipment | | 8,492,755 | |
| Vehicles | | 1,966,856 | |
| Furniture & Fixtures | | 142,506 | |
| Signage | | 181,132 | |
| Bond Issuance Costs - 2017 Series | | 193,578 | |
| Total Fixed Assets | \$ | 166,362,314 | |
| Less Accumulated Depreciation | _ | (75,652,910) | |
| Net Fixed Assets | \$ | 90,709,404 | |
| Other Assets: | | 1,923,361 | |
| Construction in Progress | \$ | 3,860,327 | (2) |
| | _ | | 2 |
| TOTAL ASSETS | | 105,854,163 | |
| | | | |
| Current Liabilities: | | | |
| Accounts Payable - Regular | | 627,490 | 3 |
| Accounts Payable - AEAS/Contour | | 374,966 | |
| Accounts Payable - NYS Retirement | | | |
| Accounts Payable - All Project A/P | _ | 104,789 | |
| Current Portion of Long Term Debt | \$ | 1,033,991 | |
| Accrued Expenses | | 28,748,890 | |
| Total Current Liabilities | _ | 30,890,125 | |
| Other General Liabilities | | 567,888 | |
| Long Term Liabilities | | | |
| Long Term Portion of Long Term Debt | | 8,523,272 | |
| Total Long Term Liabilities | _ | 8,523,272 | |
| Total Long Total Elabilities | - | 0,020,212 | |
| Capital | | 65,872,878 | |
| TOTAL LIABILITIES | | 105,854,163 | |
| | | | |

NOTES

| 1 | Restricted Accounts - Top 5 Bank Accounts | |
|---|---------------------------------------------------------|-----------|
| | Consolidated Reserve Fund - CBNA | 6,566,118 |
| | Debt Service Reserve Fund - Wilmington Trust | 512,827 |
| | Tompkins Trust Security Reserve Deposit | 262,688 |
| | M&T Deposit-Bond Payment Reserve Funds | 259,388 |
| | PFC Account | 44,086 |
| | | 7,645,107 |
| | 8 Additional Restricted Bank Accounts share the balance | 59,315 |
| 2 | Construction in Progress - Top 4 Projects | |
| | Airport MASLF | 1,945,195 |
| | Port - Dock Wall Expansion | 488,929 |
| | Airport EA PH 1 Drainage & Terminal Area | 466,067 |
| | Airport Terminal Project | 216,507 |
| | | 3,116,699 |
| | 4 Additional Projects share the balance | 743,628 |
| 3 | Regular Accounts Payable - Top 5 Vendors | |
| | Parsons Transportation Group | 90,000 |
| | Wladis Law Firm | 72,465 |
| | Comptroller - City of Ogdensburg | 51,800 |
| | Ascent Aviation Group | 39,347 |
| | OMLC | 35,284 |
| | Excellus Health Plan | 32,418 |
| | | 321,314 |
| | 79 Additional Vendors share the balance | 306,175 |

OGDENSBURG BRIDGE & PORT AUTHORITY: APRIL 2023 BUDGET TO ACTUAL

| | Monthly Budget | Monthly Actual | Over/ (Under) | YTD Budget | YTD Actual | Over/ (Under) |
|--------------------------------|-------------------|-------------------|------------------|---------------|---------------|------------------|
| INCOME | | | | | | |
| Bridge Revenue | 271,081 | 263,533 | (7,548) | 271,081 | 263,533 | (7,548) |
| Airport Revenue | 38,788 | 33,959 | (4,829) | 38,788 | 33,959 | (4,829) |
| Airport Revenue - Fuel Sales | 75,990 | 48,258 | (27,732) | 75,990 | 48,258 | (27,732) |
| Airport Revenue - AEAS Income | 414,856 | 374,966 | (39,890) | 414,856 | 374,966 | (39,890) |
| Industrial Park Campus Revenue | 80,924 | 80,210 | (714) | 80,924 | 80,210 | (714) |
| Marine Terminal (Port) Revenue | 23,741 | 79,717 | 55,976 | 23,741 | 79,717 | 55,976 |
| Railroad Revenue | 0 | 2,454 | 2,454 | 0 | 2,454 | 2,454 |
| TOTAL INCOME | 905,380 | 883,096 | (22,284) | 905,380 | 883,096 | (22,284) |
| EXPENSES | | | | | | |
| BRIDGE EXPENSE | | | | | | |
| Salary Expense | 111,634 | 110,092 | (1,542) | 111,634 | 110,092 | (1,542) |
| Employee Benefits | 45,610 | 36,977 | (8,633) | 45,610 | 36,977 | (8,633) |
| Maintenance Expense | 7,564 | 7,792 | 228 | 7,564 | 7,792 | 228 |
| Bridge Maintenance Expense | 2,175 | 251 | (1,924) | 2,175 | 251 | (1,924) |
| Utility Expense | 5,749 | 8,637 | 2,889 | 5,749 | 8,637 | 2,889 |
| General Expenses | 37,173 | 31,524 | (5,649) | 37,173 | 31,524 | (5,649) |
| Legal Expense | 9,583 | 12,663 | 3,079 | 9,583 | 12,663 | 3,079 |
| TOTAL BRIDGE EXPENSES | 219,489 | 207,936 | (11,552) | 219,489 | 207,936 | (11,552) |
| AIRPORT EXPENSE | | | | | | |
| Salary Expense | 25,691 | 20,715 | (4,976) | 25,691 | 20,715 | (4,976) |
| Employee Benefits | 10,588 | 8,943 | (1,645) | 10,588 | 8,943 | (1,645) |
| Maintenance Expense | 6,839 | 7,106 | 267 | 6,839 | 7,106 | 267 |
| Fuel Sales Expense | 46,581 | 0 | (46,581) | 46,581 | 0 | (46,581) |
| Utility Expense | 4,988 | 7,805 | 2,817 | 4,988 | 7,805 | 2,817 |
| General Expenses | 55,576 | 54,691 | (882) | 55,576 | 54,691 | (882) |
| Interest Expense | 45,340 | 40,323 | (5,017) | 45,340 | 40,323 | (5,017) |
| Legal Expense | 20,833 | 6,774 | (14,060) | 20,833 | 6,774 | (14,060) |
| AEAS Expense | 414,856 | 374,966 | (39,890) | 414,856 | 374,966 | (39,890) |
| TOTAL AIRPORT EXPENSES | 631,293 | 521,323 | (109,970) | 631,293 | 521,323 | (109,970) |
| INDUSTRIAL PARK EXPENSE | | | | | | |
| Salary Expense | 3,400 | 3,367 | (33) | 3,400 | 3,367 | (33) |
| Employee Benefits | 1,842 | 314 | (1,528) | 1,842 | 314 | (1,528) |
| Maintenance Expense | 2,021 | 651 | (1,370) | 2,021 | 651 | (1,370) |
| Utility Expense | 17,058 | 6,792 | (10,266) | 17,058 | 6,792 | (10,266) |
| General Expenses | 2,672 | 7,502 | 4,831 | 2,672 | 7,502 | 4,831 |
| Interest Expense | 167 | 0 | (167) | 167 | 0 | (167) |
| TOTAL INDUSTRIAL PARK EXPENSES | 27,160 | 18,626 | (8,533) | 27,160 | 18,626 | (8,533) |

| | Monthly | Monthly | Over/ | YTD | YTD | Over/ |
|---------------------------------------------------------------------------------------------------|----------|------------------------------|-----------|----------|------------------------------|-----------|
| | Budget | Actual | (Under) | Budget | Actual | (Under) |
| MARINE TERMINAL (PORT) EXPENSE | | | | | | |
| Salary Expense | 17,985 | 14,010 | (3,975) | 17,985 | 14,010 | (3,975) |
| Employee Benefits | 12,000 | 15,235 | 3,236 | 12,000 | 15,235 | 3,236 |
| Maintenance Expense | 10,560 | 16,878 | 6,318 | 10,560 | 16,878 | 6,318 |
| Utility Expense | 5,628 | 5,246 | (382) | 5,628 | 5,246 | (382) |
| General Expenses | 27,354 | 23,246 | (4,108) | 27,354 | 23,246 | (4,108) |
| Interest Expense | 0 | - | - | 0 | _ | - |
| Legal Expense | 0 | 11,978 | 11,978 | 0 | 11,978 | 11,978 |
| TOTAL MARINE TERMINAL EXPENSES | 73,526 | 86,593 | 13,067 | 73,526 | 86,593 | 13,067 |
| RAILROAD EXPENSES | 0 | 0 | 0 | 0 | | 0 |
| BORDER STATION EXPENSES | 0 | 5,238 | 5,238 | 0 | 5,238 | 5,238 |
| TOTAL EXPENSES | 951,467 | 839,718 | (111,749) | 951,467 | 839,718 | (111,749) |
| OPERATING INCOME (Net Gain/(Loss)) | (46 087) | 43,378 | | (46,087) | 43,378 | |
| Principal Payments on Loans OPBA Portion of Projects & Capital OPERATING INCOME (Net Gain/(Loss)) | 11 | 44,993 58,898 (60,513) | | | 44,993 58,898 (60,513) | |
| | | | | | | |

Anticipated Cash Balance - APRIL

152,373

| Bridge Toll Income | 179,291 | 183,271 | 201,778 | 216,107 | 177,861 | 185,110 | 1,143,418 | |
|--------------------------------------|-----------|-----------|-----------|-----------|-------------|-------------|-------------|---------|
| Airport Revenue | 26,058 | 27,308 | 27,333 | 27,658 | 28,129 | 25,722 | 162,210 | |
| Rental Income - BR | 105,321 | 105,327 | 105,333 | 105,333 | 105,333 | 105,333 | 631,980 | |
| Rental Income - IP | 80,924 | 80,948 | 80,951 | 81,229 | 81,236 | 81,375 | 486,663 | |
| Rental Income - AP | 9,602 | 9,602 | 9,602 | 9,602 | 9,602 | 9,602 | 57,614 | |
| Airport Fuels Sales | 81,716 | 109,186 | 119,918 | 123,418 | 130,047 | 89,004 | 653,289 | |
| Airport AEAS | 414,856 | 414,856 | 414,856 | 414,856 | 414,856 | 414,856 | 2,489,136 | |
| Port Operating & Rental Fees | 23,741 | 23,741 | 35,611 | 142,446 | 142,446 | 142,333 | 510,318 | |
| Other Income | 313 | 386,545 | 313 | 313 | 313 | 175,313 | 563,108 | |
| Regular Income | 921,822 | 1,340,785 | 995,695 | 1,120,962 | 1,089,823 | 1,228,648 | 1 1 | Š 0 |
| Expense Salaries and Wages | 171,210 | 171,210 | 171,210 | 261,895 | 178,407 | 197,990 | 1,151,922 | |
| Payroll Taxes & EE Benefits | 020'02 | 70,070 | 115,150 | 070,07 | 70,070 | 70,040 | 465,470 | |
| | 43,715 | 43,715 | 43,715 | 43,715 | 43,715 | 43,715 | 262,290 | |
| | 52,326 | 39,748 | 45,314 | 61,432 | 30,230 | 34,031 | 263,081 | |
| General Expenses | 53,445 | 53,445 | 53,445 | 53,445 | 53,445 | 53,445 | 320,672 | |
| | 9,583 | 30,416 | 9,583 | 30,416 | 9,583 | 30,416 | 119,997 | |
| Maintenance - BR | 6,146 | 6,619 | 5,673 | 4,728 | 13,237 | 3,785 | 40,188 | |
| Maintenance - IP | 1,842 | 1,842 | 1,842 | 2,818 | 1,842 | 2,021 | 12,207 | |
| Maintenance - AP | 7,839 | 1,809 | 1,809 | 9,045 | 4,221 | 5,427 | 30,150 | |
| Maintenance - MT | 009'9 | 7,920 | 009'9 | 7,920 | 1,320 | 23,760 | 54,120 | |
| Bridge Maintenance | 3,045 | 4,350 | 7,830 | 48,818 | 6,525 | 5,220 | 75,788 | |
| Airport Fuel Purchases | 83,846 | 27,949 | 37,265 | 158,377 | 130,428 | 149,060 | 586,925 | |
| Airport LEO | 21,667 | 21,667 | 21,667 | 21,667 | 21,667 | 21,667 | 130,000 | |
| Airport Parking | 17,917 | 17,917 | 17,917 | 17,917 | 17,917 | 17,917 | 107,500 | |
| Airport AEAS | 414,856 | 414,856 | 414,856 | 414,856 | 414,856 | 414,856 | 2,489,136 | |
| Marine Terminal Management Fees | 14,766 | 14,766 | 14,766 | 14,766 | 14,766 | 14,766 | 88,596 | |
| OBPA Grant Portion & Capital Expense | 000'6 | 649,090 | 189,000 | 18,000 | 190,000 | 175,000 | 1,230,090 | |
| All Debt Expense | 74,738 | 74,738 | 324,491 | 74,738 | 74,738 | 74,993 | 698,437 | |
| Regular Expenses | 1,062,611 | 1,652,127 | 1,482,133 | 1,314,623 | 1,276,967 | 1,338,109 | 8,126,570 | Ç |
| Prior Month | 152,373 | 11,584 | (299,758) | (786,196) | (928,826) | (1,167,000) | | |
| Current Month Inc - Exp | (140,789) | (311,342) | (486,438) | (193,661) | (187,144) | (109,462) | | |
| Gain/(Loss) | 11,584 | (299,758) | (786,196) | (928,826) | (1.167.000) | (1 276 462) | (1 276 462) | 0 CK |



OGDENSBURG BRIDGE & PORT AUTHORITY BUILDING OCCUPANCY REPORT June 8, 2023

Commerce Park Campus

| | | | ommerce l | | |
|----------|------------|----------|-----------|----------|-------------------------------|
| Building | % Occupied | Total SF | Available | Occupied | Tenant |
| 1 | 96% | 30,000 | 1,177 | | |
| | | | | 7,658 | Strader-Ferris |
| | | | | 7,356 | Lincare |
| | | | | 3,626 | AB Thermal Technology |
| | | | | 500 | West End Asset Management |
| | | | | 424 | Miracle Ear / Quality Hearing |
| | • | | | 211 | KDM Analytics |
| | | | | 187 | Nova Networks |
| | | | | 103 | LiveFast Motors |
| | | | | 8,758 | Non-Rentable |
| 3 | 100% | 15,000 | 0 | | |
| | | | | 10,000 | NAC Logistics |
| | | | | 4,860 | AN Deringer |
| | | | | 140 | Non-Rentable |
| 4 | 13% | 20,000 | 17,429 | | |
| | | | | 1,235 | Day Automation |
| | | | | 1,061 | T-Base Communications |
| | | | | 275 | Non-Rentable |
| 6 | 100% | 30,000 | 0 | | |
| | | | | 28,825 | Strader-Ferris |
| | | | | 1,175 | Non-Rentable |
| 11 | 100% | 40,000 | 0 | | |
| | | | | 20,000 | Strader-Ferris |
| | | | | 20,000 | Frank Ralphs, Inc. |
| 12 | 100% | 11,200 | 0 | | |
| | | | | 8,776 | T-Base Communications |
| | | | | 2,424 | NYS Legal Service |
| 14 | 100% | 24,000 | 0 | | |
| | | | | | Med-Eng |
| | | | | 780 | Non-Rentable |
| | 89% | 170,200 | 18,606 | 151,594 | |

Bridge Administration Building

| | | 2770 | ge Aumini | Stration Ba | irunig |
|-------|------------|----------|-----------|-------------|---------------------------|
| Suite | % Occupied | Total SF | Available | Occupied | Tenant |
| BAB | 100% | 5,284 | 0 | | |
| 103 | | | | 536 | OBPA Economic Development |
| 104 | | | | 1,054 | SUNY IT |
| 201A | | | | 120 | Demers, Inc. |
| 201B | | | | 140 | Cortech/Penski |
| 201C | | | | 368 | OBPA Executive Director |
| 204 | | | | 1,689 | Stephens Media Group |
| 205 | | | | 207 | Griffith/Lambert |
| 206 | | | | 182 | Griffith/Lambert |
| 207A | | | | 170 | Dan Dodge |
| 207B | | | | 220 | Mack Global Engineering |
| 208 | | | | 126 | Barbara Pleet |
| 209 | | | | 180 | Knudsen Systems |
| 210 | | | | 292 | Glenda Jones |
| | 100% | 5,284 | 0 | 5,284 | |

Port of Ogdensburg

| Building | % Occupied | Total SF | Available | Occupied | Tenant |
|----------|------------|----------|-----------|----------|---------------------------|
| P2 | 100% | 30,000 | 0 | 30,000 | Compass Minerals/Thawrox |
| P3 | 100% | 20,000 | 0 | 19,607 | Ingredion - Grain Storage |
| | | | | 393 | NYOG Office |
| P4 | 100% | 15,000 | 0 | 15,000 | Corning |
| P5 | 33% | 40,000 | 26,667 | 13,333 | Ingredion - Grain Storage |
| P6 | 40% | 20,000 | 12,000 | 8,000 | Port Operations |
| P8 | 100% | 23,000 | 0 | 23,000 | Compass Minerals/Thawrox |
| Yard | 100% | 43,560 | 0 | 43,560 | Steel Beam Storage |
| | 80% | 191,560 | 38,667 | 152,893 | |

Ogdensburg International Airport

| | | | nowary mic | | |
|----------|------------|----------|------------|----------|---------------------------------|
| Building | % Occupied | Total SF | Available | Occupied | Tenant |
| Terminal | 100% | 10,800 | 0 | 10,800 | TSA/Contour |
| Hangar | 100% | 3,672 | 0 | 3,672 | Used for OGS Equipment Storage |
| T-Hangar | 91% | 11,550 | 1,036 | | |
| 1 | | | | 1,036 | Robertson |
| 2 | | | | 1,108 | Richardson |
| 3 | | | | 1,036 | Proven |
| 4 | | | | 1,036 | Weston |
| 5 | | | | 1,036 | Mueller |
| 6 | | | | 1,036 | Bogardus |
| 7 | | | | 1,036 | OGS Storage |
| 8 | | | | 1,036 | Tate Jr. |
| 9 | | | | 0 | Vacant |
| 10 | | | | 1,108 | Richardson |
| | | | | 1,046 | Mechanical / Operations Storage |
| | 96% | 26,022 | 1,036 | 24,986 | |
| | | | | | |

Agenda Item B. Ogdensburg-Prescott International Bridge

1. Approval of Lease Supplement No. 19 with Daniel J. Dodge, LCSW-R.

REPORT:

Staff has negotiated Lease Supplement No. 19 with Daniel J. Dodge, LCSW-R for 170 square feet of office space in Suite 207A of the Bridge Administration Building for a one (1) year period commencing July 1, 2023 and terminating June 30, 2024 at a rate of \$15.00 per square foot equaling \$212.50 per month, \$2,550.00 for the one (1) year period, inclusive of utilities.

All other terms and conditions of the original Lease Agreement shall remain in full force and effect and are hereby ratified and affirmed.

RESOLUTION:

RESOLVED, that the Executive Director is hereby authorized and directed to execute Lease Supplement No. 19 with Daniel J. Dodge, LCSW-R for 170 square feet of office space in Suite 207A of the Bridge Administration Building for a one (1) year period commencing July 1, 2023 and terminating June 30, 2024 at a rate of \$15.00 per square foot equaling \$212.50 per month, \$2,550.00 for the one (1) year period, inclusive of utilities, and be it;

FURTHER RESOLVED, that all other terms and conditions of the original Lease Agreement shall remain in full force and effect and are hereby ratified and affirmed.

| INITATOR/PREPARER: Anthony Adamczyk | APPROVED BY: Mee Uun |
|-------------------------------------|-----------------------|
| MOTION PASSED BY: | Unanimous: Yes □ No □ |
| SECONDED BY: | Abstained By: |

Agenda Item B. Ogdensburg-Prescott International Bridge
2) Approval of HVAC Repair at the Border Station

REPORT:

The HVAC system is critical to the leased space and must adhere to strict performance standards set forth by the GSA lease. Sufficient expertise is not available within the OBPA to perform these services.

The use of TRANE for Border Station HVAC maintenance and repair is a historical relationship and the continuation of which is in the best interest of the Authority. Staff reviewed the details of this purchase and recommends purchasing this service from TRANE.

RESOLUTION:

RESOLVED, that the Director of Operations is hereby authorized and directed to execute a Purchase Order with TRANE to schedule the repair of the HVAC unit at the Border Station, a total cost not to exceed \$6,565.00

| | | | 0 0 | |
|-------------------------------------------|---------------|-----------|---------|--|
| INITIATOR/PREPARER: <u>James D. Chase</u> | APP | ROVED BY: | the Cem | |
| MOTION PASSED BY: | Unanimous: | Yes □ | No □ | |
| SECONDED BY: | Abstained By: | | | |

Agenda Item C. Commerce Park Campus

1. Approval of New Lease Agreement with Day Automation.

REPORT:

Staff has negotiated a new Lease Agreement with Day Automation for 2,324 square feet of office and warehousing space in Building 4 of the Commerce Park Campus for a one (1) year period commencing June 1, 2023 and terminating May 31, 2024 at a rate of \$5.68 per square foot equaling \$1,100.00 per month, \$13,200.00 for the one (1) year period, exclusive of utilities.

RESOLUTION:

RESOLVED, that the Executive Director is hereby authorized and directed to execute a new Lease Agreement with Day Automation for 2,324 square feet of office and warehousing space in Building 4 of the Commerce Park Campus for a one (1) year period commencing June 1, 2023 and terminating May 31, 2024 at a rate of \$5.68 per square foot equaling \$1,100.00 per month, \$13,200.00 for the one (1) year period, exclusive of utilities.

| INITATOR/PREPARER: Anthony Adamczyk | APPROVED BY: | _ |
|-------------------------------------|-----------------------|---|
| MOTION PASSED BY: | Unanimous: Yes □ No □ | |
| SECONDED BY: | Abstained By: | |

Agenda Item C. <u>Commerce Park Campus</u>
2) Approval of 5 Year Internal Sprinkler Inspection

REPORT:

The sprinkler systems are critical to the leased spaces at Commerce Park and must adhere to strict performance standards set forth by the National Fire Protection Association (NFPA) and NYS Building Codes. Sufficient expertise is not available within the OBPA to perform these inspections.

The use of SRI for Commerce Park sprinkler system is a historical relationship and the continuation of which is in the best interest of the Authority. The OBPA currently has an agreement with SRI for our biannual inspections. Staff reviewed the details of this purchase and recommends purchasing this service from SRI.

RESOLUTION:

RESOLVED, that the Director of Operations is hereby authorized and directed to execute a Purchase Order with SRI to schedule the 5 year/internal inspection at Commerce Park, a total cost not to exceed \$5,917.00.

| INITIATOR/PREPARER: <u>James D. Chase</u> | | APPROVED BY: | Mla Clin |
|-------------------------------------------|---------------|--------------|----------|
| MOTION PASSED BY: | Unanimous: | Yes 🗆 | No 🛘 |
| SECONDED BY: | Abstained By: | | |

Agenda Item D. Ogdensburg International Airport

1. Approval of T-Hangar Lease Agreement with Timothy Burtch.

REPORT:

Staff has negotiated a new Lease Agreement with Timothy Burtch for T-Hangar No. 9 at the Ogdensburg International Airport for a three (3) month period commencing June 15, 2023 and terminating September 14, 2023 at a rate of \$240.00 per month, \$720.00 for the three (3) month period, inclusive of utilities.

RESOLUTION:

RESOLVED, that the Executive Director is hereby authorized and directed to execute a new Lease Agreement with Timothy Burtch for T-Hangar No. 9 at the Ogdensburg International Airport for a three (3) month period commencing June 15, 2023 and terminating September 14, 2023 at a rate of \$240.00 per month, \$720.00 for the three (3) month period, inclusive of utilities.

| INITATOR/PREPARER: Anthony Adamczyk | APPROVED BY: _ the lun | _ |
|-------------------------------------|------------------------|---|
| MOTION PASSED BY: | Unanimous: Yes □ No □ | |
| SECONDED BY: | Abstained By: | |

Agenda Item D. Ogdensburg International Airport

2. Approval of T-Hangar Lease Agreement with Gregory Oudheusden.

REPORT:

Staff has negotiated a new Lease Agreement with Gregory Oudheusden for T-Hangar No. 7 at the Ogdensburg International Airport for a one (1) year period commencing June 1, 2023 and terminating May 31, 2024 at a rate of \$240.00 per month, \$2,880.00 for the one (1) year period, inclusive of utilities.

RESOLUTION:

RESOLVED, that the Executive Director is hereby authorized and directed to execute a new Lease Agreement with Gregory Oudheusden for T-Hangar No. 7 at the Ogdensburg International Airport for a one (1) year period commencing June 1, 2023 and terminating May 31, 2024 at a rate of \$240.00 per month, \$2,880.00 for the one (1) year period, inclusive of utilities.

| INITATOR/PREPARER: Anthony Adamczyk | APPROVED BY: | Clim |
|-------------------------------------|----------------|------|
| MOTION PASSED BY: | Unanimous: Yes | No □ |
| SECONDED BY: | Abstained By: | |

Agenda Item D. Ogdensburg International Airport

3) Approval of Emergency AWOS Repair

REPORT:

The AWOS system is critical to the airfield at OGS. Facility failure occurred after a power serge ruined the wind sensor. A low voltage cutoff module was installed to prevent this from happening in the future.

Staff recommends approval of Stanwyck Avionics Inc. emergency repair of the AWOS wind sensor and installation a low voltage cutoff module.

RESOLUTION:

RESOLVED, that the Director of Operations is hereby authorized and directed to execute a Purchase Order with Stanwyck Avionics Inc. for their emergency repairs made to the AWOS for a total of \$6,900.00

| INITIATOR/PREPARER: James D. Chase | APP | ROVED BY: | the home | |
|------------------------------------|---------------|-----------|----------|--|
| MOTION PASSED BY: | Unanimous: | Yes □ | No □ | |
| SECONDED BY: | Abstained Bv: | | | |

Agenda Item E. Port of Ogdensburg

1. Approval of Lease Agreement with Woodcrest Dairy, LLC.

REPORT:

Staff has negotiated a Lease Agreement with Woodcrest Dairy, LLC for approximately 42 acres of vacant land, consisting of 14 acres east of Acco and approximately 28 acres on Wagner Road, for a period commencing May 1, 2023 and terminating November 30, 2023 at a rate of \$50 per acre or \$2,100.00 for the lease period.

In addition, the lease gives the Authority the option to cancel the lease with sixty days' notice should the need arise that a major industrial project requires the acreage.

Also included in this agreement is the requirement for Woodcrest Dairy, LLC to provide proof of appropriate insurance coverage to the Authority, naming the Ogdensburg Bridge and Port Authority as an additional insured.

RESOLUTION:

RESOLVED, that the Executive Director is hereby authorized and directed to execute a lease agreement with Woodcrest Dairy, LLC for approximately 42 acres of vacant land, consisting of 14 acres east of Acco and approximately 28 acres on Wagner Road, for a period commencing May 1, 2023 and terminating November 30, 2023 at a rate of \$50 per acre or \$2,100.00 for the lease period and be it,

FURTHER RESOLVED, the lease gives the Authority the option to cancel the lease with sixty days' notice should the need arise that a major industrial project requires the acreage and be it,

FURTHER RESOLVED, that Woodcrest Dairy shall provide proof of appropriate insurance coverage naming the Ogdensburg Bridge and Port Authority as an additional insured.

| INITATOR/PREPARER: Anthony Adamczyk | APPROVED BY: | ν_{-} |
|-------------------------------------|-----------------------|-----------|
| MOTION PASSED BY: | Unanimous: Yes □ No □ | |
| SECONDED BY: | Abstained By: | |

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Agenda Item F. New York & Ogdensburg Railroad

1. <u>Approval of Easement Agreement with the Development Authority of the North Country (DANC).</u>

REPORT:

Staff has negotiated an Easement Agreement with the Development Authority of the North Country (DANC) for a fiber optic cable located on poles crossing over the New York & Ogdensburg Railroad near the intersection of County Route 28A for a five (5) year period commencing November 1, 2023 and terminating October 31, 2028 at a rate of \$2,600.00 for the five (5) year period.

RESOLUTION:

RESOLVED, that the Executive Director is hereby authorized and directed to execute an Easement Agreement with the Development Authority of the North Country (DANC) for a fiber optic cable located on poles crossing over the New York & Ogdensburg Railroad near the intersection of County Route 28A for a five (5) year period commencing November 1, 2023 and terminating October 31, 2028 at a rate of \$2,600.00 for the five (5) year period.

| INITATOR/PREPARER: Anthony Adamczyk | APPROVED BY: Mo Cleur |
|-------------------------------------|-----------------------|
| MOTION PASSED BY: | Unanimous: Yes □ No □ |
| SECONDED BY: | Abstained By: |