

OGDENSBURG BRIDGE AND PORT AUTHORITY
SPECIAL BOARD MEETING
THURSDAY, MARCH 31, 2022 – 4:30 PM

I. Meeting Called to Order by Chairperson Vernon D. Burns at 4:30 PM.

II. Unfinished Business. None.

III. Business Items.

A. Port of Ogdensburg

1. Approval of Base Bid Award for Telescoping Stacker Conveyor

IV. Concluding Comments from Citizens, Board Members, and/or Authority Staff.

V. Next Meeting Dates:

April 7, 2022	Thursday	4:00 PM	_____	(Confirmed)
May 12, 2022	Thursday	4:00 PM	_____	(Proposed)
June 9, 2022	Thursday	4:00 PM	_____	(Proposed)
July 14, 2022	Thursday	4:00 PM	_____	(Proposed)
August 18, 2022	Thursday	4:00 PM	_____	(Proposed)
September 15, 2022	Thursday	4:00 PM	_____	(Proposed)
October 13, 2022	Thursday	4:00 PM	_____	(Proposed)
November 10, 2022	Thursday	4:00 PM	_____	(Proposed)
December 15, 2022	Thursday	4:00 PM	_____	(Proposed)

VI. Adjournment

Dated: March 29, 2022

Steven J. Lawrence
Executive Director

/amg
Ccs

Board of Directors:

Mr. Vernon D. "Sam" Burns, Chairperson
Ms. Megan J. M. Whitton, Vice Chair
Mr. Christopher B. T. Coffin, Treasurer
Mr. David King, Secretary
Ms. Jennifer Quirk-Pickman, Member
Ms. Nicole Terminelli, Member
Ms. Toni Kennedy, Member

Staff:

Mr. Steven J. Lawrence, Executive Director
Ms. Patricia A. Nisco, CFO
Ms. Stephanie Saracco, Airport Manager
Mr. Anthony Adamczyk, Dir of Economic Development
Mr. Robert F. Mujica, Jr., Division of the Budget
Ms. Karen Persichilli Keogh, Secretary to the Governor

Press:

Mr. Tom Graser, WDT
Ms. Monica Sandreczki, North. Country Public Radio
Ms. Dawn Merz, Radio Station WNCQ/WPAC
Mr. Keith Benman, WWNY TV-7
Mr. Jimmy Lawton, North Country Now
Mr. Jim Leven, Community Broadcasters

**OGDENSBURG BRIDGE & PORT AUTHORITY
MARCH 28, 2022, SPECIAL BOARD MEETING**

Agenda Item A. Port of Ogdensburg

1 . Approval of Base Bid Award for Telescoping Stacker Conveyor

REPORT:

The Authority solicited bids on March 2, 2022 for the purchase of new Telescoping Stacker Conveyor for the Port of Ogdensburg. The Authority received 3 bids.

Based upon the attached bid analysis, available CRISI Grant funding and the vendors' qualifications, staff is recommending award of the lowest bid to US Material Handling Corporation, East Syracuse, NY for a cost not to exceed \$439,090.26.

The project cost (\$439,090.26) is being funded as follows:

The Consolidated Rail Infrastructure and Safety Improvements Program has an \$800,000 maximum funding match for the purchase of all the equipment to be purchased by the CRISI grant funding. The remaining CRISI funding match can only fund 59% of this equipment purchase. The OBPA is responsible for the remaining 41%.

CRISI Grant (59%)	\$261,232.45
Ogdensburg Bridge and Port Authority (41%)	<u>\$177,857.81</u>
	\$439,090.26

RESOLUTION:

RESOLVED, that the Executive Director is hereby authorized and directed to execute a Purchase Order with US Material Handling Corporation, East Syracuse, NY, for a Telescoping Stacker Conveyor for the Port of Ogdensburg for a cost not to exceed \$439,090.26. and be it,

FURTHER RESOLVED, that this project cost (\$439,090.26) is being funded as follows:

The Consolidated Rail Infrastructure and Safety Improvements Program has an \$800,000 maximum funding match for the purchase of all the equipment to be purchased by the CRISI grant funding. The remaining CRISI funding match can only fund 59% of this equipment purchase. The OBPA is responsible for the remaining 41%.

CRISI Grant (59%)	\$261,232.45
Ogdensburg Bridge and Port Authority (41%)	<u>\$177,857.81</u>
	\$439,090.26

and be it,

FURTHER RESOLVED, that acceptance and approval of this contract with US Material Handling Corporation, East Syracuse, NY is contingent upon funding, acceptance, and approval by the Federal Railroad Administration which administers the CRISI Grant Award.

INITIATOR/PREPARER: **Steven J. Lawrence/A.M. Grabetz** APPROVED BY: _____

MOTION PASSED BY: _____ Unanimous: Yes No

SECONDED BY: _____ Abstained By: _____



Ogdensburg Bridge & Port Authority

One Bridge Plaza, Ogdensburg, New York 13669
(315) 393-4080 (Phone) - (315) 393-7068 (Fax)

Re: Telescoping Stacker Conveyor Bid Summary
Ogdensburg Bridge and Port Authority
Ogdensburg, New York
Bid Analysis

This letter will serve as a summary of the competitive bid process conducted by the OBPA during the period of January 27, 2022 through March 2, 2022 on the referenced project.

We forwarded the Bid information to the NYS Contract Reporter and it was published on January 27, 2022 and remained available for viewing until March 2, 2022. In addition, complete bidding documents and specifications containing the advertisement were also submitted to the BidNet Direct Empire State Purchasing group for viewing, at no cost, by interested contractors, equipment suppliers and subcontractors.

Subsequent to this advertisement, thirteen (13) vendors requested complete bidding documents. The plan holders are noted on the attached list.

<u>Organization Name</u>	<u>Main Contact</u>	<u>Download Date</u>	<u>City</u>
Allied Solutions	Jason Collier	01/28/2022 08:57 AM EST	Carmel
American Contracting and Environmental Services	zachary Hein	01/27/2022 10:31 AM EST	Columbia
American Material Processing, Inc.	Matthew Eddy	01/27/2022 03:51 PM EST	Phoenix
Baschmann Services, Inc	Mike Peters	01/31/2022 09:19 AM EST	Elma
Conveyor Consulting and Rubber Corp	brandon burnett	02/16/2022 10:15 AM EST	Odessa
ELC 266 LLC	Damien Donaghy	02/16/2022 04:20 PM EST	Middletown
Emerald Equipment Systems, Inc.	Brian McCammon	02/16/2022 07:22 PM EST	Liverpool
Engineer Procure Construct.LLC	Aaron Witherel	02/07/2022 04:39 PM EST	Gillette
Norfolk Bearings & Supply Co., Inc.	Christopher Sturges	01/28/2022 03:27 PM EST	Norfolk
Shreevastava Inc.	Sweety Srivastava	01/31/2022 04:27 PM EST	Bhagalpur
Siemens Logistics LLC	Kirk Brewer	02/02/2022 10:02 AM EST	DFW Airport
Tracey Road Equipment	JOE NATALI	01/31/2022 02:32 PM EST	ADAMS CENTER
US Material Handling Corporation	Shane OBrien	02/09/2022 09:52 AM EST	East Syracuse

One (1) Addendum was published. On 2/25/2022.

Attached are the bid results for the Telescoping Stacker Conveyor

On March 2, 2022 at 3:00 PM, bids were received and publicly opened for the subject project. Bids were submitted from three (3) vendors. Those vendors, and their respective bid amounts, are summarized on the attached bid tabulation (Record of Bids).



Ogdensburg Bridge & Port Authority

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US Material Handling Corporation, 6624 Joy Rd, East Syracuse, NY, 13057 has been determined to be the apparent low bidder with a bid amount of **\$439,090.26**

The following list identifies the irregularities we observed in their bids as submitted:
NO IREGULARITIES NOTED

Following the bid, we spoke with Joe Saraceni from US Material Handling Corporation and he stated they were comfortable with their bid and would accept award.

The bid meets all the Telescoping Stacker Conveyor bid specification requirements

Respectfully Submitted,
Steve Lawrence
Executive Director

OGDENSBURG BRIDGE AND PORT AUTHORITY
BID TABULATION SHEET
TELESCOPING STACKING CONVEYOR
MARCH 2, 2022 - 3 PM

Contractor/Bidder	Base Bid Amount	TOTAL BASE BID SUMMARY	Bid Bond	Qualifications Statement	Non-Collusive Bidding Certificate	MBE/WBE Utilization Plan	EEO Policy
	TELESCOPING STACKING CONVEYER						
U.S. Materials Handling		\$ 439,090.26	X	X	X	X	X
American Material Processing		\$ 478,257.00	X	X	X	X	X
Emerald Equipment Systems		\$ 598,000.00	X	X	X	X	X

Opened By: Steven J. Lawrence

Recorded By: Bonnie Law