

OGDENSBURG BRIDGE AND PORT AUTHORITY

BOARD MEETING

THURSDAY, JULY 14, 2022 - 4:00 PM

- I. Meeting Called to Order by Chairperson Vernon D. Burns at 4:00 PM.
- II. Letters and Communications to the Board.
- III. Approval of Board Minutes:
 - June 7, 2022
 - June 29, 2022
- IV. Reports
 - Presentations and Reports:
 1. Committee Reports:
 - a) Finance Committee
 - b) Personnel Committee
 2. Reports:
 - a) Income/Expense Report
 - b) Bridge Traffic Report
 - c) Airport Activity/Occupancy Report
 - d) Port Activity Report
 - e) Building Occupancy Report
 - f) Industrial/Commercial Prospect Report
- V. Unfinished Business. None.
- VI. Business Items.
 - A. General Administration

None.
 - B. Ogdensburg-Prescott International Bridge
 1. Approval of Engineering Agreement with Tisdell Associates
 - C. Commerce Park
 1. Approval of Lease Supplement No. 6 with NAC Logistics
 2. Approval of Lease Supplement No. 10 with T-Base Communications USA
 3. Approval of Lease Supplement No. 4 with Day Automation
 4. Approval of Lease Supplement No. 2 with Strader-Ferris International Limited
 - D. Ogdensburg International Airport
 1. Acceptance of Alternate Essential Air Service Grant Offer with USDOT
 2. Approval of Lease Agreement with Contour Airlines
 3. Approval of Agreement for Air Services with Contour Airlines

4. Approval of Supplemental funding to the FAA to complete testing and acceptance of the Runway 27 MALSF Project
5. Approval of Property Use Agreement Letter with Marcellus Constructions Company, Inc.

E. Port of Ogdensburg

1. Approval of Base Bid Award for Hydraulic Feeder Conveyor
2. Approval of Use Permit – St. Lawrence Carp Marathon

F. Other Such Matters

VII. Concluding Comments from Citizens, Board Members, and/or Authority Staff.

VIII. Next Meeting Dates:

August 16, 2022	Tuesday	4:00 PM	_____	(Proposed)
September 15, 2022	Thursday	4:00 PM	_____	(Proposed)
October 13, 2022	Thursday	4:00 PM	_____	(Proposed)
November 15, 2022	Tuesday	4:00 PM	_____	(Proposed)
December 15, 2022	Thursday	4:00 PM	_____	(Proposed)

IX. Adjournment

Dated: July 12, 2022



Steven J. Lawrence
Executive Director

/amg

Ccs

Board of Directors:

Mr. Vernon D. "Sam" Burns, Chairperson
 Ms. Megan J. M. Whitton, Vice Chair
 Mr. Christopher B. T. Coffin, Treasurer
 Mr. David King, Secretary
 Ms. Jennifer Quirk-Pickman, Member
 Ms. Nicole Terminelli, Member
 Ms. Toni Kennedy, Member

Staff:

Mr. Steven J. Lawrence, Executive Director
 Ms. Patricia A. Nisco, CFO
 Ms. Stephanie Saracco, Airport Manager
 Mr. Anthony Adamczyk, Dir of Economic Development
 Mr. Robert F. Mujica, Jr., Division of the Budget
 Ms. Karen Persichilli Keogh, Secretary to the Governor

Press:

Mr. Tom Graser, WDT
 Ms. Monica Sandreczki, North. Country Public Radio
 Ms. Dawn Merz, Radio Station WNCQ/WPAC
 Mr. Keith Benman, WWNY TV-7
 Mr. Jimmy Lawton, North Country Now
 Mr. Jim Leven, Community Broadcasters

OGDENSBURG BRIDGE & PORT AUTHORITY
STATEMENT OF FINANCIAL POSITION
as of May 31, 2022

Current Assets:

Cash - Checking Accounts	\$	104,795	
Cash - Reserves & Other Restricted Accounts		1,274,345	①
Cash - Security Deposits		7,508	
Accounts Receivable - Regular		225,669	
Accounts Receivable - Wind Turbine Project		821,281	
Grants Receivable		6,028,642	
Investments		-	
Inventories		69,827	
Prepaid Expenses		19,126	
Total Current Assets	\$	8,551,193	

Fixed Assets:

Land & Land Improvements	\$	46,674,655	
Buildings & Building Improvements		108,711,370	
Machinery & Equipment		8,263,070	
Vehicles		1,523,092	
Furniture & Fixtures		142,506	
Signage		181,132	
Bond Issuance Costs - 2017 Series		193,578	
Total Fixed Assets	\$	165,689,403	
Less Accumulated Depreciation		(71,362,775)	
Net Fixed Assets	\$	94,326,628	

Other Assets:

1,923,361

Construction in Progress

\$ 4,244,852 ②

TOTAL ASSETS \$ 109,046,034

Current Liabilities:

Accounts Payable - Regular	1,075,982	③
Accounts Payable - NYS Retirement	169,280	
Accounts Payable - All Project A/P	63,506	
Current Portion of Long Term Debt	\$ 1,117,983	
Accrued Expenses	28,984,575	
Total Current Liabilities	31,411,326	

Other General Liabilities

142,247

Long Term Liabilities

Long Term Portion of Long Term Debt	9,578,256
Total Long Term Liabilities	9,578,256

Capital

67,914,205

TOTAL LIABILITIES 109,046,034

0

①	Restricted Accounts - Top 5 Bank Accounts	
	Debt Service Reserve Fund - Wilmington Trust	500,046
	Tompkins Trust Security Reserve Deposit	380,270
	M&T Deposit-Bond Payment Reserve Funds	290,832
	Consolidated Reserve Fund - CBNA	73,883
	PFC Account	16,748
		<u>1,261,779</u>
	8 Additional Restricted Bank Accounts share the balance	12,566
②	Construction in Progress - Top 4 Projects	
	Airport MASLF	1,860,034
	Harbor Deepening Project	1,165,140.03
	Airport EA PH 1 Drainage & Terminal Area	417,433
	Airport Terminal Project	216,507
		<u>3,659,114</u>
	4 Additional Projects share the balance	585,738
③	Regular Accounts Payable - Top 5 Vendors	
	Auburn Crane - Wind Turbine Projects	275,658
	OMLC - Wind Turbine Projects	216,901
	World Fuel/Ascent Aviation - Airport - Fuel	154,189
	e-Transit: Monthly Maintenance Fees	87,919
	Wladis Law Firm	58,381
	Excellus - Health Insurance	31,934
		<u>824,982</u>
	72 Additional Vendors share the balance	251,000

OGDENSBURG BRIDGE & PORT AUTHORITY: MAY 2022 BUDGET TO ACTUAL

INCOME

	Monthly Budget	Monthly Actual	Over/ (Under)	YTD Budget	YTD Actual	Over/ (Under)
Bridge Revenue	267,410	263,278	(4,132)	507,909	462,405	(45,504)
Airport Revenue	32,728	51,194	18,466	66,355	79,455	13,100
Airport Revenue - Fuel Sales	24,354	61,377	37,023	39,624	91,444	51,820
Industrial Park Campus Revenue	82,311	76,521	(5,790)	161,921	153,745	(8,176)
Marine Terminal (Port) Revenue	44,099	48,384	4,285	77,142	88,144	11,002
Railroad Revenue	0	7,508	7,508	0	7,508	7,508
Wind Turbine Revenue	136,532	821,281	684,749	136,532	821,281	684,749
TOTAL INCOME	587,434	1,329,543	742,109	989,483	1,703,981	714,498

EXPENSES

BRIDGE EXPENSE

Salary Expense	110,540	100,853	(9,687)	221,079	183,059	(38,020)
Employee Benefits	57,862	32,892	(24,971)	115,725	83,508	(32,217)
Maintenance Expense	11,407	9,389	(2,018)	16,592	18,817	2,225
Bridge Maintenance Expense	3,333	774	(2,559)	6,666	3,386	(3,280)
Utility Expense	4,845	8,504	3,660	10,012	13,274	3,262
General Expenses	49,401	49,804	403	98,802	94,912	(3,890)
Legal Expense	6,500	27,515	21,015	13,000	9,028	(3,972)
TOTAL BRIDGE EXPENSES	243,888	229,731	(14,157)	481,876	405,985	(75,891)

AIRPORT EXPENSE

Salary Expense	27,861	23,932	(3,929)	55,721	44,601	(11,121)
Employee Benefits	11,308	6,945	(4,363)	22,615	22,347	(268)
Maintenance Expense	4,421	5,186	765	8,842	7,265	(1,577)
Fuel Sales Expense	16,500	157,189	140,689	33,000	158,514	125,514
Utility Expense	4,891	6,749	1,858	10,107	9,718	(389)
General Expenses	59,524	54,821	(4,703)	95,239	121,934	26,695
Interest Expense	42,527	42,678	151	85,305	86,039	735
Legal Expense	5,000	0	(5,000)	10,000	0	(10,000)
TOTAL AIRPORT EXPENSES	172,031	297,499	125,468	320,829	450,417	129,589

INDUSTRIAL PARK EXPENSE

Salary Expense	1,308	3,269	1,962	2,615	5,721	3,106
Employee Benefits	455	307	(147)	909	552	(357)
Maintenance Expense	1,358	1,421	63	2,716	2,372	(344)
Utility Expense	2,671	9,236	6,564	5,521	13,160	7,640

	Monthly Budget	Monthly Actual	Over/ (Under)	YTD Budget	YTD Actual	Over/ (Under)
General Expenses	3,213	960	(2,253)	6,427	9,988	3,561
Interest Expense	0	0	0	0	515	515
TOTAL INDUSTRIAL PARK EXPENSES	9,005	15,194	6,189	18,188	32,309	14,121
MARINE TERMINAL (PORT) EXPENSE						
Salary Expense	29,005	52,324	23,319	58,010	64,311	6,301
Employee Benefits	12,857	5,119	(7,738)	25,713	20,763	(4,950)
Maintenance Expense	9,544	11,227	1,683	19,088	30,533	11,445
Utility Expense	3,213	3,952	739	6,639	7,120	481
General Expenses	24,795	129,036	104,241	49,591	226,012	176,421
Interest Expense	0	0	0	0	184	184
Legal Expense	0	0	0	0	0	0
TOTAL MARINE TERMINAL EXPENSES	79,413	201,658	122,244	159,041	348,923	189,882
WIND TURBINE EXPENSE						
Salary Expense	59,857	123,621	63,764	80,807	132,646	51,839
Maintenance Expense	0	0	0	0	0	0
Management & General Expenses	225,151	322,664	97,513	341,138	433,735	92,597
TOTAL WIND TURBINE EXPENSES	285,008	446,285	161,277	421,945	566,381	144,436
RAILROAD EXPENSES	0	0	0	0	0	0
BORDER STATION EXPENSES	0	0	0	0	0	0
TOTAL EXPENSES	789,345	1,190,367	401,021	1,401,879	1,804,016	402,137
OPERATING INCOME (Net Gain/(Loss))	(201,911)	139,176		(412,396)	(100,034)	
CRRSA/ARPA ACT Reimbursements	0	0	0	59,154	36,962	(22,192)
OPERATING INCOME (Net Gain/(Loss))	(201,911)	139,176		(353,242)	(63,072)	

Auto Crossings		All Other Crossings			Total Crossings			Revenue	
2022	2019	% Chg	2022	2019	%Chg	2022	2019	%Chg	2019
28,211	53,785	-47.55%	6,175	6,434	-4.03%	34,386.00	60,219.00	-42.90%	198,334.25

Auto Crossings		All Other Crossings			Total Crossings			Revenue	
2022	2021	% Chg	2022	2021	%Chg	2022	2021	%Chg	2021
28,211	6,272	349.79%	6,175	6,134	0.67%	34,386.00	12,406.00	177.17%	28,501.75



Passenger Activity Report
2022

	Flights	Enplaned	Flt. Load	Non Rev.	Flt. Load	Deplaned	Non Rev.	Total
Jan	45	608	27%	19	28%	620	23	1270
Feb	38	758	40%	14	41%	699	13	1484
March	31	703	45%	15	47%	657	22	1404
April	33	557	33.75%	18	34.84%	793	10	1378
May	47	851	36.00%	35	37.70%	882	30	1798
June	45	721	32.00%	14	32.66%	859	20	1614
July								
Aug								
Sept								
Oct								
Nov								
Dec								
2022 Total	239	4198	35%	115	36%	4510	118	8941
2021 Total	613	10292						
2020 Total:	548	4279						
2019 Total:	806	12115						

2020 Enplanements with Allegiant 8944
 2019 Enplanements with Allegiant 22438

	Flights	Enplaned	Flt. Load	Deplaned	Total
2020	41	4665	64%	4774	9439
2019	84	11268	76%	17561	28829



Airport Occupancy Report

Facility	Total SF	Airport	Rentable	Occupant	Expiration	Rate	
ARFF/FBO		100%	0%	OBPA	N/A		
Conventional Hangar	3672 interior		3668 3.5 S.F.	OBPA SITA	N/A 5/6/22 renewed annually	\$500 mo	
GSE Building	5978 interior	2989	2989	Skywest OBPA	6/30/2022	\$1,500 mo.	
T-Hangars	11550 exteior	956 S.F.	10,594 Hangar #1 Hangar #2 Hangar #3 Hangar #4 Hangar #5 Hangar #6 Hangar #7 Hangar #8 Hangar #9 Hangar #10	Robertson Frank Richardson Fred Proven Jim Phillips Mark Mueller Pete Bogardus vacant Bird Tate Jr. Timothy Burtch Frank Richardson OBPA OBPA	9/30/2022 7/31/2021 8/31/2022 9/30/2022 8/31/2022 8/31/2022 12/31/2022 10/31/2022 4/19/2021	\$215 mo \$215 mo \$215 mo \$215 mo \$215 mo \$215 mo \$215 mo \$215 \$215 mo	
Terminal Building	10800		440 558 2913 5919 126	TSA Skywest Public/Utility Per Turn/Public Concession	N/A 6/30/2022 6/30/2022 unoccupied		

Updated 7/5/2022

PORT ACTIVITY

June 17, 2022

GE 27 Wind Turbine Blades

Vessel: Happy Ranger



9 Cranes in use- 7 Shore Cranes/ 2 Vessel cranes

OBPA GRAIN SUMMARY- 2022

Month	Inbound Truck(ST)	Outbound Truck(ST)	Inbound Rail (ST)
January	65.1	1453.05	0
February	0	310.9	0
March	0	1187.63	917.69
April	0	754.1	347.06
May	0	810.29	852.99
June	0	639.85	836.94
TOTAL	65.1	5155.82	2954.68



OGDENSBURG BRIDGE & PORT AUTHORITY
BUILDING OCCUPANCY REPORT
 July 14, 2022

Commerce Park Campus

<i>Building</i>	<i>% Occupied</i>	<i>Total SF</i>	<i>Available</i>	<i>Occupied</i>	<i>Tenant</i>
1	95%	30,000	1,388	7,658	Strader Ferris
				7,356	Lincare
				3,626	AB Thermal Technology
				500	West End Asset Management
				424	Miracle Ear / Quality Hearing
				187	Nova Networks
				103	LiveFast Motors
				8,758	Non-Rentable
3	100%	15,000	0	10,000	NAC Logistics
				4,860	AN Deringer
				140	Non-Rentable
4	89%	20,000	2,238	10,143	Strader Ferris
				4,920	AN Deringer
				1,235	Day Automation
				1,061	T-Base Communications
				128	KDM Analytics
				275	Non-Rentable
6	100%	30,000	0	28,825	Strader Ferris
				1,175	Non-Rentable
11	50%	40,000	20,000	20,000	Canexsys
12	100%	11,200	0	8,776	T-Base Communications
				2,424	NYS Legal Service
14	100%	24,000	0	23,220	Med-Eng
				780	Non-Rentable
	86%	170,200	23,626	146,574	

Bridge Administration Building

<i>Suite</i>	<i>% Occupied</i>	<i>Total SF</i>	<i>Available</i>	<i>Occupied</i>	<i>Tenant</i>
BAB	100%	5,284	0		
103				536	OBPA Economic Development
104				1,054	SUNY IT
201A				120	Demers, Inc.
201B				140	Cortech/Penski
201C				368	Mack Global Engineering
204				1,689	Stephens Media Group
205				207	Griffith/Lambert
206				182	Griffith/Lambert
207A				170	Dan Dodge
207B				220	OBPA Executive Director
208				126	Barbara Pleet
209				180	Knudsen Systems
210				292	Glenda Jones
	100%	5,284	0	5,284	

Port of Ogdensburg

<i>Building</i>	<i>% Occupied</i>	<i>Total SF</i>	<i>Available</i>	<i>Occupied</i>	<i>Tenant</i>
P2	100%	30,000	0	30,000	Compass Minerals/Thawrox
P3	100%	20,000	0	19,607	Grain Storage
				393	NYOG Office
P4	100%	15,000	0	15,000	Corning
P5	33%	40,000	26,667	13,333	Grain Storage
P6	100%	20,000	0	20,000	Grain Storage
P8	100%	23,000	0	23,000	Grain Storage
	82%	148,000	26,667	121,333	

Airport

<i>Building</i>	<i>% Occupied</i>	<i>Total SF</i>	<i>Available</i>	<i>Occupied</i>	<i>Tenant</i>
Terminal	100%	10,800	0	10,800	TSA/SkyWest
Hangar	100%	3,672	0	3,672	Used for OGS Equipment Storage
T-Hangar	100%	11,550	0		
1				1,036	Robertson
2				1,108	Richardson
3				1,036	Proven
4				1,036	Phillips
5				1,036	Mueller
6				1,036	Bogardus
7				1,036	Williams
8				1,036	Tate Jr.
9				1,108	Burtch
10				1,036	Richardson
				1,046	Mechanical / Operations Storage
	100%	26,022	0	26,022	

**OGDENSBURG BRIDGE & PORT AUTHORITY
JULY 14, 2022, BOARD MEETING**

Agenda Item B. Ogdensburg-Prescott International Bridge

1. Approval of Engineering Agreement with Tisdel Associates

REPORT:

As part of the Border Station lease with the General Services Administration, repaving of all the associated asphalt paving has been requested. The pavement was installed in 2003 and is in need of resurfacing. In that time no major asphalt resurfacing work has been performed. Due to the extensive nature of this project, engineering services will be required to perform an evaluation of the Border Station pavement condition.

Tisdel Associates has provided the Authority with a Short Form Engineering Agreement for their services for the Border Station pavement evaluation at a fee of \$6,500

Work associated with this project include a visual asphalt pavement evaluation for the existing Border Station Property pavement. The evaluation will be summarized in a brief written report and on the existing site plan. In addition, Tisdel Associates will provide a written opinion of paving replacement/repair costs.

Staff recommends approval of Tisdel Associates' proposal at a fee not to exceed \$6,500.

RESOLUTION:

RESOLVED, that the Executive Director is hereby authorized and directed to execute a Short Form Engineering Agreement with Tisdel Associates for engineering services associated with the Border Station pavement evaluation for a fee not to exceed \$6,500.

INITIATOR/PREPARER: Steven J. Lawrence/A.M. Grabetz APPROVED BY: 

MOTION PASSED BY: _____ Unanimous: Yes No

SECONDED BY: _____ Abstained By: _____

**OGDENSBURG BRIDGE & PORT AUTHORITY
JULY 14, 2022 BOARD MEETING**

Agenda Item C. Commerce Park

1. Approval of Lease Supplement No. 6 with NAC Logistics.

REPORT:

Staff has negotiated Lease Supplement No. 6 with NAC Logistics for 10,000 square feet of commercial space in Building 3 of the Commerce Park Campus for a six (6) month period commencing September 1, 2022 and terminating February 28, 2023 at a rate of \$3.86 per square foot, equaling \$3,216.67 per month, \$19,300.02 for the six (6) month period. NAC Logistics will be responsible for its pro-rated share of utilities.

All other terms and conditions of the original Lease Agreement shall remain in full force and effect and are hereby ratified and affirmed.

RESOLUTION:

RESOLVED, that the Executive Director is hereby authorized and directed to execute Lease Supplement No. 6 with NAC Logistics for 10,000 square feet of commercial space in Building 3 of the Commerce Park Campus for a six (6) month period commencing September 1, 2022 and terminating February 28, 2023 at a rate of \$3.86 per square foot, equaling \$3,216.67 per month, \$19,300.02 for the six (6) month period, and be it;

FURTHER RESOLVED, that NAC Logistics will be responsible for its pro-rated share of utilities, and be it;

FURTHER RESOLVED, that all other terms and conditions of the original Lease Agreement shall remain in full force and effect and are hereby ratified and affirmed.

INITIATOR/PREPARER: Anthony Adamczyk/A.M. Grabetz APPROVED BY: 

MOTION PASSED BY: _____ Unanimous: Yes No

SECONDED BY: _____ Abstained By: _____

**OGDENSBURG BRIDGE & PORT AUTHORITY
JULY 14, 2022 BOARD MEETING**

Agenda Item C. Commerce Park

2. Approval of Lease Supplement No. 10 with T-Base Communications USA, Inc.

REPORT:

Staff has negotiated Lease Supplement No. 10 with T-Base Communications USA, Inc. for 8,776 square feet of commercial space in Building 6 at the Commerce Park Campus for a three (3) year base period and two (2), one (1) year option periods commencing April 1, 2022 and terminating March 31, 2025 through March 31, 2027 at the rates outlined in the table below:

Time Period	Price per SF	Monthly Lease Payment	Annual/Total-for-Period Lease Payment
04/01/2022	\$6.00	\$4,388.00	\$8,776.00
- 05/31/2022			
06/01/2022	\$6.20	\$4,534.25	\$45,342.50
- 03/31/2023			
04/01/2023	\$6.40	\$4,680.50	\$56,166.00
- 03/31/2024			
04/01/2024	\$6.61	\$4,834.08	\$58,009.00
- 03/31/2025			
04/01/2025	\$6.87	\$5,024.25	\$60,291.00
- 03/31/2026			
04/01/2026	\$7.14	\$5,221.75	\$62,661.00
- 03/31/2027			

T-Base Communications USA, Inc. is responsible for its pro-rated share of all utilities.

All other terms and conditions of the original Lease Agreement shall remain in full force and effect and are hereby ratified and affirmed.

RESOLUTION:

RESOLVED, that the Executive Director is hereby authorized and directed to execute Lease Supplement 10 with T-Base Communications USA, Inc. for 8,776 square feet of commercial space in Building 6 at the Commerce Park Campus for a three (3) year base period and two (2), one (1) year option periods commencing April 1, 2022 and terminating March 31, 2025 through March 31, 2027 at the rates outlined in the table below:

Time Period	Price per SF	Monthly Lease Payment	Annual/Total Lease Payment
04/01/2022 - 05/31/2022	\$6.00	\$4,388.00	\$8,776.00
06/01/2022 - 03/31/2023	\$6.20	\$4,534.25	\$45,342.50
04/01/2023 - 03/31/2024	\$6.40	\$4,680.50	\$56,166.00
04/01/2024 - 03/31/2025	\$6.61	\$4,834.08	\$58,009.00
04/01/2025 - 03/31/2026	\$6.87	\$5,024.25	\$60,291.00
04/01/2026 - 03/31/2027	\$7.14	\$5,221.75	\$62,661.00

, and be it;

FURTHER RESOLVED, that T-Base Communications USA, Inc. is responsible for its pro-rated share of all utilities, and be it;

FURTHER RESOLVED, that all other terms and conditions of the original Lease Agreement shall remain in full force and effect and are hereby ratified and affirmed.

INITIATOR/PREPARER: Anthony Adamczyk/A.M. Grabetz APPROVED BY: 

MOTION PASSED BY: _____ Unanimous: Yes No

SECONDED BY: _____ Abstained By: _____

**OGDENSBURG BRIDGE & PORT AUTHORITY
JULY 14, 2022 BOARD MEETING**

Agenda Item C. Commerce Park

3. Approval of Lease Supplement No. 4 with Day Automation.

REPORT:

Staff has negotiated Lease Supplement No. 4 with Day Automation for 1,235 square feet of commercial space in Building 4 of the Commerce Park Campus for a one (1) year period commencing June 1, 2022 and terminating May 31, 2023 at a rate of \$7.54 per square foot, equaling \$776.00 per month, \$9,312 for the one (1) year period. Day Automation will be responsible for its pro-rated share of utilities.

All other terms and conditions of the original Lease Agreement shall remain in full force and effect and are hereby ratified and affirmed.

RESOLUTION:

RESOLVED, that the Executive Director is hereby authorized and directed to execute Lease Supplement No. 4 with Day Automation for 1,235 square feet of commercial space in Building 4 of the Commerce Park Campus for a one (1) year period commencing June 1, 2022 and terminating May 31, 2023 at a rate of \$7.54 per square foot, equaling \$776.00 per month, \$9,312 for the one (1) year period, and be it;

FURTHER RESOLVED, that Day Automation will be responsible for its pro-rated share of utilities, and be it;

FURTHER RESOLVED, that all other terms and conditions of the original Lease Agreement shall remain in full force and effect and are hereby ratified and affirmed.

INITIATOR/PREPARER: Anthony Adamczyk/A.M. Grabetz APPROVED BY: 

MOTION PASSED BY: _____ Unanimous: Yes No

SECONDED BY: _____ Abstained By: _____

**OGDENSBURG BRIDGE & PORT AUTHORITY
JULY 14, 2022 BOARD MEETING**

Agenda Item C. Commerce Park

4. Approval of Lease Supplement No. 2 with Strader-Ferris International Limited.

REPORT:

Staff has negotiated Lease Supplement No. 2 with Strader-Ferris International Limited for 10,143 square feet of commercial space in Building 4 of the Commerce Park Campus for a one (1) year period commencing June 1, 2022 and terminating May 31, 2023 at a rate of \$5.11 per square foot, equaling \$4,319.25 per month, \$51,831.00 for the one (1) year period. Strader-Ferris International Limited will be responsible for its pro-rated share of utilities.

All other terms and conditions of the original Lease Agreement shall remain in full force and effect and are hereby ratified and affirmed.

RESOLUTION:

RESOLVED, that the Executive Director is hereby authorized and directed to execute Lease Supplement No. 2 with Strader-Ferris International Limited for 10,143 square feet of commercial space in Building 4 of the Commerce Park Campus for a one (1) year period commencing June 1, 2022 and terminating May 31, 2023 at a rate of \$5.11 per square foot, equaling \$4,319.25 per month, \$51,831.00 for the one (1) year period, and be it;

FURTHER RESOLVED, that Strader-Ferris International Limited will be responsible for its pro-rated share of utilities, and be it;

FURTHER RESOLVED, that all other terms and conditions of the original Lease Agreement shall remain in full force and effect and are hereby ratified and affirmed.

INITIATOR/PREPARER: Anthony Adamczyk/A.M. Grabetz APPROVED BY: 

MOTION PASSED BY: _____ Unanimous: Yes No

SECONDED BY: _____ Abstained By: _____

**OGDENSBURG BRIDGE & PORT AUTHORITY
JULY 14, 2022, BOARD MEETING**

Agenda Item D. Ogdensburg International Airport

1. Acceptance of Alternate Essential Air Service grant offer from the United States Department of Transportation (USDOT)

REPORT:

The Ogdensburg Bridge and Port Authority has received a grant offer from the United States Department of Transportation (USDOT) to provide Alternate Essential Air Service (AEAS) at the Ogdensburg International Airport. The grant award is in the amount of \$11,218,457 for a 27-month term, beginning July 1, 2022, through September 30, 2024. The grant is payable according to the following schedule:

July 1, 2022 – June 30, 2023	\$4,931,190
July 1, 2023 – June 30, 2024	\$5,029,814
<u>July 1, 2024 – September 30, 2024</u>	<u>\$1,257,453</u>
Total	\$11,218,457

RESOLUTION:

RESOLVED, that the Executive Director is hereby authorized to execute all necessary Agreements on behalf of the Ogdensburg Bridge and Port Authority with USDOT to provide Alternate Essential Air Service at Ogdensburg International Airport for a 27-month term, beginning July 1, 2022 through September 20, 2024, in the amount of \$11,218,457, payable according to the following schedule:

July 1, 2022 – June 30, 2023	\$4,931,190
July 1, 2023 – June 30, 2024	\$5,029,814
<u>July 1, 2024 – September 30, 2024</u>	<u>\$1,257,453</u>
Total	\$11,218,457

INITIATOR/PREPARER: Steven J. Lawrence/A.M. Grabetz APPROVED BY: 

MOTION PASSED BY: _____ Unanimous: Yes No

SECONDED BY: _____ Abstained By: _____

**OGDENSBURG BRIDGE & PORT AUTHORITY
JULY 14, 2022, BOARD MEETING**

Agenda Item D. Ogdensburg International Airport

2. Approval of Lease Agreement with Contour Airlines (Terminal & GSE Storage)

REPORT:

Staff has negotiated a Lease Agreement with Contour Airlines to lease 560 square feet of space in the Passenger Terminal Building at the Ogdensburg International Airport. Their lease for this space expires on September 30, 2024. This agreement is in alignment with Contour Airlines' agreement to provide Alternate Essential Air Service to the Ogdensburg International Airport (US DOT Order DOT-OST-1997-2842). Rent and charges will be paid as follows:

	Amount	Term
Airport Terminal Space	\$100	Per aircraft turn
GSE Storage Space	\$1,500	Monthly
Ramp and Other charges per the OGS Rates and Charges	Further described in EXHIBIT C	N/A

This Agreement requires Contour to provide proof of the appropriate insurance coverage naming the Ogdensburg Bridge and Port Authority as an additional insured. Contour will also provide a security deposit of \$20,100.

RESOLUTION:

RESOLVED, that the Executive Director is hereby authorized and directed to execute a Lease Agreement with Contour Airlines for 560 square feet of space in the Passenger Terminal Building at the Ogdensburg International Airport for the term of July 1, 2022, through September 30, 2024, at the following rates:

	Amount	Term
Airport Terminal Space	\$100	Per aircraft turn
GSE Storage Space	\$1,500	Monthly
Ramp and Other charges per the OGS Rates and Charges	Further described in EXHIBIT C	N/A

and be it,

FURTHER RESOLVED, that Contour Airlines shall provide proof of the appropriate insurance coverage naming the Ogdensburg Bridge and Port Authority as an additional insured. Contour will also provide a security deposit in the amount of \$20,100.

INITIATOR/PREPARER: Stephanie L. Saracco/A.M. Grabetz APPROVED BY: 

MOTION PASSED BY: _____ Unanimous: Yes No

SECONDED BY: _____ Abstained By: _____

**OGDENSBURG BRIDGE & PORT AUTHORITY
JULY 14, 2022, BOARD MEETING**

Agenda Item D. Ogdensburg International Airport

3. Approval of Agreement for Air Services with Contour Airlines

REPORT:

Staff has negotiated an Agreement for Air Services with Corporate Flight Management, Inc. d/b/a/ Contour Airlines, to provide AEAS service at Ogdensburg International Airport, from July 1, 2022 through September 30, 2024, in accordance with 14 C.F.R. Pt. 380, which stipulates 12 flights per week, with service to Philadelphia, at a rate not to exceed the following amounts:

July 1, 2022 – June 30, 2023	\$4,931,190
July 1, 2023 – June 30, 2024	\$5,029,814
<u>July 1, 2024 – September 30, 2024</u>	<u>\$1,257,453</u>
Total	\$11,218,457

RESOLUTION:

RESOLVED, that the Executive Director is hereby authorized and directed to execute an Agreement for Air Services with Corporate Flight Management, Inc. d/b/a/ Contour Airlines, to provide AEAS service at Ogdensburg International Airport, from July 1, 2022 through September 30, 2024, in accordance with 14 C.F.R. Pt. 380, which stipulates 12 flights per week, with service to Philadelphia, at a rate not to exceed the following amounts:

July 1, 2022 – June 30, 2023	\$4,931,190
July 1, 2023 – June 30, 2024	\$5,029,814
<u>July 1, 2024 – September 30, 2024</u>	<u>\$1,257,453</u>
Total	\$11,218,457

INITIATOR/PREPARER: Stephanie L. Saracco/A.M. Grabetz APPROVED BY: 

MOTION PASSED BY: Jennifer Quirk-Pickman

Unanimous: Yes No

SECONDED BY: David D. King

Abstained By: N/A

**OGDENSBURG BRIDGE & PORT AUTHORITY
JULY 14, 2022, BOARD MEETING**

Agenda Item D. Ogdensburg International Airport

4. Approval of Supplemental funding to the FAA to complete testing and acceptance of the Runway 27 MALSF Project

REPORT:

The MALSF project is not complete. The FAA is requesting a supplement for \$42,760 to complete their testing and acceptance of the MALSF system. The FAA is requesting the supplement due to field changes caused by site conditions, in addition to supply chain issues, weather conditions and additional costs for shipping delays. The contractor was granted twenty additional working days to complete the out-of-scope items, which McFarland Johnson received a supplement for as well.

The FAA is recommending amending the original Reimbursable agreement up to the maximum 15%. This would cover \$32,728 of the \$42,760, leaving \$10,032 out of pocket costs to OBPA.

\$42,760
~~-\$32,728~~ (\$218,187 * 15%)
\$10,032

The FAA will not complete commissioning of the MALSF system without receiving payment for \$42,760 from OBPA first. The FAA will then reimburse \$32,278 of that back to OBPA.

Staff recommends approval of payment of the supplemental amount of \$42,760 to the FAA as quickly as possible to complete this project.

RESOLUTION:

RESOLVED, that the Executive Director is hereby authorized and directed to execute a payment of \$42,760 to the FAA to complete their testing and acceptance of the Runway 27 MALSF at Ogdensburg International Airport. The FAA will then reimburse \$32,278 of that back to OBPA, leaving \$10,032 out of pocket costs to OBPA.

INITIATOR/PREPARER: Steven J. Lawrence/A.M. Grabetz APPROVED BY: 

MOTION PASSED BY: _____ Unanimous: Yes No

SECONDED BY: _____ Abstained By: _____

**OGDENSBURG BRIDGE & PORT AUTHORITY
JULY 14, 2022 BOARD MEETING**

Agenda Item D. Ogdensburg International Airport
5. Approval of Property Use Agreement Letter with Marcellus Construction Company, Inc.

REPORT:

Staff has received a request from Marcellus Construction Company, Inc. to use Authority property located north of the Ogdensburg International Airport for a period of approximately two (2) months during the Summer of 2022 for the execution of the NYS Route 812 Sewer Corridor and Treatment Consolidation Project. Marcellus Construction Company, Inc. will be utilizing the property for directionally drilling under the surface of the ground four entry/exit drill pits and for staging pipe. The Authority will require them to sign a Property Use Agreement Letter which provides for the conditions under which they will need to abide by, such as fully indemnifying the Authority from any liability from their use of the property and leaving the property in good condition.

RESOLUTION:

RESOLVED, that the Executive Director is hereby authorized and directed to execute a Property Use Agreement Letter with Marcellus Construction Company, Inc. to use Authority property located north of the Ogdensburg International Airport for a period of approximately two (2) months during the Summer of 2022 for the execution of the NYS Route 812 Sewer Corridor and Treatment Consolidation Project. Marcellus Construction Company, Inc. will be utilizing the property for directionally drilling under the surface of the ground four entry/exit drill pits and for staging pipe. The Authority will require them to sign a Property Use Agreement Letter which provides for the conditions under which they will need to abide by, such as fully indemnifying the Authority from any liability from their use of the property and leaving the property in good condition.

INITIATOR/PREPARER: Anthony Adamczyk/A.M. Grabetz APPROVED BY: 

MOTION PASSED BY: _____ Unanimous: Yes No

SECONDED BY: _____ Abstained By: _____

**OGDENSBURG BRIDGE & PORT AUTHORITY
JULY 14, 2022, BOARD MEETING**

Agenda Item E. Port of Ogdensburg

1. Approval of Base Bid Award for Hydraulic Feeder Conveyor

REPORT:

The Authority solicited bids on June 29, 2022 for the purchase of new Hydraulic Feeder Conveyor for the Port of Ogdensburg. The Authority received 2 Bids.

Based upon the attached bid analysis, available CRISI Grant funding and the vendors' qualifications, staff is recommending award of the base bid to US Material Handling Corporation, East Syracuse NY for a cost not to exceed \$210,000.00.

The project cost (\$229,684.44) is being funded as follows:

The Consolidated Rail Infrastructure and Safety Improvements Program has an \$800,000 maximum funding match for the purchase of all the equipment to be purchased by the CRISI grant funding. Due to cost escalations since the CRISI grant award in 2019, there is no remaining CRISI funding match for this equipment purchase. The OBPA is responsible for the entire cost 100%

CRISI Grant (0%)	\$ 0.00
Ogdensburg Bridge and Port Authority (100%)	<u>\$210,000.00</u>
	\$210,000.00

RESOLUTION:

RESOLVED, that the Executive Director is hereby authorized and directed to execute a Purchase Order with US Material Handling Corporation, East Syracuse, NY, for a Hydraulic Feeder Conveyor for the Port of Ogdensburg for a cost not to exceed \$210,000.00. and be it,

FURTHER RESOLVED, that this project cost (\$210,000.00) is being funded as follows:

Consolidated Rail Infrastructure and Safety Improvements Program

CRISI Grant (0%)	\$ 0.00
Ogdensburg Bridge and Port Authority (100%)	<u>\$210,000.00</u>
	\$210,000.00

and be it,

FURTHER RESOLVED, that acceptance and approval of this contract with US Material Handling Corporation, East Syracuse, NY is contingent upon funding, acceptance, and approval by the Federal Railroad Administration which administers the CRISI Grant Award.

INITIATOR/PREPARER: Steven J. Lawrence/A.M. Grabetz APPROVED BY: 

MOTION PASSED BY: _____ Unanimous: Yes No

SECONDED BY: _____ Abstained By: _____



Ogdensburg Bridge & Port Authority

One Bridge Plaza, Ogdensburg, New York 13669
(315) 393-4080 (Phone) - (315) 393-7068 (Fax)

Re: Hydraulic Feeder Conveyor with Hopper Bid Summary
Ogdensburg Bridge and Port Authority
Ogdensburg, New York
Bid Analysis

This letter will serve as a summary of the competitive bid process conducted by the OBPA during the period of June 2, 2022 through June 29, 2022 on the referenced project.

We forwarded the Bid information to the NYS Contract Reporter and it was published on June 2, 2022 and remained available for viewing until June 29, 2022. In addition, complete bidding documents and specifications containing the advertisement were also submitted to the BidNet Direct Empire State Purchasing group for viewing, at no cost, by interested contractors, equipment suppliers and subcontractors.

Subsequent to this advertisement, four (4) vendors requested complete bidding documents. The plan holders are noted on the attached list.

Technology International	S. Habib	06/08/2022 07:19 PM EST	Florida
US Material Handling Corporation	Shane OBrien	06/08/2022 10:05 AM EST	East Syracuse
Shreevastava Inc.	Sweety Srivastava	06/08/2022 04:25 PM EST	Bhagalpur
Baschmann Services, Inc	Mike Peters	07/02/2022 09:15 AM EST	Elma

There was no addendum on this solicitation.

Attached are the bid results for the Hydraulic Feeder Conveyor with Hopper

On June 29, 2022 at 3:00 PM, bids were received and publicly opened for the subject project. Bids were submitted from two (2) vendors. Those vendors, and their respective bid amounts, are summarized on the attached bid tabulation (Record of Bids).

US Material Handling Corporation, 6624 Joy Rd, East Syracuse, NY, 13057 has been determined to be the apparent low bidder with a bid amount of **\$210,000.00**

The following list identifies the irregularities we observed in their bids as submitted:
NO IRREGULARITIES NOTED

Following the bid, we spoke with Joe Saraceni from US Material Handling Corporation and he stated they were comfortable with their bid and would accept award.

The bid meets all the Hydraulic Feeder Conveyor with Hopper bid specification requirements

Respectfully Submitted,
Steve Lawrence
Executive Director

OGDENSBURG BRIDGE AND PORT AUTHORITY
BID TABULATION SHEET
HYDRAULIC FEEDER CONVEYER
JUNE 29, 2022 – 3 PM

Contractor/Bidder	Base Bid Amount	Delivery Date	Qualifications Statement	Non-Collusive Bidding Certificate	MBE/WBE Utilization Plan	Buy American Policy
	HYDRAULIC FEEDER CONVEYER					
Baschmann Services Inc.	\$217, 205	32 weeks	X	X	X	X
U.S. Materials Handling	\$210, 000	36 weeks	X	X	X	X

Opened By: Steven J. Lawrence

Recorded By: Anne Marie Grabetz

**OGDENSBURG BRIDGE & PORT AUTHORITY
JULY 14, 2022, BOARD MEETING**

Agenda Item E. Port of Ogdensburg

2. Approval of Use Permit – St. Lawrence Carp Marathon

REPORT:

Carp Anglers Group has requested use of Port property at Wheathouse Bay for their carp tournament scheduled for August 1 - 6, 2022.

Staff has prepared a Use Permit with Carp Anglers Group, which includes a hold harmless clause and requires proof of insurance coverage to be provided to the Authority naming the Ogdensburg Bridge and Port Authority as an additional insured, as well as a security deposit in the amount of \$150.

Staff recommends approval of this Use Permit with Carp Anglers Group.

RESOLUTION:

RESOLVED, that the Executive Director is hereby authorized and directed to execute a Use Permit with Carp Anglers Group, for use of Port property on August 1 – 6, 2022, for their carp tournament; and be it,

FURTHER RESOLVED, that Carp Anglers Group, shall provide the Authority with proof of the appropriate insurance coverage naming the Ogdensburg Bridge and Port Authority as an additional insured; and be it,

FURTHER RESOLVED, that Carp Anglers Group, shall provide a security deposit to the Authority in the amount of \$150.

INITIATOR/PREPARER: Steven J. Lawrence/A.M. Grabetz APPROVED BY: 

MOTION PASSED BY: _____

Unanimous: Yes No

SECONDED BY: _____

Abstained By: _____

**OGDENSBURG BRIDGE & PORT AUTHORITY
JULY 14, 2022 BOARD MEETING**

Agenda Item F. Other Such Matters

1. Approval of Line of Credit with Watertown Savings Bank

REPORT:

Staff is negotiating a Line of Credit and Operating Checking Account with Watertown Savings Bank to manage the payments to Contour Airlines under the Alternative Essential Air Service Program.

RESOLUTION:

RESOLVED, that: Steve Lawrence, Patricia Nisco, Vernon Burns, or any member of the board of directors of the Company (an "Authorized Person") may on behalf of and in the name of the Company or otherwise, transact with and through Watertown Savings Bank ("Lender"), all such business as he or she (they) shall deem advisable upon such terms as he or she (they) shall deem proper including, but not limited to (i) obtaining loans, credits and other financial accommodations; (ii) discounting, selling, assigning, delivering and negotiating checks, drafts, bills of exchange, acceptances, notes and other writings containing a promise of, or order for, the payment of money (individually an "Item" and collectively "Items"); (iii) guaranteeing and otherwise becoming contingently liable for obligations of others; (iv) applying for services or products from Lender ("Services and Products") including, without limitation, letters of credit, electronic funds transfers, Internet products, capital markets products, deposit and cash management products; and (v) pledging, hypothecating, assigning, mortgaging, encumbering, granting security interests in and otherwise creating liens upon personal property, tangible or intangible ("Property"), as security for credits and for guarantees and other contingent liabilities. In connection with any such transaction of business, each Authorized Person has the power and authority on behalf of the Company to do all such acts and other things as he or she (they) shall deem proper, including but not limited to (i) signing, drawing, accepting, endorsing, executing and delivering Items; (ii) executing and delivering notes, guarantees, assignments, pledges, hypothecations, mortgages, deeds of trust, security agreements, powers of attorney, indemnifications, receipts, waivers, releases and other instruments, agreements and documents; (iii) making and receiving delivery of Property; (iv) accepting, receiving, withdrawing and waiving demands and notices; (v) incurring and paying liabilities, costs and expenses; and (vi) delegating to one or more people (who may be, but need not be, an Authorized Person) the power and authority granted to any Authorized Person herein or as set forth in an agreement with respect to any credit, Service or Product, including the authority to request advances

from Lender under one or more credits with a Lender. Without limiting the generality of the foregoing, each Authorized Person has the power and the authority on behalf of the Company to obtain from Lender from time to time upon such terms as he or she (they) shall deem proper, credits in such amounts as they deem necessary; and it is further

RESOLVED, that without limiting the generality of the foregoing, the Company hereby specifically authorizes the borrowing of \$500,000.00 pursuant to a revolving line of credit to be secured by a lien against the proceeds of that certain grant agreement between the Company and the United States Department of Transportation, specifically, Grant Agreement Between the US Department of Transportation and Ogdensburg Bridge and Port Authority in Association with the Community of Ogdensburg, New York under the Alternate Essential Air Service Program CDFA 20.901 FAIN:69A3452260526 Docket #: DOT-OST-1997-2842; with an interest rate at prime on a variable basis; and it is further

RESOLVED, that the Company shall use the proceeds of the US DOT Grant to satisfy this Loan; and it is further

RESOLVED, that the authority given hereunder shall be deemed retroactive and any and all signatures, endorsements heretofore executed and all other actions heretofore taken by one or more of the Company's officers, members, partners or other persons, employees acting on behalf of the Company in any capacity (including Authorized Persons), and their delegates, (acting jointly or separately) are hereby adopted, ratified and confirmed; and be it further

RESOLVED, that the foregoing resolutions shall remain in full force and effect and may be relied upon by a Lender, notwithstanding the dissolution or termination of existence of the Company or any change in the identity of, or any modification or termination of any authority of, any Authorized Person, until a copy of a subsequent resolution revoking or amending them, duly certified by an Authorized Person of the Company, shall be actually received by the account officer of a Lender responsible for the obligations of the Company and such Lender shall have had a reasonable time to act thereon; and any action taken by a Lender prior to such actual receipt and passage of time shall be binding upon the Company, irrespective of when such resolutions may have been adopted.

INITIATOR/PREPARER: Patricia Nisco

APPROVED BY: 

MOTION PASSED BY: _____

Unanimous: Yes No

SECONDED BY: _____

Abstained By: _____

**OGDENSBURG BRIDGE & PORT AUTHORITY
JULY 14, 2022 BOARD MEETING**

Agenda Item F. Other Such Matters

2. Approval of Supplemental Lease Agreement #9 with AMMEX Duty Free

REPORT:

Staff is negotiating Lease Supplement No.9 with AMMEX Duty Free for the Duty-Free Building just before the American Approach to the Ogdensburg Prescott International Bridge for a one-year period from June 1, 2022 through May 31, 2023 at a rate of 15% of gross sales on both Duty Free and Country Store sales with a minimum annual lease rental of \$50,000.

All other terms and conditions of the original Lease Agreement, including, but not limited to, Duty Free's responsibility for insurance, utilities and upkeep of the property, shall remain in full force and effect and are hereby ratified and affirmed.

RESOLUTION:

RESOLVED, that the Executive Director is hereby authorized and directed to execute a lease agreement supplement with AMMEX Duty Free for the Duty-Free Building just before the American Approach to the Ogdensburg Prescott International Bridge for a one-year period from June 1, 2022 through May 31, 2023 at a rate of 15% of gross sales on both Duty Free and Country Store sales with a minimum annual lease rental of \$50,000, and be it;

FURTHER RESOLVED; that all other terms and conditions of the original Lease Agreement, including, but not limited to, Duty Free's responsibility for insurance, utilities and upkeep of the property, shall remain in full force and effect and are hereby ratified and affirmed.

INITIATOR/PREPARER: Anthony Adamczyk APPROVED BY: _____

MOTION PASSED BY: _____ Unanimous: Yes No

SECONDED BY: _____ Abstained: _____

https://www.nny360.com/opinion/editorials/editorial-move-plan-forward-ogdensburg-harbor-dredging-project-should-be-carried-out/article_c06dafc8-ab72-51c5-9b42-b9b46060e6a0.html

Editorial — Move plan forward: Ogdensburg Harbor dredging project should be carried out

Jun 10, 2022



The cargo ship MV Ronnie with a load of wind turbine blades is ushered into the Port of Ogdensburg by the tugboat Madisor April 27. Christopher Lenney/Watertown Daily Times

It's unfortunate that the Ogdensburg Bridge and Port Authority has felt it necessary to abandon its plans to dredge Ogdensburg Harbor.

The OBPA reached an agreement with the federal government five years ago. This project would have modified a 300-by-500-foot section of the federal channel to an authorized depth from 19 feet to 27 feet, according to a story published June 1 by the Watertown Daily Times.

However, the OBPA found it couldn't put up the substantial funding required on its end to get the project underway. The major problem with this is that the cost of the plan escalated drastically from an initial \$11.4 million to \$29.5 million.

Money for the project would come from both the federal and state governments. This left a huge gap of more than \$11 million that the OBPA could not fill.

Given the fiscal challenges the OBPA has faced over the years, it's understandable that the agency could not meet this requirement. So it asked what the state wants it to do with the money that New York contributed to the project.

The OBPA would like to use the \$5.8 million left over to extend a dock at the Port of Ogdensburg. The state gave \$6.1 million toward the dredging plan, of which \$300,000 was used for bid work and design.

"The dock expansion would extend a 1,200-foot dock by another 500 feet, which would make more space for ships to load and unload," the article reported.

This is certainly a worthwhile goal. Increasing the space for ships to dock and move their goods would improve operations.

If the dredging project cannot be done, we urge the state to approve this new request by the OBPA.

But despite its costs, officials should still find a way to undertake the dredging of Ogdensburg Harbor. The last time the harbor was dredged was in 1984. It's long past time for this work to be completed here again.

Ships passing through the St. Lawrence Seaway have been snagged in this area, so it's important to see this project carried out. This is one of the few shipping ports along the Seaway.

With the money it needs to put into repairing and maintaining the Ogdensburg-Prescott International Bridge, we agree there's no way the OBPA could commit \$11 million to this project. The state and federal governments should put forth the bulk of the money needed. Because it also benefits from commercial activity through the Seaway, Canada should contribute financially as well.

Shipping is vital to Northern New York, Canada and the rest of the world. Moving goods this way is the most effective for many business enterprises.

This requires waterways that are clear of the debris that builds up over the years. Loosening ships that become stuck ties up valuable time and resources that could be put to better use.

We understand this is a lot of money for a dredging project. But the situation will only get worse as more years pass.

We hope that federal and state officials will reconsider this plan and come up with the additional \$11 million needed to implement it. If this work isn't done now, imagine how expensive it will be to complete it down the road. This is a plan that must be carried out, and now is the time to do it.

https://www.nny360.com/news/stlawrencecounty/ogdensburg-prescott-bridge-traffic-starting-to-rebound-from-2020-2021-slump/article_4fe97c9b-d068-5a85-95e7-66eb7aed6e27.html

Ogdensburg-Prescott bridge traffic starting to rebound from 2020-2021 slump

By ANDY GARDNER

agardner@wdt.net

Jun 16, 2022



The U.S. approach to the Ogdensburg-Prescott International Bridge. Christopher Lenney/Watertown Daily Times

OGDENSBURG — Traffic on the Ogdensburg-Prescott Bridge is starting to rebound, following a slump caused by the COVID-19 pandemic.

The Ogdensburg Bridge and Port Authority discussed the latest figures during its June meeting.

“May’s numbers were much better, if you compare them to last year,” OBPA Executive Director Steven J. Lawrence said.

A bridge traffic report shows a 249% increase in auto crossings last month, 26,558, compared to the same month in 2021 when 7,610 cars crossed.

“In May, traffic was down 47% of 2019’s number and truck traffic was off just 8%,” Mr. Lawrence said.

Last month’s auto crossing count of 26,558 is about half of the 51,016 in May 2019, the year before the pandemic hit.

The report shows all other auto crossings, which includes truck traffic, totaled 6,290 last month compared to 6,407 in May 2021. That’s a 1.8% decrease. That total in May 2019 was 6,911, or 8.9% more than May 2022.

“Truck traffic is kind of holding its own. We’re seeing a slow uptick in returning traffic,” Mr. Lawrence said. “It’ll be a new environment we’ll be working in and [seeing] if traffic returns to ... 2019 numbers.”

There were 32,848 total crossings in May, up 134% from 14,017 in May 2021 and down 43% from 57,927 in May 2019.

The OBPA last month took in \$90,575 of bridge revenue. That’s up from \$32,634 for the same month last year, and down from \$199,425 for the same month in 2019.

https://www.nny360.com/news/stlawrencecounty/ogdensburg-airport-s-monthly-passenger-count-rises-with-new-air-carrier-coming-soon/article_dfbe0150-0117-52c0-808b-ac01f202d4bf.html

Ogdensburg airport's monthly passenger count rises with new air carrier coming soon

By ANDY GARDNER

agardner@wdt.net

Jun 16, 2022



Passengers queue up to board a jet at Ogdensburg International Airport terminal. Christopher Lenney/Watertown Daily Times

OGDENSBURG — Ogdensburg International Airport has seen an uptick in monthly passenger activity as it prepares to transition between Skywest and Contour Airlines.

The Ogdensburg Bridge and Port Authority Board of Directors discussed the latest numbers during its June monthly board meeting.

The airport's monthly passenger count for both arrivals and departures has trended upward so far in 2022, from 1,270 in January to 1,798 in May. The total year-to-date is 7,327 passengers on 194 flights.

Out of those 7,327 passengers, 3,477 have been travelers getting on flights in Ogdensburg. For all of 2021, the city's airport saw a total of 10,292 passengers getting on a total of 613 Skywest flights.

OBPA officials anticipate their passenger count to increase after Contour Air takes over on July 1. Earlier this year, their current air carrier, Skywest, announced it would pull out of Ogdensburg. The U.S. Department of Transportation, which subsidizes Ogdensburg flights through the Essential Air Service program, ordered Skywest to stay until the OBPA found a replacement. Skywest then went from 12 flights per week in and out, as per the terms of its contract, to four per week.

During the meeting discussion, OBPA board member Nicole A. Terminelli suggested getting Ogdensburg flights listed as an option on booking websites like Expedia and Cheap Flights.

"We're missing a huge market by not being on there," she said.

In the meantime, Contour is offering tickets from Ogdensburg to Philadelphia starting at \$69. Passengers also have the option of buying a ticket that takes them from the city to Philadelphia, then on a connecting flight to other major air hubs both in the United States and internationally.

Airport Manager Stephanie A. Saracco said she hopes they can advertise Countour's lower rates to air travelers from Ottawa. On Thursday, Google's feature to book airline tickets shows tickets to Ottawa from Philadelphia starting at more than \$400.

"It's a substantial difference," Ms. Saracco said.

Andy Gardner

https://www.nny360.com/news/stlawrencecounty/obpa-seeking-funding-to-open-child-care-facility-in-commerce-park/article_2f439803-4193-5ec8-a8db-6643246434fc.html

OBPA seeking funding to open child care facility in Commerce Park

By ANDY GARDNER

agardner@wdt.net

Jun 18, 2022



The Ogdensburg Bridge and Port Authority Commerce Park on Route 37. Christopher Lenney/Watertown Daily Times

OGDENSBURG — The Ogdensburg Bridge and Port Authority is working with the Arc Jefferson-St. Lawrence to open a child care facility in the OBPA's Commerce Park.

During a Thursday night meeting of the OBPA's child care committee, officials said they anticipate opening the 15,000-square-foot, \$4.7 million facility by September 2024, when the school year will start. The completed facility will be open to the public to meet a need for local child care that was identified in a community survey.

During the meeting, OBPA Executive Director Steven J. Lawrence said they're in the process of seeking funding.

"We may ... not have a building built, but we know what we want to do and how we're going to do it," said OBPA Chair Vernon D. "Sam" Burns. The committee also includes OBPA board members Nicole A. Terminelli and Toni A. Kennedy.

Mr. Lawrence said the OBPA was turned down for the 2021 round of state Consolidated Funding Application awards, which includes annual Regional Economic Development Award funding.

Mr. Lawrence said a meeting is scheduled in July with the OBPA, Arc and Empire State Development, which administers CFA grants, to discuss the Arc possibly being the grant applicant.

"We did sign a memorandum of understanding with Arc of Jefferson and St. Lawrence counties. They have signed a letter of intent to partner with the OBPA as an operator of the child care facility," he said. "We wanted to talk with Empire State Development and kind of pitch that. That's how we'd be approaching this round of CFA grant awards and funding."

He added that they haven't filled out the 2022 application yet, but they have all the information they need to apply. They will seek \$950,000 as the CFA grants award partial funding.

Mr. Lawrence said they're also hoping to secure federal funding. He said Sen. Kirsten E. Gillibrand, D-N.Y., requested \$2.1 million in May 2021, but they didn't get the money.

"She has gone and put in a request for that \$2.1 million in May of this year. I'm informed Rep. (Elise M.) Stefanik has submitted a request also," he told the committee.

Ms. Kennedy noted that had the project gone according to the timetable they were hoping for, the facility was “supposed to be in construction by this point.”

“It’s been more difficult to obtain funding. We thought it was more ready and available out there. We’re finding out it’s not. We’ll modify some of what we’re doing with our apps, hope for the best and hear back soon,” Mr. Burns said.

Andy Gardner



OBPA continues to seek funding for childcare facility

BY JEFF CHUDZINSKI
North Country This Week

OGDENSBURG — Ogdensburg Bridge and Port Authority officials hope to open a new childcare facility, though more funding will be needed.

The new facility will come from a partnership with Arc Jefferson-St. Lawrence and will be open to the public. The move comes following responses from a community survey, in which residents identified affordable childcare as a top priority.

According to OBPA Executive Director Steve Lawrence, a state grant through the Consolidated Funding Application awards was denied. A new application will be submitted in the near future for the 2022 round of awards, he said.

"The 2021 grant application was not successful but we are proposing to go in a different direction for the 2022 CFA round of funding," he said.

In total, the facility is expected to cost \$4.7 million, with a footprint of 15,000 square feet, officials say.

Though the facility is in the planning stages, officials say they have a clear vision of how they want to proceed with the project.

"We may not have a building built, but we know what we want to do and how we're going to do it," said OBPA Chair Sam Burns.

Lawrence continued on, saying the board is scheduled to meet with Arc and Empire State Development to discuss the grant application in question. Empire State Development is the organization who selects and distributes CFA grants. "We did sign a memorandum of understanding with Arc of Jefferson and St. Lawrence counties. They have signed a letter of intent to partner with the OBPA as an operator of the child care facility," Lawrence said.

"In discussions over time on our grant applications we feel that it's probably a better way to go about it. We wanted to talk with Empire State Development and kind of pitch that. That's how we'd be approaching this round of CFA grant awards and funding," he continued.

According to Lawrence, the OBPA will seek \$950,000 through the CFA grant program.

Additional funding could also come from the Federal government, with both Senator Kirsten Gillibrand and Congresswoman Elise Stefanik having applied for funding recently for the facility.

"She (Gillibrand) has gone and put in a request for that \$2.1 million in May of this year. I'm informed that Representative Stefanik has submitted a request also," he said.

Officials remain optimistic the project will be funded and completed but did concede that the project should have been in its construction phase already. Funding has been a major point of contention, with the OBPA struggling to secure the necessary funding like many local governmental organizations.

"It's been more difficult to obtain funding. We thought it was more ready and available out there. We're finding out it's not. We'll modify some of what we're doing with our apps, hope for the best and hear back soon," Burns said.

View Full Story at: <https://www.northcountrynow.com/news/obpa-continues-seek-funding-childcare-facility-0322159> (<https://www.northcountrynow.com/news/obpa-continues-seek-funding-childcare-facility-0322159>)

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https://www.nny360.com/communitynews/business/obpa-chair-buy-american-salt-bill-would-have-negative-impact-on-ogdensburg-port/article_52acc8bb-d435-526e-a1a2-32f3543c1d20.html

OBPA chair: 'Buy American' salt bill would have negative impact on Ogdensburg port

By ANDY GARDNER

agardner@wdt.net

Jun 28, 2022



Canadian cargo ship Algoma Compass unloads road salt at the Port of Ogdensburg in 2020. Christopher Lenney/Watertown Daily Times

OGDENSBURG — A bill the state legislature passed banning government agencies and authorities from using salt not mined in the United States could have severe implications for the Port of Ogdensburg.

St. Lawrence County legislators on Monday night passed their own bipartisan resolution opposing Albany's "Buy American" salt bill that is awaiting the governor's signature.

"We are pretty concerned about it. It would affect us a great deal at our port," said Vernon D. "Sam" Burns, chair of the Ogdensburg Bridge and Port Authority Board of Directors.

The OBPA operates the Port of Ogdensburg. He said about 75% of the port's annual salt tonnage comes from Canada. In 2016, the port handled just shy of 80,000 tons of salt. The annual weight of salt that traverses the St. Lawrence Seaway is usually over a million tons.



"Sometimes different legislators think it's a good idea to pass certain legislation. They don't understand it might end up hurting some organizations in the United States ... the ILA (International Longshoremen's Association) and others at our port."

The ILA is a labor union representing stevedores who work the Ogdensburg port.

"We're looking at not only revenue we bring into the authority, but also wages for those who work at the port and the money they spend in the community," Mr. Burns said. "It's not just that dollar that comes in from a ship ... it's a multiplier effect. For an area like Northern New York, that can be quite large."

The state's bill comes at a time when the OBPA is dealing with sagging revenues related to the COVID-19 pandemic. Traffic on the Ogdensburg-Prescott International Bridge has been well below pre-pandemic levels, but is slowly starting to rebound. Airport traffic has gone down as a result of the pandemic and SkyWest Airlines going from 12 flights per week to four. However, officials expect airport traffic to pick back up when Contour Airlines takes over in July and resumes 12 weekly flights.

"It makes it extremely difficult for us. We're always financially strained on a lot of different things we do at the bridge and port authority," Mr. Burns said. "The effect it would have on employees and the ILA? We'd use fewer."

On Monday night, the St. Lawrence County Board of Legislators held a special full board meeting to vote on a resolution against the state's bill with full bipartisan support. Legislator Nicole A. Terminelli, D-Massena, recused herself from voting due to a conflict of interest. She is also a member of the OBPA Board of Directors.

Legislators who spoke prior to the vote said the state is making a mistake in banning governmental agencies from using Canadian salt.

Legislator James E. Reagen, R-Ogdensburg, said the state bill would “measurably impact our many towns and villages across the north country that look to the Port of Ogdensburg as a place to obtain the highway salt they need to keep our roads safe during the winter months.”

“Traditionally,” he added, “New York state has exempted Canada from ‘Buy American’ provisions simply because our economies are so intertwined.”

“This is a detriment to both sides of the aisle. We stand shoulder to shoulder on this issue,” said Legislator Anthony J. Arquiett, D-Helena.

Andy Gardner

Port of Ogdensburg, New York



Port of Ogdensburg Harbor Deepening Plans in Limbo

SUSPENSION COMES AFTER HIGHER-THAN-EXPECTED BID

The port of Ogdensburg, New York, sitting on the south bank of the St. Lawrence Seaway, faced a shock in April when the Corps of Engineers announced it was suspending \$10 million it had committed to the dredging of Ogdensburg harbor. The suspension came after only a single bid for the dredging came in at two and a half times the Corps estimate, and more than the port authority could provide in its percentage of matching funds required by non-federal co-sponsors.

Ogdensburg, named after a Revolutionary War colonel, sits across the seaway from the Canadian towns of Prescott and Johnstown. The port is operated by the Ogdensburg Bridge and Port Authority, a state agency, which is also responsible for the Ogdensburg-Prescott International Bridge to Canada.



Ogdensburg and port leaders have long hoped to dredge the harbor to a depth of 27 feet, to match that of the St. Lawrence Seaway. A study on dredging the harbor to that depth was done as long ago as 1983.

Steve Lawrence, executive director of the OBPA, said the deepening project was originally separate from another port project to extend the port's dock frontage by 550 feet. But the two projects were coordinated according to what the Corps told the port. "The two projects were coupled because Corps thought they would go better together," he said.

Any projects on which the Corps partnered would normally be subject to a 65/35 percent federal-state split, with either the OBPA itself or the state having to come up with 35 percent.

The deepening part of the project is now in suspension while the port waits to see whether and how the Corps will move ahead. "We are committed to working with [the Ogdensburg Bridge and Port Authority] on the deepening," said Avery Schneider, a spokesman for the Buffalo Engineer District, which includes Ogdensburg.

Schneider said the bid came in so high partly because there are so few

The suspension came after only a single bid for the dredging came in at two and a half times the Corps estimate, and more than the port authority could provide in its percentage of matching funds required by non-federal co-sponsors.

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interested contractors, and partly because of the difficulty of the job, which requires underwater blasting of bedrock. The Corps was limited to a \$10 million commitment by section 107 of the River and Harbor Act of 1960, which governs small navigation project studies.

The port potential is there if the dredging ever gets done. Lawrence said the port docks between 12 and 18 vessels a year, with the potential for more once the harbor is dredged and the dock expansion goes through.

The port's terminal is operated by OBPA; its stevedores are members of International Longshoremen's Association Local 217A. Ogdensburg Marketing & Logistics, a branch of a Quebec stevedoring and logistics firm called QSL, has partnered with the Port of Ogdensburg to provide expertise and marketing services.

The port moves about 200,000 tons of road salt each winter, according to Lawrence. Its other cargoes include steel and grain; in 2018, the port completed a project to add grain bins. The St. Lawrence Seaway has experienced a "grain rush" in the past few years, as it is seen as an alternative to crowded U.S. Gulf ports.

"The state has put in \$6 million toward harbor deepening already and is hesitant to commit more without new funding sources."

— Steve Lawrence, Executive Director, OBPA

In 2008, the port acquired expertise in handling large wind-turbine parts when it moved 96 large units to a wind turbine facility on Wolfe Island, at the mouth of the St. Lawrence River. "For a while there, we were moving one turbine part a day on most weekdays," Lawrence said.

Since then, the port has regularly received wind turbine parts, including large blades, destined for nearby wind projects in New York state, and even Pennsylvania. "We've done well in the last few years with wind turbine components," he added. In 2020, a 133-meter ship carrying wind turbine blades grounded just off the port, briefly making news before it was freed—another reminder of the need for dredging.

About half the wind turbine parts come from Europe, through the Suez Canal and Mediterranean Sea, and another half come

from India. With the Biden administration encouraging more wind projects and Congress handing out green credits, he expects that side of the port's business to continue to do well. "Some of the wind turbines in the area are approaching 20 years old, and they will need replacement parts," said Lawrence.

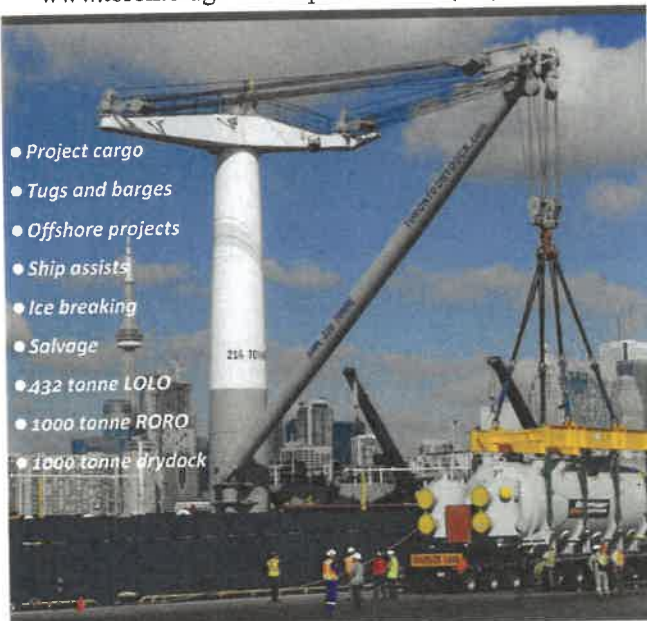
Meanwhile, Lawrence added the port is moving ahead with its dock expansions plans, which are decoupled from the dredging plans. He's not sure whether new funds for the deepening will be forthcoming. "The state has put in \$6 million toward harbor deepening already and is hesitant to commit more without new funding sources," he said.

In an age of increased attention to infrastructure and renewed earmarks in Congress, anything is possible.

David Murray ■

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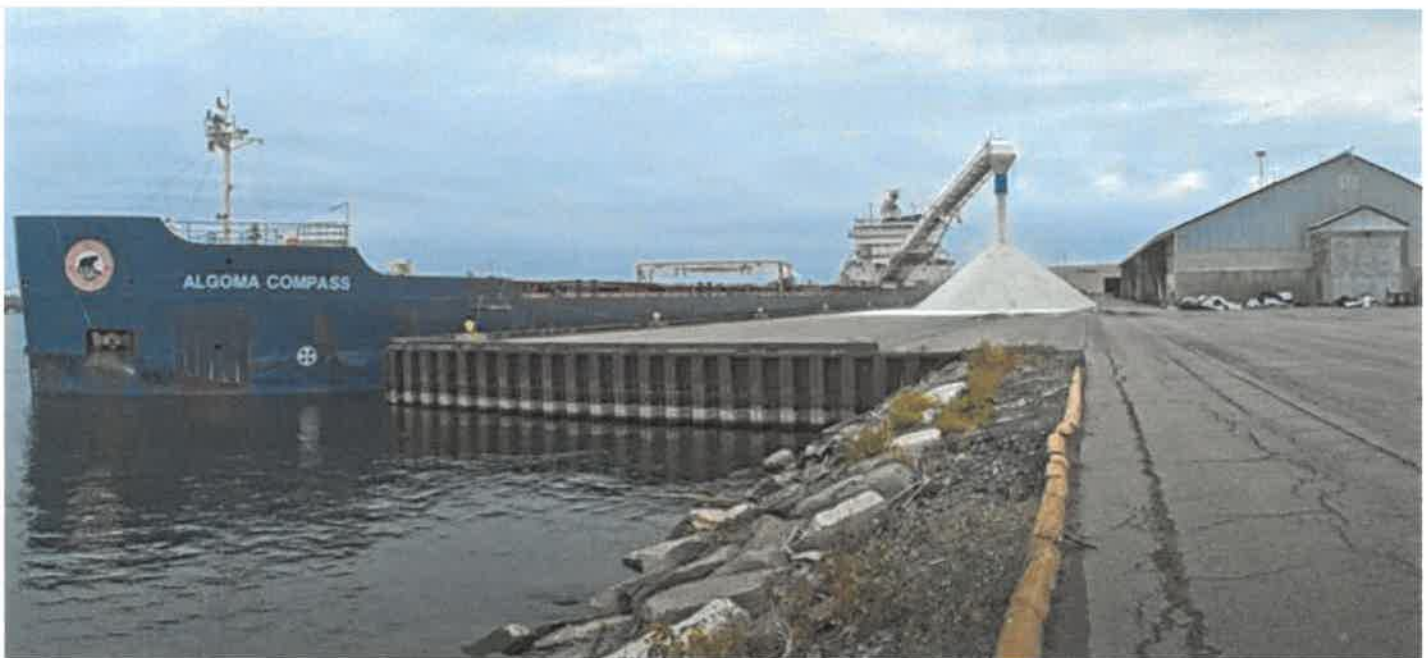
https://www.nny360.com/news/stlawrencecounty/obpa-board-calling-on-gov-hochul-to-turn-down-salt-bill-that-would-hurt-ogdensburg/article_5815a1a8-4d74-5870-9c48-40b815f25bb7.html

OBPA board calling on Gov. Hochul to turn down salt bill that would hurt Ogdensburg port

By ANDY GARDNER

agardner@wdt.net

Jun 29, 2022



Canadian cargo ship Algoma Compass unloads salt at the Port of Ogdensburg in October 2020. Christopher Lenny/Watertown Daily Times

OGDENSBURG — The Ogdensburg Bridge and Port Authority board is calling on Gov. Kathleen C. Hochul to veto a bill that would ban the OBPA and other governmental agencies or authorities from using salt mined outside the United States. Authority officials say it would lead to a loss of good-paying port jobs.

The Buy American Salt Act, which has passed both houses of the state legislature, is awaiting the governor to either sign the bill into law or veto it.

OBPA Executive Director Steven J. Lawrence said a big part of their business is importing Canadian salt and then adding a chemical to it that lowers the salt's melting point before American companies sell it to "environmentally sensitive areas," like municipalities in the Adirondack Park. They import about 92,000 tons of salt annually, and imported 138,000 tons in 2021, about 75% of which was Canadian.

"They use less of it. It's more environmentally friendly ... it's more effective. It's a better product," he said. "It's something we've been doing for the last three years."

OBPA board member Nicole A. Terminelli introduced the resolution urging Gov. Hochul to deny the bill, which passed unanimously. A Democrat representing Massena, she is also a member of the St. Lawrence County legislature. Ms. Terminelli had to recuse herself from discussion and voting of a similar resolution the county board passed on Monday night with full bipartisan support.

"This is a huge revenue stream for us here at the Ogdensburg Bridge and Port Authority," Ms. Terminelli said during the Wednesday afternoon OBPA board meeting. "It provides living wage jobs to ILA members."

ILA is short for International Longshoremen's Association, a labor union representing longshoremen who work the Port of Ogdensburg.

"I feel the need to bring this (resolution) and bring voice to the north country," Ms. Terminelli said. "Our version of how this hurts us is not heard."

She said "Buy American" legislation is "on surface value, a fantastic way to support our economy in New York state." However, it doesn't guarantee their salt would come from New York.

"It could be in Pennsylvania or Ohio or who knows where else," she said.

OBPA Chair Vernon D. "Sam" Burns said although the salt bill will hurt the OBPA's business, they generally agree with buying American products. Recently, they opted to buy more expensive American equipment for the port, he said.

“Over the past couple of years, buy American has been a big push of ours,” Mr. Burns said. “We knew it would cost us additional funds. Because it was buy American, we did that.”



“However in this case, we could lose American union jobs here at our port. The spinoff income from those jobs in Northern New York ... to us is quite significant.”

Andy Gardner

St. Lawrence County
BOARD OF LEGISLATORS
48 Court Street, Court House
Canton, New York 13617-1169
(315) 379-2276
FAX (315) 379-2463



RUTH A. DOYLE
County Administrator

WILLIAM J. SHERIDAN
Chair, Board of Legislators

June 27, 2022

Ogdensburg Bridge and Port Authority
Executive Director Steven Lawrence
1 Bridge Plaza
Ogdensburg, New York 13669

Dear Mr. Lawrence:

Enclosed please find a certified copy of a resolution adopted by the St. Lawrence County Board of Legislators at a Special Board Meeting held on June 27, 2022:

- Resolution No. 221-2022 Opposing Assembly Bill A.7919 and Senate Bill S.3908, "An Act to Amend the State Finance Law, the General Municipal Law, the Public Authorities Law, and the Highway Law, in Relation to Enacting the New York State Buy American Salt Act"

Sincerely,

A handwritten signature in blue ink that reads "Kelly S. Bigwarfe".

Kelly S. Bigwarfe
St. Lawrence County Deputy Clerk

Enclosure

June 27, 2022

Services Committee: 6-20-2022

RESOLUTION NO. 221-2022

OPPOSING ASSEMBLY BILL A.7919 AND SENATE BILL S.3908, “AN ACT TO AMEND THE STATE FINANCE LAW, THE GENERAL MUNICIPAL LAW, THE PUBLIC AUTHORITIES LAW, AND THE HIGHWAY LAW, IN RELATION TO ENACTING THE NEW YORK STATE BUY AMERICAN SALT ACT”

By Mr. Lightfoot, Chair, Services Committee

Co-Sponsored by Mr. Reagen, District 1; Mr. Sheridan, District 4; Mr. Smithers, District 5; Mr. Denesha, District 6; Mr. Acres, District 8; Ms. Haggard, District 10; and Ms. Curran, District 15

WHEREAS, Assembly Bill A.7919 and Senate Bill S.3908 enacts the New York State Buy American Salt Act to ensure all rock salt, or sodium chloride, used or supplied in the performance of a government contract or any subcontract within the State shall be mined or hand harvested in the United States, and

WHEREAS, the passage of the Bills could cause economic suffering and job loss in the City of Ogdensburg, and will result in the reduction of International Longshoremen’s Association jobs at the Port of Ogdensburg, as well as a reduction in jobs by local trucking companies, and

WHEREAS, eighty-percent (80%) of income to the Port of Ogdensburg comes from businesses associated with importing rock salt from Canada, and

WHEREAS, a plentiful and steady supply of rock salt is needed in St. Lawrence County throughout the fall, winter, and oftentimes into spring, and a constriction of supply or increase in the cost poses a direct danger to the roads and safety of travelers, and

WHEREAS, with inflation, there is additional concerns that prohibiting the purchase of imported rock salt will cause a premium to local governments, as well others who need it such as hospitals, colleges, nursing homes, and factories,

NOW, THEREFORE, BE IT RESOLVED the Board of Legislators oppose Assembly Bill A.7919 and Senate Bill S.3908, “An Act to Amend the State Finance Law, the General Municipal Law, the Public Authorities Law, and the Highway Law, in relation to Enacting the New York State Buy American Salt Act,”

BE IT FURTHER RESOLVED that certified copies of this resolution be forwarded to Governor Katherine Hochul, Senator Joseph Griffo, Senator Patricia Ritchie, Senator Dan Stec, Assemblyman Ken Blankenbush, Assemblyman Billy Jones, Assemblyman Robert Smullen, Assemblyman Mark Walczyk, Executive Director Steven Lawrence, OBPA, and Board Chair Vernon Burns, OBPA.

June 27, 2022

STATE OF NEW YORK)
) ss:
COUNTY OF ST. LAWRENCE)

I, Kelly S. Bigwarfe, Deputy Clerk of the St. Lawrence County Board of Legislators, **DO HEREBY CERTIFY** that I have compared this Resolution No. 221-2022 Entitled "Opposing Assembly Bill A.7919 and Senate Bill S.3908, "An Act to Amend the State Finance Law, the General Municipal Law, the Public Authorities Law, and the Highway Law, in Relation to Enacting the New York State Buy American Salt Act"", adopted June 27, 2022, with the original record in this office and that the same is a correct transcript thereof and of the whole of said original record.

Kelly S. Bigwarfe
Kelly S. Bigwarfe, Deputy Clerk
St. Lawrence County Board of Legislators
June 28, 2022

https://www.nny360.com/communitynews/business/contour-takes-over-eas-flights-at-ogdensburg-airport/article_dad08a5b-f93c-5db7-819c-51c80451f24b.html

Contour takes over EAS flights at Ogdensburg airport

By MATT CURATOLO

mcuratolo@wdt.net

Jul 3, 2022



Contour Airlines flight crew member Mallissia Danforth on Friday holds a bottle of champagne, which will be served to passengers on the airline's first flight from Ogdensburg International Airport. Christopher Lenney/Watertown Daily Times

OGDENSBURG — At 4 p.m. Friday, the first 30-passenger Contour Airlines jet took off from the Ogdensburg International Airport, marking a 27-month commitment of 12 flights a week to Philadelphia.

At an earlier press conference at the airport, Ogdensburg Bridge and Port Authority board chair Vernon D. “Sam” Burns said that it was through hard work from staff and the board to bring Contour Airlines to Ogdensburg after its Essential Air Service provider, SkyWest Airlines, announced earlier this year that it was pulling out.

The U.S. Department of Transportation, which subsidizes Ogdensburg flights through the EAS program, ordered SkyWest to stay until the OBPA found a replacement.

“We’ve been trying since when we were informed SkyWest was leaving Ogdensburg International Airport to hopefully obtain an airline that would meet the needs of not only St. Lawrence County people but our friends up in Canada,” Mr. Burns said. “And with a lot of hard work from staff and the board, we were lucky that Contour Air decided to talk to us, reach out to us, come up with a plan where we can continue to provide service for the north country and Canada.”

Mr. Burns said he looks forward to the OBPA having a solid relationship with Contour.

“As you look out the window you can see the plane itself. I couldn’t be happier, a 30-passenger jet. That’s what we need,” Mr. Burns said. “Everything I have heard about Contour, the reliability and their staff being excellent people to work with, I think we can fill this plane and really look forward to an excellent relationship.”

Contour is offering tickets from Ogdensburg to Philadelphia starting at \$69. Passengers also have the option of buying a ticket that takes them from the city to Philadelphia, then on a connecting flight to other major air hubs in the United States and internationally.

Matthew R. Chaifetz, CEO of Contour Airlines, said that he and his staff were thrilled to be in Ogdensburg for the inaugural service to Philadelphia. He said there will be similarities and differences in what customers can expect as service shifts from SkyWest.

“First of all, jet service. Contour is one of the only providers of jet service within the EAS program, so I think, as it has been said, securing jet service and continuing jet service is a big win for the community,” Mr. Chaifetz said. “The connectivity to a major airline is also not going to change. Although the airline is changing, using Philadelphia as a hub still enables seamless connectivity, baggage transfer, check-in to dozens of destinations served non-stop by American over Philadelphia.”





Flanked by Ogdensburg Bridge and Port Authority trustees and staff Friday, Contour Airlines CEO Matthew R. Chaifetz speaks before the airline's first flight from Ogdensburg International Airport. Christopher Lenney/Watertown Daily Times

Mr. Chaifetz stressed the reliability of Contour and a team that has helped the airline expand and grow, including providing EAS coverage to 17 communities across the country.

“We are thrilled to be here on day one. Twelve weekly flights, fares are just \$69 each way to Philadelphia,” the airline CEO said. “We look forward to being your carrier here for the next 27 months and hopefully a long time beyond that as well.”

Matt Curatolo

NORTH COUNTRY NOW

Ogdensburg and county officials celebrate Contour Air's first flight to Philadelphia

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Contour Air CEO Matt Chaifetz and Ogdensburg Bridge and Port Authority CEO Steve Lawrence stand in front of the airline's first flight to Philadelphia Friday at the Ogdensburg Airport.

BY JIMMY LAWTON
North Country This Week

OGDENBURG – Today marked the next chapter for the Ogdensburg Airport as Contour Air boarded passengers for the first flight to Philadelphia Friday afternoon.

Prior to the take off, representatives from the Ogdensburg Bridge and Port Authority, St. Lawrence County, Ogdensburg, Waddington, Lisbon and Gouverneur gathered to celebrate the good news.

Contour Air CEO Matt Chaifetz told the crowd that he was happy to bring the airline to Ogdensburg and looked forward to the new partnership.

The change in service comes after months of debate and conjecture between the OBPA and Skywest, who announced in January that they were going to cease providing United Express flights to Washington DC from Ogdensburg.

At the time, Skywest claimed staffing issues and limited passenger numbers led to the decision based on financial projections which presented an unsustainable business model.

Contour Air was awarded Alternative Essential Air Service funding following months of negotiations and hard work from the Ogdensburg Bridge and Port Authority.

OBPA Chair Vernon 'Sam' Burns said he "couldn't be happier."

Contour will offer 12 flights a week aboard a 30 passenger jet with direct flights to Philadelphia, allowing county residents to reach a hub and connect to flights from American Airlines.

Speakers at the event included St. Lawrence County Legislator Jim Reagen who spoke on behalf of Sen. Patti Ritchie, Ogdensburg Mayor Michael Skelly, SLC Legislator Joe Lightfoot, Chaifetz, Burns and airport Manager Stephanie Saracco.

Attending the event were Legislators Lightfoot, Reagen, Nichole Terminelli, and Bill Sheridan as well as Ogdensburg Mayor Michael Skelly, Lisbon Town Supervisor Bill Nelson, Waddington Mayor Michael Zagrobelny and Gouverneur Mayor Ron McDougall.

Republican Primary winner for the 116th Assembly District Scott Gray and several members of the Ogdensburg Bridge and Port Authority were also in attendance.

Mayor Skelly congratulated the hard work of the OBPA in securing the air service and noted that they have faced tremendous difficulties in the wake of the pandemic which shut down border traffic and caused major burdens for the port and airport over the past two years.

Lightfoot told Chaifetz that he would find St. Lawrence County is open for business and thanked him for bringing the much needed air service to the county.

View Full Story at: <https://www.northcountrynow.com/business/ogdensburg-and-county-officials-celebrate-contour-air-s-first-flight-philadelphia-0322590>
(<https://www.northcountrynow.com/business/ogdensburg-and-county-officials-celebrate-contour-air-s-first-flight-philadelphia-0322590>)

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Contour Airlines now offering flights to and from Ogdensburg



By Sean Brynda

Published: Jul. 1, 2022 at 4:28 PM EDT



WATERTOWN, New York (WWNY) - There's a new airline in Ogdensburg after SkyWest left the airport in June.

Contour Airlines will start running flights from Ogdensburg to Philadelphia.

Contour leaders celebrated the new flight service Friday at the airport.

Twelve flights will run throughout the week.

ADVERTISEMENT



Ogdensburg officials say it's good to have the airport up and running again with a new airline.

“We’re very fortunate to have an airline such as Contour, who has an excellent reputation for being on time and going to places where people want to go. Again, we’re very happy with Contour being here,” said Sam Burns, Ogdensburg Bridge & Port Authority chairman.

According to Ogdensburg International Airport officials, an average of 45,000 passengers go through the airport every year.

Contour says it looks forward to working with the people of the north country and promises a good flying experience.

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https://www.nny360.com/opinion/editorials/editorial-salt-in-the-wound-protectionist-legislation-would-hurt-port-of-ogdensburg-jobs/article_5ddab16c-3faf-53a5-94d9-6ce36871452e.html

Editorial — Salt in the wound: Protectionist legislation would hurt Port of Ogdensburg jobs

Jul 7, 2022



In Ogdensburg, a loader moves some of the 62,000 tons of road salt piled at the Port of Ogdensburg in July 2021. Christopher Lenney/Watertown Daily Times

Few things stir the souls of patriotic consumers more so than the phrase “Buy American!”

Who doesn’t love the prospect of supporting companies that offer goods and services — and that provide decent-paying jobs — right here in the United States? You’ve got an uphill battle to persuade people that turning to foreign-based firms is a better alternative to keeping American money

circulating throughout America.

Backed by labor unions, some New York state legislators have succeeded in using this theme to pass a bill in both the Assembly and Senate. If signed into law, the Buy American Salt Act would require “all rock salt or sodium chloride used or supplied in the performance of a government contract or any subcontract thereto within the state shall be mined or hand harvested in the United States.”

The legislation was sponsored by state Assemblyman Harry B. Bronson, D-Rochester, and state Sen. Timothy M. Kennedy, D-Buffalo. State Assemblyman Mark C. Walczyk, R-Watertown, was a co-sponsor.

In pursuing this bill, it seems the two legislators from Western New York weren't motivated merely by a strong desire to see U.S. companies get an advantage over foreign competitors. Conveniently, there are two salt mines within their region of the state: American Rock Salt in Mount Morris (Livingston County) and Cayuga Salt Mine in Lansing (Tompkins County). Naturally, the legislation had the support of the New York State AFL-CIO and the Greater Rochester Chamber of Commerce.

“The Buy American Salt Act is essential to ensuring New York tax dollars support local workers and their families. Right now, we are witnessing an industry that derives its salt from overseas while we have two highly productive salt mines, American Rock Salt and Cargill – Lansing [Cayuga Salt Mine], here in New York state,” Bronson said in a news release issued June 8 by his office. “These mines not only keep our roads safe in the winter for millions of commuters but they employ hundreds of American workers and help build strong economically sustainable communities. I am proud we got this done before the end of session for our families here in the Finger Lakes Region.”

Members of the board for the Ogdensburg Bridge and Port Authority are urging Gov. Kathleen C. Hochul to veto the bill. The Port of Ogdensburg imports a good amount of salt from Canada, and this supports jobs there.

“OBPA Executive Director Steven J. Lawrence said a big part of their business is importing Canadian salt and then adding a chemical to it that lowers the salt’s melting point before American companies sell it to ‘environmentally sensitive areas, like municipalities in the Adirondack Park,’ according to a story published June 30 by the Watertown Daily Times. “They import about 92,000 tons of salt annually, and imported 138,000 tons in 2021, about 75% of which was Canadian.”

The novel coronavirus pandemic hampered operations at the Ogdensburg International Airport and Ogdensburg-Prescott International Bridge due to travel restrictions. The Port of Ogdensburg carried the load and kept revenue coming in for the OBPA.

But now this bill threatens to hurt the authority by cutting out a sizable chunk of its business. New York-based companies that obtain salt in Ogdensburg for their customers will be forced to go elsewhere. Hochul should reject the legislation and allow the OBPA to continue serving as a vital port for this product.