OGDENSBURG BRIDGE AND PORT AUTHORITY BOARD MEETING

TUESDAY, SEPTEMBER 6, 2022 – 5:00 PM

- I. Meeting Called to Order by Chairperson Vernon D. Burns at 5:00 PM.
- II. Letters and Communications to the Board.
- III. Approval of Board Minutes:

-August 16, 2022

IV. Reports

Presentations and Reports:

- 1. Committee Reports:
 - a) Finance Committee
- 2. Reports:
 - a) Income/Expense Report
 - b) Bridge Traffic Report
 - c) Airport Activity/Occupancy Report
 - d) Port Activity Report
 - e) Building Occupancy Report
 - f) Industrial/Commercial Prospect Report
- V. Unfinished Business. None.
- VI. Business Items.
 - A. General Administration
 - 1. Approval of Billboard Land Lease with Ken and Kaitlyn Kulp
 - B. <u>Ogdensburg-Prescott International Bridge</u> None.
 - C. Commerce Park

None.

- D. Ogdensburg International Airport
- 1. Approval of FAA Grant to Construct Airport Drainage Improvements
- 2. Approval of T-Hangar Lease
- 3. Approval of Lease with Leslie Parish
- E. <u>Port of Ogdensburg</u> None.
- F. Other Such Matters

- 1. Approval of T-Hangar Lease
- 2. Approval of Task Order No. 11 with McFarland-Johnson, Inc.
- 3. Approval of Task Order No. 12 with McFarland-Johnson, Inc.
- VII. Concluding Comments from Citizens, Board Members, and/or Authority Staff.
- VIII. Next Meeting Dates:

October 6, 2022	Thursday	4:00 PM	 (Proposed)
November 10, 2022	Thursday	4:00 PM	 (Proposed)
December 15, 2022	Thursday	4:00 PM	 (Proposed)

IX. Adjournment

Dated: August 25, 2022

Steven J. Lawrence Executive Director

/amg

Ccs

Board of Directors:

Mr. Vernon D. "Sam" Burns, Chairperson

Ms. Megan J. M. Whitton, Vice Chair

Mr. Christopher B. T. Coffin, Treasurer

Mr. David King, Secretary

Ms. Jennifer Quirk-Pickman, Member

Ms. Nicole Terminelli, Member

Ms. Toni Kennedy, Member

Staff:

Mr. Steven J. Lawrence, Executive Director

Ms. Patricia A. Nisco, CFO

Ms. Stephanie Saracco, Airport Manager

Mr. Anthony Adamczyk, Dir of Economic Development

Mr. James D. Chase, Director of Operations

Mr. Robert F. Mujica, Jr., Division of the Budget

Ms. Karen Persichilli Keogh, Secretary to the Governor

Press

Mr. Tom Graser, WDT

Ms. Monica Sandreczki, North. Country Public Radio

Ms. Dawn Merz, Radio Station WNCQ/WPAC

Mr. Keith Benman, WWNY TV-7

Mr. Jimmy Lawton, North Country Now

Mr. Jim Leven, Community Broadcasters

OGDENSBURG BRIDGE & PORT AUTHORITY STATEMENT OF FINANCIAL POSITION as of July 31, 2022

Current Assets:			
Cash - Checking Accounts	\$	310,122	
Cash - Reserves & Other Restricted Accounts		7,109,802	(1)
Cash - Security Deposits		27,824	_
Accounts Receivable - Regular		274,235	
Accounts Receivable - Wind Turbine Project		1,739,646	
Grants Receivable		191,551	
Investments		_	
Inventories		69,827	
Prepaid Expenses		9,317	
Total Current Assets	\$	9,732,324	
	-		
Fixed Assets:			
Land & Land Improvements	\$	46,674,655	
Buildings & Building Improvements		108,711,370	
Machinery & Equipment		8,263,070	
Vehicles		1,523,092	
Furniture & Fixtures		142,506	
Signage		181,132	
Bond Issuance Costs - 2017 Series		193,578	
Total Fixed Assets	\$	165,689,402	
Less Accumulated Depreciation	Ψ	(72,140,941)	
Net Fixed Assets	\$	93,548,461	
Net I Ixeu Assets	Ψ	93,346,401	
Other Assets:		1,923,361	
Our adversation in December	•	4 000 000	
Construction in Progress	\$	4,283,990	2
TOTAL ASSETS	\$	109.488.137	
TOTAL ASSETS	\$	109,488,137	
TOTAL ASSETS Current Liabilities:	\$	109,488,137	
	\$		3
Current Liabilities:	\$	1,435,234 169,280	3
Current Liabilities: Accounts Payable - Regular	\$	1,435,234	3
Current Liabilities: Accounts Payable - Regular Accounts Payable - NYS Retirement	\$	1,435,234 169,280 97,676	3
Current Liabilities: Accounts Payable - Regular Accounts Payable - NYS Retirement Accounts Payable - All Project A/P		1,435,234 169,280 97,676 905,253	3
Current Liabilities: Accounts Payable - Regular Accounts Payable - NYS Retirement Accounts Payable - All Project A/P Current Portion of Long Term Debt		1,435,234 169,280 97,676	3
Current Liabilities: Accounts Payable - Regular Accounts Payable - NYS Retirement Accounts Payable - All Project A/P Current Portion of Long Term Debt Accrued Expenses		1,435,234 169,280 97,676 905,253 28,862,779	3
Current Liabilities: Accounts Payable - Regular Accounts Payable - NYS Retirement Accounts Payable - All Project A/P Current Portion of Long Term Debt Accrued Expenses		1,435,234 169,280 97,676 905,253 28,862,779	3
Current Liabilities: Accounts Payable - Regular Accounts Payable - NYS Retirement Accounts Payable - All Project A/P Current Portion of Long Term Debt Accrued Expenses Total Current Liabilities Other General Liabilities		1,435,234 169,280 97,676 905,253 28,862,779 31,470,222	3
Current Liabilities: Accounts Payable - Regular Accounts Payable - NYS Retirement Accounts Payable - All Project A/P Current Portion of Long Term Debt Accrued Expenses Total Current Liabilities Long Term Liabilities		1,435,234 169,280 97,676 905,253 28,862,779 31,470,222	3
Current Liabilities: Accounts Payable - Regular Accounts Payable - NYS Retirement Accounts Payable - All Project A/P Current Portion of Long Term Debt Accrued Expenses Total Current Liabilities Long Term Liabilities Long Term Portion of Long Term Debt		1,435,234 169,280 97,676 905,253 28,862,779 31,470,222 162,543	3
Current Liabilities: Accounts Payable - Regular Accounts Payable - NYS Retirement Accounts Payable - All Project A/P Current Portion of Long Term Debt Accrued Expenses Total Current Liabilities Long Term Liabilities		1,435,234 169,280 97,676 905,253 28,862,779 31,470,222	3
Current Liabilities: Accounts Payable - Regular Accounts Payable - NYS Retirement Accounts Payable - All Project A/P Current Portion of Long Term Debt Accrued Expenses Total Current Liabilities Long Term Liabilities Long Term Portion of Long Term Debt		1,435,234 169,280 97,676 905,253 28,862,779 31,470,222 162,543	3
Current Liabilities: Accounts Payable - Regular Accounts Payable - NYS Retirement Accounts Payable - All Project A/P Current Portion of Long Term Debt Accrued Expenses Total Current Liabilities Cong Term Liabilities Long Term Portion of Long Term Debt Total Long Term Liabilities Capital		1,435,234 169,280 97,676 905,253 28,862,779 31,470,222 162,543 9,443,560 9,443,560 9,443,560	3
Current Liabilities: Accounts Payable - Regular Accounts Payable - NYS Retirement Accounts Payable - All Project A/P Current Portion of Long Term Debt Accrued Expenses Total Current Liabilities Long Term Liabilities Long Term Portion of Long Term Debt Total Long Term Liabilities		1,435,234 169,280 97,676 905,253 28,862,779 31,470,222 162,543 9,443,560 9,443,560	3

(1)	Restricted Accounts - Top 5 Bank Accounts		
•	Consolidated Reserve Fund - CBNA	6,059,805	
	Debt Service Reserve Fund - Wilmington Trust	500,818	
	Tompkins Trust Security Reserve Deposit	406,380	
	M&T Deposit-Bond Payment Reserve Funds	84,956	Bond Principal & Interest Deducted-July
	PFC Account	21,827	•
		7,073,786	
	8 Additional Restricted Bank Accounts share the balance	36,016	
2	Construction in Progress - Top 4 Projects		
0	Airport MASLF	1,899,172	
	Harbor Deepening Project	1,165,140	
	Airport EA PH 1 Drainage & Terminal Area	417,433	
	Airport Terminal Project	216,507	
		3,698,252	
	4 Additional Projects share the balance	585,738	
3	Regular Accounts Payable - Top 5 Vendors		
	Auburn Crane - Wind Turbine Projects	511,968	
	OMLC - Wind Turbine Projects	415,785	
	e-Transit: Monthly Maintenance Fees	96,650	Scheduled \$24,475.26 to be paid
	Wladis Law Firm	76,130	Paid in Full + All Current Invoicing
	Excellus - Health Insurance	38,477	Paid in Full
		1,139,010	
	Over 60 Additional Vendors share the balance	296,224	

OGDENSBURG BRIDGE & PORT AUTHORITY: JULY 2022 BUDGET TO ACTUAL

	Monthly	Monthly	Over/	YTD	YTD	Over/
	Budget	Actual	(Under)	Budget	Actual	(Under)
INCOME						
Bridge Revenue	282,203	358,186	75,983	1,053,841	1,103,993	50,152
Airport Revenue	36,072	57,778	21,706	137,063	192,484	55,421
Airport Revenue - Fuel Sales	24,780	22,044	(2,736)	87,964	129,905	41,941
Industrial Park Campus Revenue	79,610	76,800	(2,810)	321,141	294,225	(26,916)
Marine Terminal (Port) Revenue	67,361	35,094	(32,267)	188,602	161,922	(26,680)
Railroad Revenue	0	0	0	18,000	089'6	(8,320)
Wind Turbine Revenue	507,579	722,476	214,897	1,151,690	2,576,235	1,424,545
TOTAL INCOME	997,605	1,272,378	274,773	2,958,301	4,468,445	1,510,144
EXPENSES						
BRIDGE EXPENSE						
Salary Expense	110,540	106,147	(4,393)	442,158	392,700	(49,459)
Employee Benefits	57,862	41,343	(16,519)	231,450	172,451	(58,999)
Maintenance Expense	10,370	7,848	(2,522)	40,443	37,040	(3,403)
Bridge Maintenance Expense	3,333	45	(3,288)	13,332	3,551	(9,781)
Utility Expense	3,876	6,596	2,720	17,764	27,813	10,049
General Expenses	49,401	41,001	(8,400)	197,604	177,068	(20,536)
Legal Expense	6,500	0	(6,500)	26,000	35,258	9,258
TOTAL BRIDGE EXPENSES	241,882	202,981	(38,901)	968,751	845,880	(122,871)
AIRPORT EXPENSE						
Salary Expense	27,861	29,090	1,230	111,443	100,818	(10,625)
Employee Benefits	11,308	12,355	1,047	45,231	41,013	(4,218)
Maintenance Expense	4,421	6,855	2,434	17,683	20,701	3,018
Fuel Sales Expense	11,550	12,412	862	56,100	167,354	111,254
Utility Expense	3,913	6,369	5,456	17,932	24,137	6,204
General Expenses	47,619	31,628	(15,991)	226,191	201,293	(24,899)
Interest Expense	42,327	42,449	122	170,009	175,562	5,553
Legal Expense	2,000	0	(2,000)	20,000	8,491	(11,509)
TOTAL AIRPORT EXPENSES	153,999	144,158	(9,840)	664,589	739,368	74,778
INDUSTRIAL PARK EXPENSE						
Salary Expense	1,308	2,394	1,087	5,231	12,260	7,029
Employee Benefits	455	1,187	732	1,818	2,117	299
Maintenance Expense	4,753	6,662	1,909	14,599	11,729	(2,870)
Utility Expense	2,137	6,141	4,004	9,795	15,513	5,718
General Expenses	3,213	717	(2,497)	12,854	9,920	(2,934)
Interest Expense	0	483	483	0	866	866
TOTAL INDUSTRIAL PARK EXPENSES	11,866	17,583	5,718	44,296	52,537	8,241

MARINE TERMINAL (PORT) EXPENSE	Monthly Budget	Monthly Actual	Over/ (Under)	YTD Budget	YTD Actual	Over/ (Under)
Salary Expense	29,005	4,947	(24,058)	116,020	38,115	(77,905)
Employee Benefits	12,857	8,264	(4,593)	51,427	34,958	(16,469)
Maintenance Expense	8,351	13,057	4,706	36,983	56,978	19,995
Utility Expense	2,570	5,676	3,106	11,779	17,224	5,445
General Expenses	24,795	9,876	(14,919)	99,181	55,902	(43,279)
Interest Expense	0	185	185	0	369	369
Legal Expense	0	0	0	0	13,934	13,934
TOTAL MARINE TERMINAL EXPENSES	77,578	42,005	(35,573)	315,390	217,480	(97,910)
WIND TURBINE EXPENSE	3		6			
Salary Expense	91,580	124,415	32,835	327,420	343,344	15,924
Maintenance Expense	239,580	205,234	(34,346)	8/4,5/4	1,058,745	184,171
Management & General Expenses	137,775	315,359	177,584	494,691	534,376	39,685
TOTAL WIND TURBINE EXPENSES	468,935	645,008	176,073	1,696,685	1,936,466	239,781
RAILROAD EXPENSES	0	0	0	0	480	480
BORDER STATION EXPENSES	0	0	0	0		0
TOTAL EXPENSES	954,259	1,051,735	97,476	3,689,711	3,792,210	102,499
OPERATING INCOME (Net Gain/(Loss))	43,346	220,643		(731,410)	676,235	
CRRSA/ARPA ACT Reimbursements OPERATING INCOME (Net Gain/(Loss))	140,000 183,346	0 220,643	(140,000)	349,154 (382,256)	403,012 1,079,246	53,858

	A	Auto Crossings	São	All C	All Other Crossings	ings	To	Total Crossings		Revenue	nue
Aug 1 -	2022	2019	% Chg	2022	2019	%Chg	2022	2019	%Chg	2022	2019
Aug 31	35,661		65,820 -45.82%	5,839	6,663	-12.37%	-12.37% 41,500.00	72,483.00	-42.75%	-42.75% 123,383.00 245,554.50	245,554.50
	A	Auto Crossings	Si	All C	All Other Crossings	ings	To	Total Crossings		Revenue	nue
Aug 1 -	2022	2021	% Chg	2022	2021	%Chg	2022	2021	%Chg	2022	2021
Aug 31	35,661	9,714	9,714 267.11%	5,839	5,694	2.55%	2.55% 41,500.00	15,408.00	169.34%	123,383.00	37,670.25



OGDENSBURG BRIDGE & PORT AUTHORITY BUILDING OCCUPANCY REPORT September 6, 2022

Commerce Park Campus

Building	% Occupied	Total SF	Available	Occupied	Tenant
1	96%	30,000	1,177		
					Strader Ferris
				7,356	Lincare
				3,626	AB Thermal Technology
				500	West End Asset Management
				424	Miracle Ear / Quality Hearing
				211	KDM Analytics
				187	Nova Networks
				103	LiveFast Motors
				8,758	Non-Rentable
3	100%	15,000	0		
					NAC Logistics
				-	AN Deringer
				140	Non-Rentable
4	88%	20,000	2,366		
				•	Strader Ferris
					AN Deringer
				· ·	Day Automation
				1,061	T-Base Communications
				275	Non-Rentable
6	100%	30,000	0		
				•	Strader Ferris
				1,175	Non-Rentable
11	50%	40,000	20,000		
				20,000	Canexsys
12	100%	11,200	0		
				•	T-Base Communications
				2,424	NYS Legal Service
14	100%	24,000	0		
				23,220	•
				780	Non-Rentable
	86%	170,200	23,543	146,657	

Bridge Administration Building

Suite	% Occupied	Total SF	Available	Occupied	Tenant
BAB	100%	5,284	0		
103				536	OBPA Economic Development
104				1,054	SUNY IT
201A				120	Demers, Inc.
201B				140	Cortech/Penski
201C				368	Mack Global Engineering
204				1,689	Stephens Media Group
205				207	Griffith/Lambert
206				182	Griffith/Lambert
207A				170	Dan Dodge
207B				220	OBPA Executive Director
208				126	Barbara Pleet
209				180	Knudsen Systems
210				292	Glenda Jones
	100%	5,284	0	5,284	

Port of Ogdensburg

Building	% Occupied	Total SF	Available	Occupied	Tenant
P2	100%	30,000	0	30,000	Compass Minerals/Thawrox
P3	100%	20,000	0	19,607	Grain Storage
				393	NYOG Office
P4	100%	15,000	0	15,000	Corning
P5	33%	40,000	26,667	13,333	Grain Storage
P6	100%	20,000	0	20,000	Grain Storage
P8	100%	23,000	0	23,000	Grain Storage
	82%	148,000	26,667	121,333	

Airport

Building	% Occupied	Total SF	Available	Occupied	Tenant
Terminal	100%	10,800	0	10,800	TSA/Contour
Hangar	100%	3,672	0	3,672	Used for OGS Equipment Storage
T-Hangar	100%	11,550	0		
1				1,036	Robertson
2				1,108	Richardson
3				1,036	Proven
4				1,036	Phillips
5				1,036	Mueller
6				1,036	Bogardus
7				1,036	Williams
8				1,036	Tate Jr.
9				1,108	Burtch
10				1,036	Richardson
				1,046	Mechanical / Operations Storage
	100%	26,022	0	26,022	

Agenda Item A. General Administration

1. Approval of Billboard Land Lease with Ken and Kaitlyn Kulp

REPORT:

Staff has negotiated a Billboard Land Lease with Ken and Kaitlyn Kulp for property owned by the Kulps, located in the town of Dekalb Junction, New York for a period of two (2) years at a rate of \$425.00 per year.

RESOLUTION:

RESOLVED, that the Executive Director is hereby authorized and directed to execute a Billboard Land Lease with Ken and Kaitlyn Kulp for property owned by the Kulps located in the town of Dekalb Junction, New York, for a period of two (2) years at a rate of \$425.00 per year.

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INITIATOR/PREPARER: Anthony Adamczyk/A.M. Grabetz	APPROVED BY:	Mir	Hum
MOTION PASSED BY:	Unanimous:	Yes □	No □
SECONDED BY:	Abstained By:		

Agenda Item D. Ogdensburg International Airport

1. <u>Approval of FAA Grant Agreement to Construct Airport Drainage</u> <u>Improvements</u>

REPORT:

The Authority has received a grant from the Federal Aviation Administration for the Construction of Airport Drainage Improvements – Phase 4/4, at the Ogdensburg International Airport, identified as AIP No. 3-36-0089-064-2022, in the amount of \$2,380,655. Financial participation is as follows:

Construct Airport Drainage Improvements, AIP No. 3-36-0089-064-2022:

Federal Aviation Administration	\$2,380,655	95%
New York State Department of Transportation	\$ 62,649	2.5%
Ogdensburg Bridge and Port Authority	\$ 62,649	2.5%
	\$2,505,953	100%

RESOLUTION:

RESOLVED, that the Executive Director is hereby authorized and directed to execute a Grant Offer with the Federal Aviation Administration for the Construction of Airport Drainage Improvements – Phase 4/4, at the Ogdensburg International Airport, identified as AIP No. 3-36-0089-064-2022, in the amount of \$2,380,655, with financial participation as follows:

Federal Aviation Administration	\$2,380,655	95%
New York State Department of Transportation	\$ 62,649	2.5%
Ogdensburg Bridge and Port Authority	\$ 62,649	<u>2.5%</u>
	\$2,505,953	100%

INITIATOR/PREPARER: Steven J. Lawrence/A.M. Gra	abetz APPROVED BY:	the Cun
MOTION PASSED BY: Toni Kennecly	_ Unanimous: Yes	No 🗆
SECONDED BY: Christopher B.T. Coffin	Abstained By: N/A	

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Agenda Item D. Ogdensburg International Airport	
2. Approval of T-Hangar Leases	

REPORT:

Staff has prepared a Transfer and Storage Agreement for hangar space at the Ogdensburg International with Pete Bogardus. The monthly rental for the hangar is \$215, for the following term:

- Pete Bogardus - Hangar #6

- September 1, 2022 through August 31, 2023

Included in the agreement is the requirement that proof of the appropriate insurance coverage be provided naming the Ogdensburg Bridge and Port Authority as an additional insured.

RESOLUTION:

RESOLVED, that the Executive Director is hereby authorized and directed to execute a Transfer and Storage Agreement with Pete Bogardus for hangar space at the Ogdensburg International Airport at the rate of \$215 per month for the period September 1, 2022 through August 31, 2023; and be it,

FURTHER RESOLVED, that Pete Bogardus shall provide proof of the appropriate insurance coverage naming the Ogdensburg Bridge and Port Authority as an additional insured.

INITIATOR/PREPARER: Stephanie L. Saracco/A.M. Grabet	z APPROVED BY:_	She	lan
MOTION PASSED BY:	Unanimous:	Yes □	No □
SECONDED BY:	Abstained By:		

Agenda Item D. <u>Ogdensburg International Airport</u>
3. <u>Approval of Lease with Leslie Parish</u>

REPORT:

Staff has negotiated a lease with Leslie Parish for property owned by Mr. Parish, located in the town of Lisbon, New York, for the use and maintenance of a Right-of-Way for an outer marker system utilized by the Ogdensburg International Airport for a period of five (5) years at a rate of \$325.00 per year.

RESOLUTION:

RESOLVED, that the Executive Director is hereby authorized and directed to execute a lease with Leslie Parish for property owned by Mr. Parish, located in the town of Lisbon, New York, for the use and maintenance of a Right-of-Way for an outer marker system utilized by the Ogdensburg International Airport for a period of five (5) years, at a rate of \$325.00 per year.

11

INITIATOR/PREPARER: Anthony Adamczyk/A.M. Grabetz	APPROVED BY:	Sller	Uleun
MOTION PASSED BY:	Unanimous:	Yes□	No 🗆
SECONDED BY:	Abstained By:		

Agenda Item F. <u>Other Such Matters</u>

1. <u>Approval of T-Hangar Leases</u>

REPORT:

Staff has prepared a Transfer and Storage Agreement for hangar space at the Ogdensburg International Airport with Mr. Keith Weston. Mr. Weston had co-owned the aircraft in Hangar #4 registered under Soaring Eagle LLC and is now taking ownership of the aircraft and the hangar lease. This will transfer the lease into his name. He has been with the airport for years and is in good standing. This is a lease renewal at the approved rate, security deposit, and required proof of insurance. The monthly rental for the hangar is \$215. The terms of the Agreement are as follows:

-Mr. Keith Weston-Hangar #4- October 1, 2022-September 30, 2023

RESOLUTION:

RESOLVED, that the Executive Director is hereby authorized and directed to execute a Transfer and Storage Agreement with Mr. Keith Weston for Hangar #4 at the Ogdensburg International Airport, from October 1, 2022 until September 30, 2023 at the current rate of \$215 per month, with a \$215 security deposit.

INITIATOR/PREPARER: Stephanie L. Saracco/A.M. Grabetz APPROVED BY:			
MOTION PASSED BY:	_ Unanimous:	Yes □	No □
SECONDED BY:	Abstained By:		

Agenda Item F. Other Such Matters

2. Approval of Task Order No. 11 with McFarland-Johnson, Inc.

REPORT:

McFarland-Johnson, Inc. has provided the Authority with Lump Sum Consultant Agreement for Task Order No. 11 to provide professional engineering services associated with the construction of a Snow Removal Equipment Building at the Ogdensburg International Airport. The project consists of the design of new a 17,000 Square Foot Snow Equipment Building and 100,000 square feet of asphalt pavement.

The Task Order No. 11 costs associated with providing these services are \$441,000. Financial participation is as follows:

Construction Design-Snow Removal Building, AIP No. 3-36-0089-063-2022:

Federal Aviation Administration

\$423,700 95%

New York State Department of Transportation

\$ 11,150 2.5%

Ogdensburg Bridge and Port Authority

\$11,150 2.5% Total \$446,000 100%

The FAA funding is provided through the FAA Airport Improvement Program (AIP). The FAA grant award was approved in July 2022.

The Agreement for Professional Engineering Services between Ogdensburg Bridge & Port Authority and McFarland-Johnson, Inc., for Professional Services at Ogdensburg International Airport, five-year period, dated April 30, 2018, shall govern all TASK ORDERS.

Staff recommends approval of this agreement with McFarland-Johnson, Inc.

RESOLUTION:

RESOLVED, that the Executive Director is hereby authorized and directed to execute a Lump Sum Consultant Agreement for Task Order No. 11 with McFarland-Johnson, Inc. for professional engineering services associated for construction of a Snow Removal Equipment Building at the Ogdensburg International Airport. for a cost not to exceed \$441,000; Financial participation is as follows:

Construction Design-Snow Removal Building, AIP No. 3-36-0089-063-2022:

Federal Aviation Administration

\$423,700 95%

New York State Department of Transportation

\$11,150 2.5%

Ogdensburg Bridge and Port Authority

\$11.150 2.5%

Total \$446,000 100%

INITIATOR/PREPARER: Steven J. Lawrence/A.M. Grabetz	APPROVED BY:		
MOTION PASSED BY:	Unanimous:	Yes□	No □
SECONDED BY:	Abstained By:		

Agenda Item F. Other Such Matters

3. Approval of Task Order No. 12 with McFarland-Johnson, Inc.

REPORT:

McFarland-Johnson, Inc. has provided the Authority with Lump Sum Consultant Agreement for Task Order No. 12 to provide Construction Observation and Administration Services for the Airport Drainage Improvements at the Ogdensburg International Airport.

The Task Order No. 12 costs associated with providing these services are \$254,200. Financial participation is as follows:

Construction Observation and Administration Airport Drainage Improvements, AIP No. 3-36-0089-064-2022:

Federal Aviation Administration	\$241,490	95%
New York State Department of Transportation	\$6,355	2.5%
Ogdensburg Bridge and Port Authority	\$6,355	2.5%
Total	\$254,200	100%

The FAA funding is provided through the FAA Airport Improvement Program (AIP). The FAA grant award was approved in August 2022.

The Agreement for Professional Engineering Services between Ogdensburg Bridge & Port Authority and McFarland-Johnson, Inc., for Professional Services at Ogdensburg International Airport, five-year period, dated April 30, 2018, shall govern all TASK ORDERS.

Staff recommends approval of this agreement with McFarland-Johnson, Inc.

RESOLUTION:

RESOLVED, that the Executive Director is hereby authorized and directed to execute a Lump Sum Consultant Agreement for Task Order No. 12 to provide Construction Observation and Administration Services for the Airport Drainage Improvements at the Ogdensburg International Airport.

The Task Order No. 12 costs associated with providing these services are \$254,200. Financial participation is as follows:

Construction Observation and Administration Airport Drainage Improvements, AIP No. 3-36-0089-064-2022:

Federal Aviation Administration	\$241,490	95%
New York State Department of Transportation	\$6,355	2.5%
Ogdensburg Bridge and Port Authority	\$6,355	2.5%
Total	\$254,200	100%

The FAA funding is provided through the FAA Airport Improvement Program (AIP). The FAA grant award was approved in August 2022 and be it

FURTHER RESOLVED, that:

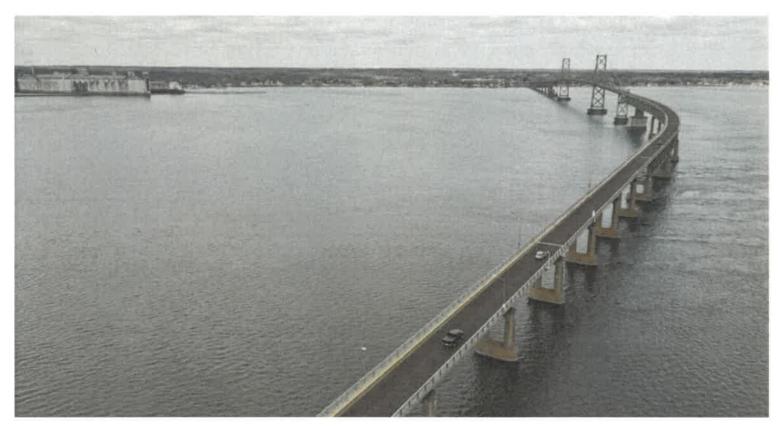
The Agreement for Professional Engineering Services between Ogdensburg Bridge & Port Authority and McFarland-Johnson, Inc., for Professional Services at Ogdensburg International Airport, five-year period, dated April 30, 2018, shall govern all TASK ORDERS.,

INITIATOR/PREPARER: Steven J. Lawrence/A.M. Grabetz	APPROVED BY:		
MOTION PASSED BY:	Unanimous:	Yes□	No □
SECONDED BY:	Abstained By:		

https://www.nny360.com/news/stlawrencecounty/obpa-seeking-82-million-to-take-care-of-repairs-maintenance-for-international-bridge/article_c783bf08-d4f4-5e01-bdf9-2b8f871267c6.html

OBPA seeking \$82 million to take care of repairs, maintenance for international bridge

By ANDY GARDNER agardner@wdt.net Aug 17, 2022



The Ogdensburg-Prescott International Bridge. Watertown Daily Times

OGDENSBURG — The Ogdensburg Bridge and Port Authority will seek a federal Bridge Improvement Program grant that would pay for much of the \$100 million worth of repairs and maintenance needed for the Ogdensburg-Prescott International Bridge.

OBPA Executive Director Steven J. Lawrence said the authority is still putting together its application, but as of Wednesday, they'd included about \$82 million worth of projects.

Mr. Lawrence said the OBPA hasn't Lan able to come up with the \$100 m. Ion at once, so projects are prioritized in a capital improvement plan and are taken care of piecemeal, with the most urgent projects happening first. He says if the agency gets the Bridge Improvement Program money, it probably won't cover all of what needs to be done, but would take care of a lot of what's needed.

"It's repair and rehabbing of all the different phases of what we need with our capital improvement project," he said.

As of Wednesday, Mr. Lawrence said they'd use the grant money to replace bridge decking and do painting on the Canadian approach, painting truss spans on both the U.S. and Canadian approaches, and cable inspections and upgrades of the entire suspension bridge.

"We know what our needs are out on the bridge. We're doing everything we can do take care of them and upgrade the bridge," he said.

More than \$4 billion in goods are annually shipped over the bridge between the U.S. and Canada, and over 800,000 vehicles cross the bridge annually.

Earlier this year when Sen. Charles E. Schumer announced \$3 million would go to the OBPA for bridge maintenance, Mr. Lawrence said there were no bridge safety concerns. The work for which that grant pays is all routine.

"The bridge is very safe. It's a 60-year-old bridge and there are things coming close to the end of their useful life. As stewards of a public structure, we're looking ahead to maintain it for the next 60 years," he said in March. "Over the last 10 years, we've really upgraded a lot of things out there."

8/18/22, 9:04 AM OBPA seeking \$82 million to take care of repairs, maintenance for international bridge | St. Lawrence County | nny360.com The bridge gets a full inspection eve. two years, and an underwater insp. ion every five years. Mr. Lawrence said the last full inspection was in 2020, and the bridge is also due for an underwater inspection.

"We use the latest bridge inspection as a guide. As things pop up, we incorporate that into a long-term project," he said in March, adding that the bridge is inspected a second time after the capital projects wrap up.

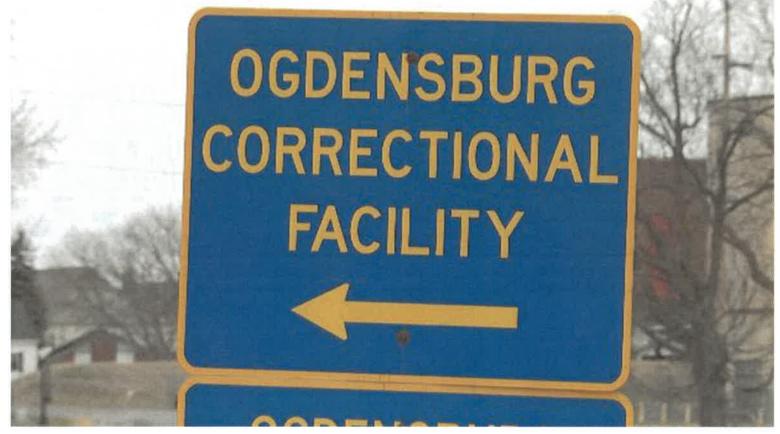
Between the federal and state governments and the OBPA, \$44 million has gone into fixing and maintaining the bridge since the beginning of the last decade. That includes a \$24 million project to rehabilitate the suspension span that finished in 2010, and a \$19.6 million project to rehabilitate the American-side approach. The latter project was partially funded through a Transportation Investment Generating Economic Recovery, or TIGER grant announced by the U.S. Department of Transportation in 2018.

The OBPA owns and maintains the entire bridge until it touches the approach on the Canadian side.

Andy Gardner

ADVERTISEMENT

OBPA on Ogdensburg prison; 'thanks but...'



Ogdensburg Correctional Facility (WWNY)

By 7 News Staff

Published: Aug. 17, 2022 at 2:43 PM EDT | Updated: 18 hours ago



OGDENSBURG, New York (WWNY) - The Ogdensburg Bridge & Port Authority is hesitant, when it comes to taking over the now-closed Ogdensburg prison property.

Mayor Mike Skelly has said the prison and grounds could serve as an additional business park.

But Steve Lawrence, head of the Port Authority, says the Port Authority doesn't have the money to maintain the property. Lawrence says the Port Authority will help the state all that it can.

There's a lot to take care of. Ogdensburg Correctional Facility (the proper name for the prison) has 40 buildings, sitting on 33 acres of land.



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Local officials are concerned the prison will deteriorate, since the state will not heat the buildings during the winter. The prison was one of several the state closed in March.

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WWNY What's next for Ogdensburg prison? Local leaders weigh in

7 News

Adam Measheaw, 48, of Ogdensburg

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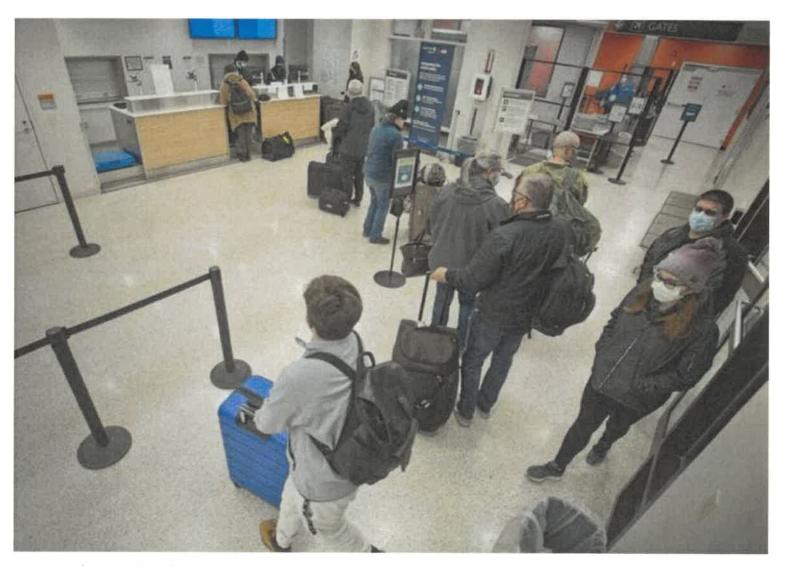
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https://www.nny360.com/news/stlawrencecounty/nearly-a-year-later-obpa-still-awaiting-word-on-20-million-airport-improvement-grant/article_44a92069-dfb6-5f5f-9ef8-97da2b5c7203.html

Nearly a year later, OBPA still awaiting word on \$20 million airport improvement grant

By ANDY GARDNER agardner@wdt.net Aug 15, 2022



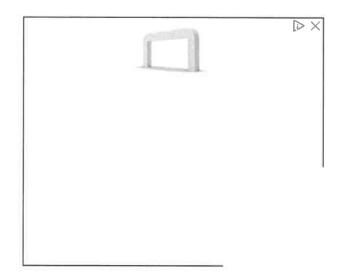
Passengers line up to board a jet at Ogdensburg International Airport. Christopher Lenney/Watertown Daily Times

OGDENSBURG — The Ogdensburg Bridge and Port Authority has been waiting almost a year to hear if it will be approved for a \$20 million grant that would transform the Ogdensburg International Airport terminal.

In September 2021, OBPA Executive _ rector Steven J. Lawrence applied 1 _ Upstate Airport Economic Development and Revitalization Initiative funding, administered by the state Department of Transportation.

"We're still waiting to hear back from the Department of Transportation," Mr. Lawrence said Monday. "We anticipate late summer," possibly in the next month or so.

The funding is specifically for airport enhancements, which the OBPA needs for a multitude of reasons. The current terminal is cramped and there is not enough seating for the number of passengers flying in and out of the airport. There is only one gate for both incoming and outgoing flights, contributing to congestion. There are few concessions for passengers who may have to be there for an extended period of time. There is a lack of office and storage space for airport officials.



"This project represents a unique opportunity to update, to create a better experience for passengers passing through and, at the same time, create a new community gathering space that can be used for a variety of purposes," Mr. Lawrence said last year. "In doing this, this project can change the paradigm for how an airport terminal in a small community can be utilized to benefit more than just those passengers passing through the facility. The successful completion of this project can transform the way small, upstate airports think about how best to expand in the future."

The current terminal at the airport was constructed in 1980 as an aircraft hangar and underwent extensive remodeling in 2006, converting 65% of the facility for commercial service operations. In 2016, a 2,600-square-foot addition was constructed for a dedicated terminal building, making the entire footprint roughly 10,100 square feet.

The project would dramatically transform the current airport terminal building in all aspects.

The application says "the design of L. space will be innovative and energ, efficient, create operational efficiencies, and utilize design themes that reflect the unique character of the St. Lawrence County and Ogdensburg communities. The updates will create a new gateway to the north country that is both welcoming and impressive."

In the redesigned airport, passengers would be dropped off under an extended canopy to protect from the elements. The curbside for drop-off and pick-up would be elongated to allow for improved traffic flow. Passengers would then be able to pass through a courtyard featuring a sitting area with tables, chairs and planters before entering the building.

"This new, open, relaxing space will set the tone as passengers enter the terminal building and provide a space for passengers awaiting ground transportation," the application reads.

Once inside, passengers would find an expanded lobby with ample room for check-in, ticketing and baggage drop.

Beyond the lobby to the right, passengers would pass through an expanded Transportation Security Administration checkpoint. A dedicated "recomposure" area would exist beyond the checkpoint for passengers to gather their things without feeling rushed. After gathering personal items, passengers would be able to wait in an expanded hold room with more space to relax before a full flight.

New restrooms would be added after the TSA checkpoint to prevent long lines prior to boarding. The concession area would be expanded. Behind the lobby and hold room, operational space would be increased with more office space, two break rooms and a storage area. An expanded baggage staging area would allow for more efficient screening of bags and loading of them onto planes.

"All of these upgrades will improve the experience of departing passengers, as well as the efficiency of airport operations," according to the application.

The application says passengers on arriving flights would be greeted on the opposite side of the building.

"The renovated entrance from the apron will create a welcoming, impressive front door to the north country for visitors. The building facade will be taller, with new, modern signage welcoming passengers to Ogdensburg," it reads.

Upon entering through a tall, glass e...ryway, passengers would be in a new great hall where they'd see an expanded baggage claim area to the right. A new canopy would be constructed over the outdoor portions of the baggage belt to prevent maintenance issues and weather-related delays.

"This update will allow for a much larger space for individuals to wait for their baggage, so they are not crammed into a small, dimly lit space with other passengers," the application reads. "Passengers can then exit through the lobby or the great room onto the aforementioned courtyard to access ground transportation."

One of the key aspects of the project is the addition of a "great room" that can be used during times of heavy traffic. The community could also use it, but only when not needed for airport operations.

"The great room will transform OGS and increase its appeal for both commercial and private travel. It will also provide a new, sorely needed community space in Ogdensburg which currently lacks large, civic spaces," the application reads.

The great room would be flexible, easily divided with partitions. It would be possible for the airport to use half of the room directly connected to the terminal, while the other half could simultaneously be used for community events.

In addition to the great hall, the addition would include a new conference room, restrooms, a kitchen, storage space, and space for fire protection, janitorial services, information technology, mechanical and electrical systems. A separate entrance would be available so private events do not interfere with airport operations.

"The authority believe this project will drive economic development in Northern New York, promote growth at OGS, create a welcoming space for visitors, and provide Ogdensburg with a new community space. Arriving at the new OGS will provide a warm welcome to travelers, creating a positive first impression and a unique gateway experience into the north country of New York state," Mr. Lawrence said last year.

Andy Gardner

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OBPA doing its part to support renewable energy projects

By Sean Brynda

Published: Aug. 18, 2022 at 2:47 PM EDT | Updated: 18 hours ago



OGDENSBURG, New York (WWNY) - As New York continues to invest in renewable energy projects, some of the parts for these projects come from across the sea to the north country.

The St. Lawrence Seaway is the global shipping lane for trade and the Ogdensburg Bridge and Port Authority stands ready to take goods from ship to land.

On Thursday, it was windmill parts.

"With recent demand in renewable energy and projects in New York state, we're here to support kind of what New York state's doing with renewable energy and we have the manpower and the knowledge and space to take on different projects from different locations in the state," said Steve

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The wind blades are 255 feet in length and will be split into three parts for easier transportation

After a month's journey, the blades arrive in Ogdensburg from India, ready to be trucked to Steuben County to reconstruct the Eight Point Wind project there.

If you think this project has anything to do with the wind towers that blocked traffic in Ogdensburg last week, think again.

"Those towers really came from another project. It had nothing to do with the port. We have had an emphasis. Back in 2012, we put a port of access road in, and with that, we were trying to get trucks off the city streets and that trucks could easily make their way out to Route 37," said Lawrence.

From one end of the world to right here in the north country's backyard, international trade is keeping things busy at the Port of Ogdensburg.

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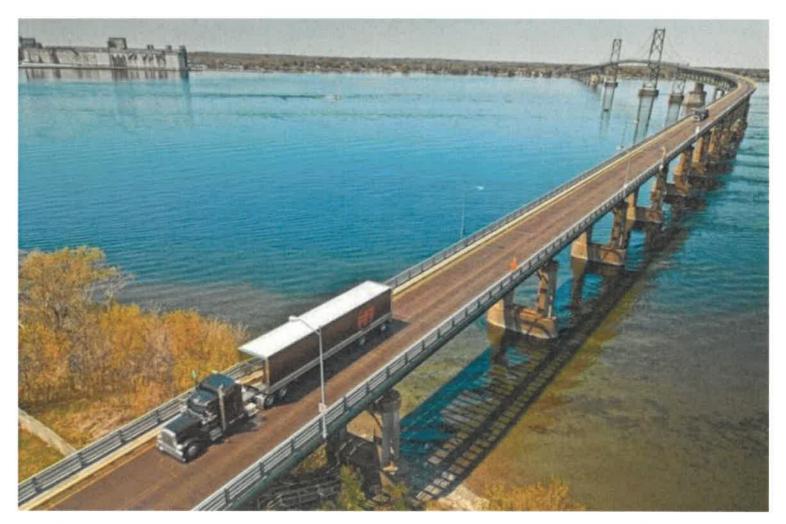
7 Companies That Are Reimagining Retirement Planning

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https://www.nny360.com/news/stlawrencecounty/obpa-officials-say-app-required-to-enter-canada-may-discouragecross-border-travel/article 391c4c38-fb3d-5d18-9400-da709a7143c4.html

OBPA officials say app required to enter Canada may discourage crossborder travel

By ANDY GARDNER agardner@wdt.net Aug 16, 2022



The U.S. approach to the Ogdensburg-Prescott International Bridge. Christopher Lenney/Watertown Daily Times

OGDENSBURG — Ogdensburg Bridge and Port Authority officials say a smartphone app required to enter Canada may be discouraging cross-border travel.

The OBPA Board of Directors had the Inversation during a bridge traffic. Jate at its monthly meeting on Tuesday.

The app, called ArriveCan, is required for all travelers entering Canada. It's free to download from both the Google Play and Apple stores. The user and all travelers in the party have to upload images of their enhanced driver's license or passport, along with proof of COVID-19 vaccination. Within 72 hours of arriving at the border, travelers need to go into the app and generate a ticket before being allowed to enter Canada. The Canadian government had been requiring proof of a negative COVID-19 test within 72 hours of entering the country. Canada dropped that requirement earlier this year.

"That is really putting a damper on cross-border traffic," OBPA Executive Director Steven J. Lawrence said. "Until something changes there, we're going to be dealing with those numbers ... if (the ArriveCan requirement) was eliminated, you'd see an increase in cross-border traffic."

July traffic figures for the Ogdensburg-Prescott International Bridge show auto crossings totaled 34,915. He compared that number to July 2019, when there were 60,506 auto crossings, a 42.3% difference. That's the last year before a dramatic decrease in bridge traffic due to the COVID-19 pandemic. All crossings for July this year totaled 40,375, down from 67,093 in July 2019, a difference of 39.8%. The OBPA took in \$121,326 in bridge revenue last month, down from 227,506 in July 2019.

Board member Nicole A. Terminelli said she believes cybersecurity concerns related to the ArriveCan app are stopping some people from going to Canada.

"People are reluctant to put personal information in — your passport, vaccine cards. People just won't do it," she said. "It's definitely a stumbling block to people resuming travel across the border."

Mr. Lawrence added that he believes the app is likely preventing older travelers and "people arriving form the interior of the U.S. (who) aren't aware they need an app."

More information on the ArriveCan app and related requirements are on the government of Canada's website at wdt.me/2oCSbU.

OBPA officials say app required to enter Canada may discourage cross-border travel | St. Lawrence County | nny360.com

 $https://www.nny360.com/news/stlawrencecounty/ogdensburg-bridge-and-port-authority-hires-director-of-operations/article_bcb0f00f-9070-5877-b584-d8c2cd44f27d.html\\$

Ogdensburg Bridge and Port Authority hires director of operations

By ANDY GARDNER agardner@wdt.net Aug 20, 2022



Ogdensburg Bridge and Port Authority Executive Director Steve Lawrence stands in the baggage claim area at Ogdensburg International Airport. Christopher Lenney/Watertown Daily Times

OGDENSBURG — The Ogdensburg Bridge and Port Authority on Tuesday hired a new director of operations.

James D. Chase will start in his new Lie around Sept. 6, and will be paid a 1/0,000 pro-rated salary plus benefits.

"I agreed with the others that Mr. Chase has an excellent background, someone who I think will fit in well with this organization," said Vernon D. "Sam" Burns, chair of the OBPA Board of Directors.

Chief Financial Officer Patricia A. Nisco said Mr. Chase was selected from a pool of 27 candidates that was narrowed to three who were interviewed on July 25. Steven J. Lawrence, OBPA executive director, was the former director of operations before the position was left vacant as a cost-saving measure due to pandemic-related financial shortfalls.

"At the time we started to pull our belts in a couple year ago, we left this vacant," OBPA board member Cristopher B.T. Coffin said.

Mr. Lawrence has been handling duties of both his executive director position and the director of operations post.

"Not only does that kind of situation put pressure on (Mr. Lawrence) in terms of time and demands ... my guess and assumption would be a couple things get left undone when you haven't got staff committed and focused in that direction," Mr. Burns said.

Mr. Burns said some OBPA officials are concerned about budgeting for the new position. However, he said another recent new hire, Economic Development Director Anthony Adamczyk, is paying off. He's been attracting new tenants to the OBPA's Commerce Park.

"I'm happy to see on today's agenda pays off to have that position," Mr. Irns said, referring to two new Commerce Park lease agreements the board later approved. "I think that's worked. This is what we anticipate by filling that position. I think by filling the director of operations position, it allows the economic developer to do more what I think ... we need to do going into the future."

Some of the financial worries, board members said, are over bridge revenues. Cross-border bridge traffic is still down significantly as a lingering result of the COVID-19 pandemic. July traffic figures for the Ogdensburg-Prescott International Bridge show auto crossings totaled 34,915. He compared that number to July 2019, when there were 60,506 auto crossings, a 42.3% difference. That's the last year before a dramatic decrease in bridge traffic due to the COVID-19 pandemic. All crossings for July this year totaled 40,375, down from 67,093 in July 2019, a difference of 39.8%. The OBPA took in \$121,326 in bridge revenue last month, down from 227,506 in July 2019.



Mr. Burns said instead of waiting for a 100% rebound, they need to grow in other areas, like the commerce park, Ogdensburg International Airport or Port of Ogdensburg, to make up for the long-term loss.

"Others have had concerns about adding staff before we're back to 100% bridge traffic. It could be years before that happens," he said. "We need to build those other parts to compensate the loss from the bridge."

Andy Gardner

 $https://www.nny360.com/news/stlawrencecounty/truck-that-congested-ogdensburg-traffic-was-from-quebec-not-obpa/article_483b571e-b6f7-5f85-98a4-17a91e79e46d.html\\$

Truck that cond

Truck that congested Ogdensburg traffic was from Quebec, not OBPA

By ANDY GARDNER agardner@wdt.net Aug 19, 2022



This tractor trailer hauling windmill parts from Quebec couldn't make the turn onto the Downtown Arterial from State Street in Ogdensburg on Aug. 11. it had to backed down State Street and go down a closed off westbound route of the Downtown Arterial. Matt Curatolo/Watertown Daily Times

OGDENSBURG — Ogdensburg Bridge and Port Authority officials say they were incorrectly named in local media reports as the organization behind a tractor-trailer carrying a windmill piece that got stuck on a State Street intersection on Aug. 11, causing severe traffic congestion.

"That wasn't ours. We do our best to reduce any inconvenience to area residents. Being that way, when school's in session, we try not to ship things out at certain times in the morning or coming back," OBPA Executive Director Steven J. Lawrence said during the Tuesday board of directors meeting.

Mr. Lawrence added that the OBPA in 2012 installed a port access road to keep traffic away from nearby streets.

State Department of Transportation spokesman Michael R. Flick said the carrier was Transport Bellemare, based out of Sainte-Catherine, Quebec, which is across the St. Lawrence River from Montreal.

Mr. Flick said the truck went through the city to avoid a bridge on Route 37 "out of an abundance of caution." He said Transport Bellemare is working with the DOT to avoid another incident.

"The route selected for the transport of the wind turbine component through Ogdensburg did not include the State Route 37 bridge because of the oversized nature of the load," Mr. Flick said in an emailed statement. "While the bridge has no posted weight restrictions and easily handles day-to-day traffic, transports of this size require special considerations out of an abundance of caution. The carrier is working along with NYSDOT to develop more appropriate routes or load configurations for future transports."

OBPA board chair Vernon D. "Sam" Burns said the truck being identified as coming from the OBPA dock was "a complete surprise" to him.

"We try not to inconvenience any traveler on the bridge, or the port, or in the city, or anywhere in the highway," he said.

Andy Gardner



City of Ogdensburg, OBPA, state police addressing homeless population BY JIMMY LAWTON North Country This Week

OGDENSBURG — The City is working with state police and the Ogdensburg Bridge and Port Authority to clear out the homeless population who have been living along the Maple City Trail.

Kearns said it's part of a larger problem faced by the county, there is no homeless shelter in the area or adequate availability of services to help people in need.

Ogdensburg City Police Chief Mark Kearns updated the council on the situation on Aug. 22.

Keams said the OBPA owns the property where people have been living in a wooded area, just off the Maple City Trail.

"They are completely going to say it's no trespassing. They are going to post that property. No one is to be on that property," he said. "The subjects that have been living down there have all been removed."

Kearns said they refused any services from the city to get them any help. Kearns said that all local law enforcement are on the same page regarding the issue.

"Bridge and Port does not want anybody in that wooded area," he said. "That is a good thing, especially as we plan on developing that trail and extending it out further toward (State Highway) 812."

In regard to the parks, Kearns said that the decision to shut down the greenbelt at night was to bring it in line with other city parks and to combat issues which include damage to the buildings, the Dobisky Visitor Center, and the marina.

He said there has also been discarded property, including needles and feces.

"Just things that our general public shouldn't be dealing with down there," he said. "My patrols now have a directive. If you're down in the park after 11 p.m. you'll be asked to leave."

Keams said that slip renters at the marina will still have access to and from their boats at all hours, because they are renting the access they will not be considered trespassers.

"If you're renting a slip down at the marina for all intents and purposes you're a renter from the city of Ogdensburg and you can stay on your boat all night long," he said.

He said boat ramp access will also still be available.

He said a special permit will be required for anyone wanting to use the city parks after hours.

Kearns said any questions about the marina use can be directed to city staff.

Kearns said he wants to help the homeless population.

He said a committee has been created to determine what services are needed in the city.

He said the answer seems to be a homeless shelter.

"I'm hoping we can help these individuals before we get the colder weather. Help them find the resources," he said.

He said a packet posted on the website lists a variety of agencies and organizations that offer assistance, but unfortunately the city does not have a Social Services building where they can apply for benefits.

Councilor Dan Skamperle said it's a shame that the state closed down the prison and questioned why they don't take this opportunity to repurpose it to address homelessness and mental health issues faced by the county.

"What an opportunity to expand OMH. And maybe even work out with the Department of Corrections to create a model facility, for the whole country really," he said.

He said the entire country is facing the crisis, but meanwhile the state is shutting off heat to a building that could be used to address the issue.

Kearns said he spoke with Assemblyman Mark Walczyk, who said he'd received complaints.

"He asked me what he could do to help," he said.

"I said we need a homeless shelter," Kearns said.

Keams said the help provided by the county is good, but it's not ideal.

He said that they will be put up temporarily somewhere in a hotel in Massena, or if it's a female, a hotel in Waddington.

"They don't want to go there," he said. "Especially if you're a family unit and some of these people are."

View Full Story at: https://www.northcountrynow.com/news/city-ogdensburg-obpa-state-police-addressing-homeless-population-0325524 (https://www.northcountrynow.com/news/city-ogdensburg-obpa-state-police-addressing-homeless-population-0325524)

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August 15, 2022

Spencer Gillette Senior Project Manager Steven Baldwin Associates, LLC 150 State Street, Fourth Floor Albany, NY 12207



Proposal

Greg Atkin, Director at Ailevon Pacific Aviation Consulting, will partner with Steven Baldwin Associates, LLC to assist Ogdensburg International Airport (OGS) in analyzing market potential and evaluating and engaging carriers in restoration/expansion of service.

Scope of Services

- 1) Assist airport with analyzing the OGS market potential- Ailevon Pacific Aviation Consulting (APAC) will begin work in OGS by thoroughly researching and analyzing the post-COVID demographic and travel trends in the OGS region. We will compare these to the post-COVID air service and traffic trends in the region and identify all the opportunities available for OGS. We will also analyze how the currency exchange rate changes impact travel demand. Next comes taking these opportunities and syncing them with each carriers' strategic plans and capabilities. This will form the basis of a recommended strategy for OGS to pursue. (To be completed within first 60 days)
- 2) Meetings with carriers- APAC will prepare business cases to show up to three perspective carriers the desirability and growth of the market using our extensive industry data and supplemented with OGS community data. Meeting follow up's will also be included. APAC stays in constant communication with airline planners at carriers around the USA and will facilitate airline meetings with the right network planners. Meetings can take place via video call, phone call, at industry conferences, or a combination of these. (To be accomplished in three months following the market analysis completion)
- 3) Industry Expertise- Greg will be available to discuss any industry aviation issues and topics to assist OGS in understanding the industry landscape and its evolving contours that influence market decisions. This can include multiple zoom meeting with interested parties and includes one in-person presentation to interested parties. (Throughout steps one and two above)

Estimated Cost:

Cost- \$25,000 plus travel-related expenses as they are incurred.

https://www.nny360.com/opinion/editorials/editorial-move-it-along-obpa-still-waiting-to-hear-on-grant-application-for-airport/article_d6975622-553c-53b3-b507-84744a8b51d1.html

Editorial — Move it along: OBPA still waiting to hear on grant application for airport

Sep 6, 2022



Officials with the Ogdensburg Bridge & Port Authority are awaiting word on a \$20 million grant from the state Department of Transportation to make improvements to Ogdensburg International Airport. Christopher Lenney/Watertown Daily Times

In September 2021, Ogdensburg Bridge & Port Authority officials made a prudent decision regarding a regional asset.

They applied for a \$20 million grant through the Upstate Airport Economic Development and Revitalization Initiative, overseen by the state Department of Transportation. This would make funds available to enhance the Ogdensburg International Airport's terminal — complementing other capital improvements undertaken there.

A year later, the OBPA still awaits word on the grant. We urge state DOT auchorities to approve this grant application as soon as possible so that work may begin on improving the airport.



"The funding is specifically for airport enhancements, which the OBPA needs for a multitude of reasons. The current terminal is cramped, and there is not enough seating for the number of passengers flying in and out of the airport. There is only one gate for both incoming and outgoing flights, contributing to congestion. There are few concessions for passengers who may have to be there for an extended period of time. There is a lack of office and storage space for airport officials," according to a story published Aug. 15 by the Watertown Daily Times. "The current terminal at the airport was constructed in 1980 as an aircraft hangar and underwent extensive remodeling in 2006, converting 65% of the facility for commercial service operations. In 2016, a 2,600-square-foot addition was constructed for a dedicated terminal building, making the entire footprint roughly 10,100 square feet. The project would dramatically transform the current airport terminal building in all aspects.

"The application says 'the design of the space will be innovative and energy efficient, create operational efficiencies, and utilize design themes that reflect the unique character of the St. Lawrence County and Ogdensburg communities. The updates will create a new gateway to the north country that is both welcoming and impressive.' In the redesigned airport, passengers would be dropped off under an extended canopy to protect from the elements. The curbside for drop-off and pickup would be elongated to allow for improved traffic flow. Passengers would then be able to pass through a courtyard featuring a sitting area with tables, chairs and planters before entering the building."

In 2016, the OBPA completed a \$26 million project to improve the airport. Work included a 1,200-foot extension of the airport runway as well as construction of a new terminal building and adjacent 400-space parking lot. This allowed the airport to lure airlines with larger jets, thus increasing flight options to additional destinations.

On July 1, Contour Airlines launched its flight service at Ogdensburg International Airport. Succeeding SkyWest Airlines, Contour offers 12 flights a week to Philadelphia. The U.S Department of Transportation approved it as Ogdensburg's new provider through the Essential Air Service program.

OBPA officials said they saw an increase in the number of passengers using the airport as the change in carriers took place.

"The airport's monthly passenger count for both arrivals and departures has trended upward so far in 2022, from 1,270 in January to 1,798 in May. The total year-to-date is 7,327 passengers on 194 flights," a Watertown Daily Times article published June 16 reported. "Out of those 7,327 passengers, 3,477 have been travelers getting on flights in Ogdensburg. For all of 2021, the city's airport saw a total of 10,292 passengers getting on a total of 613 Skywest flights."

Ogdensburg has become a significant regional hub for air travelers. Elected officials from the north country should ask the state DOT about the OBPA's grant application to see if this will move this process along.