

**OGDENSBURG BRIDGE &  
PORT AUTHORITY**

HIGHLY CONFIDENTIAL –  
DRAFT 2024-2025 BUDGET –  
DO NOT SHARE

**OGDENSBURG BRIDGE & PORT AUTHORITY  
2024-2025 BUDGET**

OGDENSBURG BRIDGE & PORT AUTHORITY  
2024-2025 BUDGET OVERVIEW

- **The 2024-2025 Overall Budget:** The 2024-2025 Budget for the Ogdensburg Bridge & Port Authority (OBPA, Authority) totals \$11,643,551. This includes:
  - \$9,399,075 for the operational costs associated with the OBPA
  - \$1,213,701 for debt service
  - \$808,776 for the OBPA's portion of various projects
  - \$224,000 for capital expenditures
  
- **Traffic and Toll Revenues:** The 2024-2025 Budget calculates total bridge traffic of 530,486 crossings, reflecting a reduction of less than 1,000 crossings or 0.18% below 2023-2024 budgeted crossings. This corresponds to a toll revenue forecast of \$2,015,574, reflecting a decrease of \$4,760 or 0.03% below the 2023-2024 budget. Bridge traffic has reached approximately 80% of pre-COVID crossings with some spikes over 80%; however, crossings have peaked and remained consistent at an average 80% of pre-COVID numbers.
  
- **The 2024-2025 Budget provides for total uses of \$11,643,551, reflecting a \$3,416,813 or 23% decrease from the 2023-2024 budget in large part to the change in the AEAS program.**
  
- **Project Expenses:** The Authority is constantly repairing/replacing and upgrading its facilities and equipment in all of its departments: Bridge & Bridge Administration Building, Commerce Park, Airport, Marine Terminal & Railroad. In addition to funding received from outside sources, the Authority is usually responsible for a financial portion of the projects it undertakes. Spending for projects is budgeted at \$806,766, and increase of \$180,000 or 28.8% from the 2023-2024 budget.
  
- **EAS/AEAS:** The EAS/AEAS programs offered through USDOT connect rural locations/small regional airports to mid or large sized airport hubs. The main difference between the two programs:
  - Under EAS, the airline providing services invoices USDOT directly for reimbursement of their qualifying expenses
  - Under AEAS, the airline providing services invoices the Airport who pays the airline; then, the Airport requests reimbursement from USDOT
  - Currently, the airline at Ogdensburg International Airport is paid under the AEAS program. Reverting back to EAS will remove any need for AEAS income/expense accounts, and the Line of Credit for payment of the invoices.

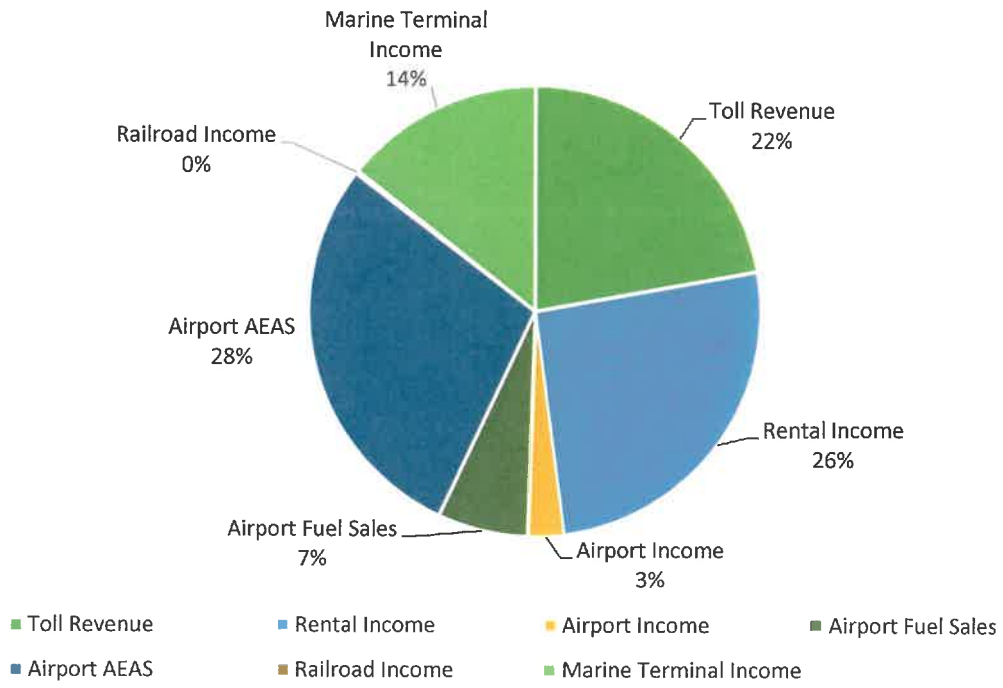
**2024-2025 OPERATING BUDGET SUMMARY  
SOURCES OF FUNDS – REVENUE SUMMARY**

	<i>2023-2024 Budget</i>	<i>2024-2025 Budget</i>	<i>\$ Change</i>
Toll Revenue	2,020,334	2,015,574	(4,760)
Rental Income	2,360,152	2,347,229	(12,923)
Airport Income	324,200	235,866	(88,334)
Airport Fuel Sales	1,073,197	589,054	(484,143)
Airport AEAS	4,978,272	2,591,953	(2,386,319)
Marine Terminal Income	1,187,050	1,305,054	118,004
Railroad Income	18,000	18,000	0
<b>TOTAL</b>	<b>11,961,205</b>	<b>9,102,729</b>	<b>(2,858,476)</b>

The 2024-2025 Budget estimates the total Ogdensburg Bridge & Port Authority revenue to be \$9,102,729, a decrease of \$2,858,476 compared to the 2023-2024 Budget Projection, a 24% reduction in sources of income. Significant changes:

- **AEAS:** The AEAS program was budgeted for the entire 2023-2024 fiscal year as the new airline was being paid under AEAS. With the upcoming re-bidding of service to become effective in October 2024, the Authority will return to the EAS program thus removing AEAS Income (and corresponding expense) as of the 30<sup>th</sup> of September 2024.
- **Fuel Sales Income:** the 2023-2024 Budget was based on an early 2022-2023 actual surge in fuel sales that, at budget time, was anticipated to carry through the fiscal year. Fuel sales did not remain artificially high and the 2024-2025 Budget figure is more in line with the 2022-2023 actual year end figure.
- **Airport Income:** The new Airport Manager has restructured Rates & Charges for both the Commercial and FBO side of the Ogdensburg International Airport. While these changes are more in line with industry standards, they do represent a negative adjustment (or right-sizing adjustment) to the income budgeted to be received.

### 2024-2025 BUDGET: Revenue Sources - \$9,102,729

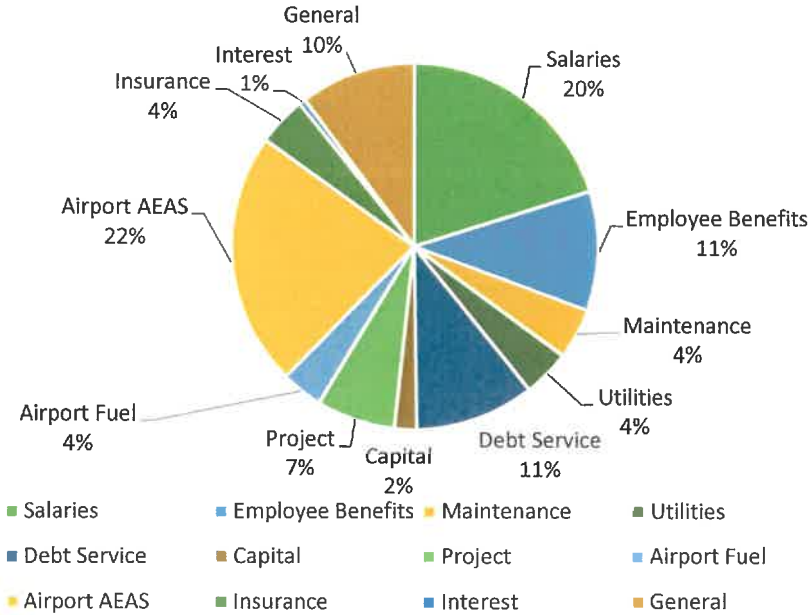


2024-2025 OPERATING BUDGET SUMMARY  
USES OF FUNDS – EXPENSE SUMMARY

	2023-2024 <i>Budget</i>	2024-2025 <i>Budget</i>	<i>\$ Change</i>
Salaries	2,269,752	2,334,775	51,963
Employee Benefits	1,190,872	1,222,828	30,957
Maintenance Expense	466,893	587,656	45,657
Utilities	572,336	476,832	(95,504)
Airport Fuel Expense	931,627	425,000	(506,627)
Airport AEAS Expense	4,978,272	2,591,953	(2,386,319)
General Expense	1,432,305	1,195,804	(246,429)
Insurance Expense	524,581	498,728	(25,853)
Interest Expense	54,000	65,500	11,500
<b>OPERATING TOTAL</b>	<b>12,420,638</b>	<b>9,399,075</b>	<b>(3,021,563)</b>
Debt Service	1,353,583	1,213,701	(139,882)
Capital	660,000	224,000	(436,000)
Portion of Project Exp	626,144	806,776	180,632
<b>TOTAL</b>	<b>15,060,364</b>	<b>11,643,551</b>	<b>(3,416,813)</b>

- The 2024-2025 Budget provides for total uses of \$11,643,551, reflecting a \$3,416,813 or 23% decrease from the 2023-2024 budget.
- Salaries and Employee Benefits reflect the mandated increases by the Collective Bargaining Unit with the Union and anticipated insurance increases. The Authority has five open positions that it will not fill in the 2024-2025 fiscal year in order to keep personnel increases to a minimum.
- The 2024-2025 Budget shows the reduction in Airport AEAS Expense. With the return to the EAS program, AEAS expenses (and corresponding income) will disappear.
- The 2024-2025 Budget assumes a total of \$224,000 to support the capital plan of the Authority. This represents a decrease of \$436,000 or 66% over the 2023-2024 budget. This conscious reduction reflects the deferral of many capital projects with the knowledge that, at any time, one of these deferrals may become a necessity for which the funds will not be budgeted.

### 2024-2025 BUDGET: Uses of Funds - \$11,643,551



## 2024-2025 DEBT SERVICE

		<i>Loan/Mortgage End Date</i>	<i>2023-2024 Budget</i>	<i>2024-2025 Budget</i>
Land Mortgage	Principal	12/21/2026	26,024	27,602
	Interest		5,498	3,921
Loan from LOC	Principal	7/27/2026	97,986	103,256
	Interest		15,848	10,578
Airport Mortgage	Principal	2/1/2028	403,368	420,137
	Interest		79,635	62,866
Term Loan from LOC	Principal	5/1/2023	10,000	0
	Interest		380	0
Airport LOC	Principal	<i>Ongoing</i>	120,000	0
	Interest		14,568	0
Self-Serve Fuel Station Term Loan	Principal	10/1/2023	3,212	0
	Interest		110	0
Parking Software Promissory Note	Principal	04/01/2017	38,307	40,400
	Interest		6,921	4,828
Series 2017 Tax Exempt Bond	Principal	07/01/2047	110,000	125,000
	Interest		346,725	340,113
NYS 1 <sup>st</sup> Instance Advance			75,000	75,000
			<b>1,353,583</b>	<b>1,213,700</b>

The Ogdensburg Bridge & Port Authority has not taken on any new loans or mortgages since the 2022-2023 fiscal year when one of its Lines of Credit was turned into a Term Loan. Debt Service calculations include principal and only the interest associated with the loan/mortgage principal.

The Authority has two Lines of Credit and will be obtaining two more Lines of Credit for project related pre-payments. The interest found on the Interest Expense line refers to the interest that will be charged for the time that there are advances on the Lines of Credit:

- Current Line of Credit: In order to pre-pay Marine Terminal equipment purchases partially reimbursed by a CRISI Grant (will expire 12/31/2023)
- Current Line of Credit: In order to pre-pay Contour Aviation for monthly AEAS fully reimbursed by USDOT (will expire 09/30/2024)
- New Line of Credit: To pre-pay Airport Revitalization invoices reimbursable by NYSDOT, and FAA (should expire 07/01/2025)
- New Line of Credit: To pre-pay Port Dock Wall Expansion invoices reimbursable by NYSDOT Railroad Division

2024-2025 DEPARTMENTAL BUDGETS

<i>BRIDGE</i>	<i>2024-2025 BUDGET</i>
TOLL INCOME	2,014,574
RENTAL INCOME	1,285,759
OTHER	1,000
<b>TOTAL INCOME</b>	<b>3,301,333</b>
SALARIES	1,437,711
EMPLOYEE BENEFITS	880,472
MAINTENANCE	285,050
UTILITIES	91,297
GENERAL	407,731
INSURANCE	271,629
INTEREST	1,500
DEBT SERVICE	75,000
<b>TOTAL EXPENSES</b>	<b>3,450,390</b>
PROFIT/(LOSS)	(148,967)

<i>COMMERCE PARK</i>	<i>2024-2025 BUDGET</i>
RENTAL INCOME	930,135
OTHER	0
<b>TOTAL INCOME</b>	<b>930,135</b>
SALARIES	35,360
EMPLOYEE BENEFITS	18,609
MAINTENANCE	25,250
UTILITIES	215,509
GENERAL	18,225
INSURANCE	44,605
INTEREST	20,000
<b>TOTAL EXPENSES</b>	<b>377,558</b>
PROFIT/(LOSS)	552,577

<i>MARINE TERMINAL &amp; RAILROAD</i>	<i>2024-2025 BUDGET</i>
RENTAL INCOME	38,700
MARINE TERMINAL	1,305,054
RAILROAD	18,000
OTHER	0
<b>TOTAL INCOME</b>	<b>1,361,754</b>
SALARIES	465,553
EMPLOYEE BENEFITS	146,574
MAINTENANCE	208,356
UTILITIES	56,187
GENERAL	287,606
INSURANCE	71,727
INTEREST	22,000
<b>TOTAL EXPENSES</b>	<b>1,258,003</b>
PROFIT/(LOSS)	103,751



<i>AIRPORT</i>	<i>2024-2025 BUDGET</i>
RENTAL INCOME	92,635
FUEL SALES	589,054
AEAS	2,591,953
FEES & OTHER	235,865
<b>TOTAL INCOME</b>	<b>3,509,507</b>
SALARIES	396,151
EMPLOYEE BENEFITS	177,262
MAINTENANCE	69,000
FUEL EXPENSE	425,000
AEAS	2,591,953
UTILITIES	113,839
GENERAL	482,242
INSURANCE	110,767
INTEREST	22,000
DEBT SERVICE	1,138,701
<b>TOTAL EXPENSES</b>	<b>5,526,915</b>
PROFIT/(LOSS)	<b>(2,017,408)</b>

Bridge & Commerce Park: The only salary charged to the Commerce Park is a portion of the Director of Economic Development for the time spent with tenancy renewals and, at times, concerns tenants may have with their space. Otherwise, all salaries, benefits and most equipment expense is recorded in the Bridge Budget though shared with Commerce Park. Therefore, the profit/(loss) of these two departments can be combined for a more accurate understanding of the two departments.

The same relationship exists between the Marine Terminal and Railroad.

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**APPENDIX  
BUDGET SUPPORT**



**OBPA 2024-2025 Commerce Park & Port Full Time Rental Income Budget**

	Total	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
<b>Building Rentals:</b>													
#1	86,338	7,136	7,136	7,136	7,136	7,136	7,144	7,198	7,198	7,198	7,296	7,312	7,312
#3	68,616	5,630	5,630	5,630	5,630	5,630	5,738	5,738	5,798	5,798	5,798	5,798	5,798
#4	52,256	4,327	4,327	4,360	4,360	4,360	4,360	4,360	4,360	4,360	4,360	4,360	4,360
#6	187,905	15,659	15,659	15,659	15,659	15,659	15,659	15,659	15,659	15,659	15,659	15,659	15,659
#11	210,463	17,427	17,427	17,427	17,427	17,427	17,427	17,427	17,695	17,695	17,695	17,695	17,695
#12	82,698	6,891	6,891	6,891	6,891	6,891	6,891	6,891	6,891	6,891	6,891	6,891	6,891
#14	226,859	18,905	18,905	18,905	18,905	18,905	18,905	18,905	18,905	18,905	18,905	18,905	18,905
<b>Sub-Total</b>	<b>915,135</b>	<b>75,975</b>	<b>75,975</b>	<b>76,008</b>	<b>76,008</b>	<b>76,008</b>	<b>76,124</b>	<b>76,179</b>	<b>76,507</b>	<b>76,507</b>	<b>76,605</b>	<b>76,621</b>	<b>76,621</b>
Land Leases	15,000	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250
Building P4	38,700	3,225	3,225	3,225	3,225	3,225	3,225	3,225	3,225	3,225	3,225	3,225	3,225
Interest Income	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>968,835</b>	<b>80,450</b>	<b>80,450</b>	<b>80,483</b>	<b>80,483</b>	<b>80,483</b>	<b>80,599</b>	<b>80,654</b>	<b>80,982</b>	<b>80,982</b>	<b>81,080</b>	<b>81,096</b>	<b>81,096</b>
Check Totals	968,835												
<b>Building 1:</b>													
Lincare (LINC)	46,343	3,837	3,837	3,837	3,837	3,837	3,837	3,837	3,837	3,837	3,935	3,935	3,935
Strader Ferris (STRF)	-	-	-	-	-	-	-	-	-	-	-	-	-
O'burg Parcel Service	22,010	1,807	1,807	1,807	1,807	1,807	1,807	1,861	1,861	1,861	1,861	1,861	1,861
West End Mgmt (WESE)	3,708	309	309	309	309	309	309	309	309	309	309	309	309
Quality Hearing (QUAH)	6,392	530	530	530	530	530	530	530	530	530	530	530	530
KDM Analytics	3,220	264	264	264	264	264	272	272	272	272	272	272	272
Live Fast Motors	2,601	217	217	217	217	217	217	217	217	217	217	217	217
Nova Networks (NOVN)	2,064	172	172	172	172	172	172	172	172	172	172	172	172
Vacant	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Building 1 Total</b>	<b>86,338</b>	<b>7,136</b>	<b>7,136</b>	<b>7,136</b>	<b>7,136</b>	<b>7,136</b>	<b>7,144</b>	<b>7,198</b>	<b>7,198</b>	<b>7,198</b>	<b>7,296</b>	<b>7,312</b>	<b>7,312</b>
<b>Building 3:</b>													
AN Deringer (ANDE)	24,456	2,013	2,013	2,013	2,013	2,013	2,013	2,013	2,073	2,073	2,073	2,073	2,073
NAC Logistics (NACL)	44,160	3,617	3,617	3,617	3,617	3,617	3,725	3,725	3,725	3,725	3,725	3,725	3,725
<b>Building 3 Total</b>	<b>68,616</b>	<b>5,630</b>	<b>5,630</b>	<b>5,630</b>	<b>5,630</b>	<b>5,630</b>	<b>5,738</b>	<b>5,738</b>	<b>5,798</b>	<b>5,798</b>	<b>5,798</b>	<b>5,798</b>	<b>5,798</b>
<b>Building 4:</b>													
Day Automation (DAYA)	13,530	1,100	1,100	1,133	1,133	1,133	1,133	1,133	1,133	1,133	1,133	1,133	1,133
5G Technologies	6,391	533	533	533	533	533	533	533	533	533	533	533	533
T-Base Comm (TBAC)	7,459	622	622	622	622	622	622	622	622	622	622	622	622
T-Base Comm (TBAC)	24,876	2,073	2,073	2,073	2,073	2,073	2,073	2,073	2,073	2,073	2,073	2,073	2,073
Vacant	-	-	-	-	-	-	-	-	-	-	-	-	-
Vacant	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Building 4 Total</b>	<b>52,256</b>	<b>4,327</b>	<b>4,327</b>	<b>4,360</b>	<b>4,360</b>	<b>4,360</b>	<b>4,360</b>	<b>4,360</b>	<b>4,360</b>	<b>4,360</b>	<b>4,360</b>	<b>4,360</b>	<b>4,360</b>
<b>Building 6:</b>													
Strader Ferris (STRF)	187,905	15,659	15,659	15,659	15,659	15,659	15,659	15,659	15,659	15,659	15,659	15,659	15,659
<b>Building 6 Total</b>	<b>187,905</b>	<b>15,659</b>	<b>15,659</b>	<b>15,659</b>	<b>15,659</b>	<b>15,659</b>	<b>15,659</b>	<b>15,659</b>	<b>15,659</b>	<b>15,659</b>	<b>15,659</b>	<b>15,659</b>	<b>15,659</b>
<b>Building 11:</b>													
Frank Ralph's Inc	102,000	8,500	8,500	8,500	8,500	8,500	8,500	8,500	8,500	8,500	8,500	8,500	8,500
Strader Ferris	108,463	8,927	8,927	8,927	8,927	8,927	8,927	8,927	8,927	8,927	8,927	8,927	8,927
<b>Building 11 Total</b>	<b>210,463</b>	<b>17,427</b>	<b>17,427</b>	<b>17,427</b>	<b>17,427</b>	<b>17,427</b>	<b>17,427</b>	<b>17,427</b>	<b>17,695</b>	<b>17,695</b>	<b>17,695</b>	<b>17,695</b>	<b>17,695</b>



Ogdensburg Bridge and Port Authority  
 Ogdensburg International Airport - Budgeted Revenues  
 2024-2025

	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25
<b>RENTAL INC</b>												
<b>FUEL</b>												
<b>MAPCO/TERMINAL/APRON</b>												
<b>PFC CHARGES</b>												
<b>Total 2024-2025</b>												
Hangar Rentals	1,920	1,920	2,040	2,160	2,160	2,040	1,680	1,680	1,680	1,680	1,680	1,680
Corporate Rentals**												
Facility Fees (Lessee - Allegiant only)												
Passenger Facility Charges												
Grant Income - SOAR (Operating)	2,743	2,578	2,500	5,294	1,503	2,874	2,685	2,732	1,037	2,613	1,954	1,562
Land Rental												
Building Rental	1,083	1,083	1,083	1,083	1,083	1,083	1,083	1,083	1,083	1,083	1,083	1,083
Rental Cars Income	366	254	553	499	394	517	424	345	217	244	149	213
MAPCO - Parking Fees	8,325	8,181	5,550	3,689	6,234	4,682	5,572	5,345	3,447	5,213	2,456	6,273
FBO - Fuel Sales****	48,258	29,326	44,780	48,277	74,354	86,392	83,995	38,690	60,149	34,997	12,308	27,529
Advertising/Misc. Income (Badge Income)												
Vending Machine Income	225			225			250			250		
GSE Storage Rental	1,500	1,500	1,500	1,500	1,500	1,500	1,550	1,550	1,550	1,550	1,550	1,550
EAS Apron Charges - Contour	6,345	7,898	7,763	7,493	6,548	6,953						
EAS Terminal Charges - Contour****	7,755	9,653	9,488	9,158	8,003	8,498						
EAS Office Rent - Contour****	4,700	5,850	5,750	5,550	4,850	5,150	1,194	1,194	1,194	1,194	1,194	1,194
EAS Landing Fees (weight of ERJ-145)							2,213	2,213	2,213	2,213	2,213	2,213
EAS ARFF fee - monthly basis							4,477	4,477	4,477	4,477	4,477	4,477
Low Cost Carrier Incentive Fees												
AEAS Income	382,486	476,073	467,935	451,659	394,693	419,107						
<b>2024-2025 Total Airport Revenues</b>	<b>3,509,507</b>	<b>544,315</b>	<b>548,941</b>	<b>536,587</b>	<b>501,322</b>	<b>538,805</b>	<b>105,124</b>	<b>59,309</b>	<b>77,047</b>	<b>55,514</b>	<b>29,064</b>	<b>47,774</b>
<b>Income WITHOUT Fuel &amp; AEAS</b>	<b>328,501</b>	<b>34,962</b>	<b>36,226</b>	<b>36,650</b>	<b>32,274</b>	<b>33,306</b>	<b>21,129</b>	<b>20,619</b>	<b>16,898</b>	<b>20,517</b>	<b>16,756</b>	<b>20,245</b>

	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25
<b>Total 2024-2025</b>												
Hangar Rentals	1,920	1,920	2,040	2,160	2,160	2,040	1,680	1,680	1,680	1,680	1,680	1,680
Corporate Rentals - SkyWest Fee**												
Facility Fees (Lessee - Allegiant only)												
Passenger Facility Charges												
Grant Income - SOAR (Operating)	2,743	2,578	2,500	5,294	1,503	2,874	2,685	2,732	1,037	2,613	1,954	1,562
Land Rental												
Building Rental	1,083	1,083	1,083	1,083	1,083	1,083	1,083	1,083	1,083	1,083	1,083	1,083
Rental Cars Income	366	254	553	499	394	517	424	345	217	244	149	213
MAPCO - Parking Fees	8,325	8,181	5,550	3,689	6,234	4,682	5,572	5,345	3,447	5,213	2,456	6,273
FBO - Fuel Sales****	48,258	29,326	44,780	48,277	74,354	86,392	83,995	38,690	60,149	34,997	12,308	27,529
Advertising/Misc. Income (Badge Income)												
Vending Machine Income	225			225			250			250		
GSE Storage Rental	1,500	1,500	1,500	1,500	1,500	1,500	1,550	1,550	1,550	1,550	1,550	1,550
EAS Apron Charges - Contour	6,345	7,898	7,763	7,493	6,548	6,953						
EAS Terminal Charges - Contour****	7,755	9,653	9,488	9,158	8,003	8,498						
EAS Office Rent - Contour****	4,700	5,850	5,750	5,550	4,850	5,150	1,194	1,194	1,194	1,194	1,194	1,194
EAS Landing Fees (weight of ERJ-145)							2,213	2,213	2,213	2,213	2,213	2,213
EAS ARFF fee - monthly basis							4,477	4,477	4,477	4,477	4,477	4,477
Low Cost Carrier Incentive Fees												
AEAS Income	382,486	476,073	467,935	451,659	394,693	419,107						
<b>2024-2025 Total Airport Revenues</b>	<b>3,509,507</b>	<b>544,315</b>	<b>548,941</b>	<b>536,587</b>	<b>501,322</b>	<b>538,805</b>	<b>105,124</b>	<b>59,309</b>	<b>77,047</b>	<b>55,514</b>	<b>29,064</b>	<b>47,774</b>
<b>Income WITHOUT Fuel &amp; AEAS</b>	<b>328,501</b>	<b>34,962</b>	<b>36,226</b>	<b>36,650</b>	<b>32,274</b>	<b>33,306</b>	<b>21,129</b>	<b>20,619</b>	<b>16,898</b>	<b>20,517</b>	<b>16,756</b>	<b>20,245</b>

	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25
<b>Total 2024-2025</b>												
Hangar Rentals	1,920	1,920	2,040	2,160	2,160	2,040	1,680	1,680	1,680	1,680	1,680	1,680
Corporate Rentals - SkyWest Fee**												
Facility Fees (Lessee - Allegiant only)												
Passenger Facility Charges												
Grant Income - SOAR (Operating)	2,743	2,578	2,500	5,294	1,503	2,874	2,685	2,732	1,037	2,613	1,954	1,562
Land Rental												
Building Rental	1,083	1,083	1,083	1,083	1,083	1,083	1,083	1,083	1,083	1,083	1,083	1,083
Rental Cars Income	366	254	553	499	394	517	424	345	217	244	149	213
MAPCO - Parking Fees	8,325	8,181	5,550	3,689	6,234	4,682	5,572	5,345	3,447	5,213	2,456	6,273
FBO - Fuel Sales****	48,258	29,326	44,780	48,277	74,354	86,392	83,995	38,690	60,149	34,997	12,308	27,529
Advertising/Misc. Income (Badge Income)												
Vending Machine Income	225			225			250			250		
GSE Storage Rental	1,500	1,500	1,500	1,500	1,500	1,500	1,550	1,550	1,550	1,550	1,550	1,550
EAS Apron Charges - Contour	6,345	7,898	7,763	7,493	6,548	6,953						
EAS Terminal Charges - Contour****	7,755	9,653	9,488	9,158	8,003	8,498						
EAS Office Rent - Contour****	4,700	5,850	5,750	5,550	4,850	5,150	1,194	1,194	1,194	1,194	1,194	1,194
EAS Landing Fees (weight of ERJ-145)							2,213	2,213	2,213	2,213	2,213	2,213
EAS ARFF fee - monthly basis							4,477	4,477	4,477	4,477	4,477	4,477
Low Cost Carrier Incentive Fees												
AEAS Income	382,486	476,073	467,935	451,659	394,693	419,107						
<b>2024-2025 Total Airport Revenues</b>	<b>3,509,507</b>	<b>544,315</b>	<b>548,941</b>	<b>536,587</b>	<b>501,322</b>	<b>538,805</b>	<b>105,124</b>	<b>59,309</b>	<b>77,047</b>	<b>55,514</b>	<b>29,064</b>	<b>47,774</b>
<b>Income WITHOUT Fuel &amp; AEAS</b>	<b>328,501</b>	<b>34,962</b>	<b>36,226</b>	<b>36,650</b>	<b>32,274</b>	<b>33,306</b>	<b>21,129</b>	<b>20,619</b>	<b>16,898</b>	<b>20,517</b>	<b>16,756</b>	<b>20,245</b>

**2023-2024 CHARGE STRUCTURE WITH CONTOUR**  
 Apron & Terminal Charges  
 Based on number of turns of the aircraft  
 135 per turn for Apron/Ramp Charges  
 165 per turn for Terminal Charges  
 100 per turn for Office Rent  
 Calculate turns:  
 Assume 12 turns per w  
 624 52 weeks pe  
 52 Turns per m  
**FOR CONTOUR 2024-2025:**  
 Take ACTUAL Turns per month  
 using 2023 Invoices through September

22,100 9,434  
 September to October

Expiration	Per Year	Per Month	Per Year
2021-09-30	2,880	240.00	2,880
2021-08-31	2,880	240.00	2,880
2024-08-31	2,880	240.00	2,880
2024-09-30	1,440	240.00	1,440
2024-08-31	2,880	240.00	2,880
2024-05-31	2,880	240.00	2,880
2023-12-31	2,880	240.00	2,880
2023-09-14	720	240.00	720

Will NOT Renew

Rentals for Mid-June - Mid-September

#10- Frank Richardson

2021-03-31

0 Giving up one hangar - assume #10

Difference in Monthly  
Income for Airline

2,160.00 22,320.00

**NOTES**

\*\* Corporate Rentals

\*\*\*Into Plane Fees

This was a charge levied on SkyWest that is not being charged to Contour - LOSS of approximately \$60,600 annually. According to S Saracco, was a 'duplicate' payment As Contour is paying retail for fuel and not just paying OBPA workers to fuel the plane with their fuel, there is an approximate LOSS of \$109,000 annually OF Into Plane Fees. DOES RETAIL PURCHASING EQUAL OR EXCEED \$109,000 LOST WITH INTO PLANE FEES?

Approximately 9,100 gallons per month (fuel usage) = 109,200 gallons purchased in one year. At \$1.00 per gallon profit minimum, yes - just barely

Contour income approximately \$63,700 monthly at full usage of OBPA fuel; therefore, each month must account for \$63,700 in fuel sales

Both are invoiced as a per turn invoice PLUS share of Utilities. Utilities are not calculated here

\*\*\*\*FBO - Fuel Sales

\*\*\*\*\*EAS Terminal Charges & Office Rent

\*\*\*\*\*Gross Sales Income

New Rates & Charges

Food Vendors - % of their Gross Sales

Assuming no change in aircraft type, using the landing weight of an Embraer 145, and no change in the number of flights (turns) per month, income goes from 22,100 to 9,434

a loss of \$12,666 per month. While this might be 'correct' (more in line with industry standards), this will be a big hit to airport revenue

Ogdensburg Bridge and Port Authority  
 Port Projected Budget: 2024-2025

Cargo	Tonnage/ CBM	Rates	Gross Revenue	Comments	Split	OMLC CUT
Salt/ self unloader	100,000	\$7.25	\$725,000.00	Based on 2023 rates/ all inclusive	OBPA	
Dockage	18,938	\$0.18	\$13,635.36	Based on 4 vessels	OBPA	
Salt storage	20,000	\$0.15	\$36,000.00	Storage estimate/ based on avg 20k per month outdoor @ \$.15/ST.	OBPA	
Salt Thawrox	20,000	\$2.85	\$57,000.00	Based on blending 20k	share	\$28,500
Thawrox storage	12	\$6,000.00	\$72,000.00	Based on annual lease of Building 2	share	\$36,000
Grain cargoes	10,000	\$10.25	\$102,500.00	Estimate from previous years/ railed in cargo	OBPA	
Grain storage			\$25,000.00	Grain storage/Conservative based on estimation	OBPA	
Steel loadout	1,714	\$8.75	\$14,997.50	Based on cargo sitting until April	share	\$7,499
Steel storage			\$11,075.00	Based on cargo sitting until April with estimated declining inventory	share	\$5,538
Misc storage			\$120,000.00	This is based on 6 months of storage for bldg #5 (40sqft) @ \$6 annually. \$240k / 2	share	\$60,000
Scale Usage			\$9,842.00	Based on past year(Maxam/SBS) Adam estimated \$14,000	OBPA	
				01 April through 07 November Actual \$5,624. Cannot just double, salt will slow down as spring approaches		
				PRIOR FY = \$7,876		
		<b>TOTAL</b>	<b>\$1,187,049.86</b>	<b>ADD TO OMLC MONTHLY FEE TO GET TOTAL PAYOUT TO OMLC</b>		<b>\$137,536</b>
		<b>NEW TOTAL</b>	<b>\$1,305,053.96</b>	<b>ADDITIONAL 10% FOR GRAIN &amp; SALT STORAGE</b>		

Phone conversation with Steve:

Adam and I reviewed the port budget numbers and we agree. Figures continue to be conservative...no wind, no ARS. With thawrox in Building 2, there was some additional storage income added to Bldg 5. With new agreements in the offing, add 10% to storage figures (grain & salt)

OMLC MONTHLY MANAGEMENT FEE OF \$5,222.20 FOR 12 MONTHS \$63,920  
 Adjust by 2%

**TOTAL ANNUAL PAYMENT TO OMLC \$201,456**



Ogdensburg Bridge and Port Authority  
2024-2025 Expense Budgets  
Salaries/Wages

Management Inc 4.00%

Union Negotiated  
Increase 3.00%

Position:	2023-2024		2023-2024		S - Salaried H - Hourly	Hourly Rate		Projected Hours	Employer	
	Budget	Budget	2023-2024	2024-2025		2023-2024	2024-2025		FICA	Medicare
<b>Administration:</b>										
Executive Director	154,599.79	148,654	S				2,080	Admin	9,585	2,242
Director of Economic Development	91,052.00	87,550	S				2,080		5,645	1,320
Sr Administrative Asst	55,120.00	53,000	S				2,080		3,417	799
Administrative Asst. - OPEN			S				2,080		-	-
Summer General Office Assistant	3,393.00	-	S	18.00			189		210	49
<b>Totals - Administration</b>	<b>304,165</b>	<b>289,204</b>		5002.01					<b>18,858</b>	<b>4,410</b>
									23,269	
<b>Accounting:</b>										
Chief Financial Officer	125,000.00	107,635	S				2,080	Finance	7,750	1,813
Senior Accountant	73,109.40	70,298	S						4,533	1,060
Accounting Supervisor	73,681.42	72,824	H	35.42	34.39		2,080		4,568	1,068
Account Clerk - MOVED TO PORT - NOW OPEN	64,443	64,443	H	31.91	30.98		2,080		-	-
Account Clerk	52,465.23	50,337	H	25.22	24.49		2,080		3,253	761
Account Clerk	45,316.04	35,585	H	21.79	21.15		2,080		2,810	657
Longevity									-	-
Regular/Retro Steps	1,473.50								91	21
<b>Totals - Accounting</b>	<b>371,046</b>	<b>401,122</b>		5003.01					<b>22,913</b>	<b>5,359</b>
									28,272	
<b>Maintenance:</b>										
Director - Operations	74,984.00	72,100	S				2,080	Maintenance	4,649	1,087
General Mechanic	81,882.53	79,875	H	39.37	38.22		2,080		5,077	1,187
General Mechanic OPEN		44,940	H	21.45			2,080		-	-
General Mechanic	54,626.92	54,734	H	26.26	25.50		2,080		3,387	792
Bridge Supervisory/General Mechanic OPEN				23.86			2,080			
General Mechanic/Bridge	50,832.72	49,577	H	24.44	23.73		2,080		3,152	737
General Mechanic/Bridge	50,832.72	49,577	H	24.44	23.73		2,080		3,152	737
Janitor	45,316.04	45,230	H	21.79	21.15		2,080		2,810	657
Janitor	66,288.00	70,327	H	31.87	30.94		2,080		4,110	961
Bridge - Temp Staff - College Students (2)	14,760.00	21,960	H	18.00			820		915	214
Bridge - Paint Crew (2)	28,522.00	36,720	H	26.00			1,097		1,768	414
Overtime	17,014.70								1,055	247
Longevity	1,326.15								82	19
Regular/Retro Steps	3,636.00								225	53
<b>Total - Maintenance</b>	<b>490,022</b>	<b>525,040</b>		5005.01					<b>29,019</b>	<b>6,787</b>
									35,805	
<b>Toll Collector:</b>										
Toll Collector - OPEN	0									
Toll Collector	47,212.07	49,662	H	22.70	22.04		2,080		2,927	685
Toll Collector	45,316.04	45,456	H	21.79	21.15		2,080		2,810	657
Toll Collector	68,053.34	71,866	H	32.72	31.77		2,080		4,219	987
Toll Collector - RETIRING MARCH 2024		71,536	H		32.80		2,080		-	-
Toll Collector - Replacement	43,388.80		H	20.86			2,080		2,690	629
Toll Collector - PT/Relief/Temp	87,975.00	89,561.70	H	18.00	16.50		4,888		5,454	1,276
Overtime	15,286.80								948	222
Longevity	0.00								-	-
Retro/Regular Steps	606.50								38	9
<b>Total - Toll Collector</b>	<b>307,839</b>	<b>328,081</b>		5004.01					<b>19,086</b>	<b>4,464</b>
									23,550	
<b>Airport:</b>										
Airport Manager - 5103.03	93,600.00	90,000	S					Airport	5,803	1,357
Airport Operations	94,400.57	91,652	H	45.38	44.06		2,080		5,853	1,369
Airport Operations	52,685.90	50,711	H	25.33	24.59		2,080		3,267	764
Airport Operations	52,685.90	50,671	H	25.33	24.59		2,080		3,267	764
Airport Operations	52,685.90	50,951	H	25.33	24.59		2,080		3,267	764

Toll Collectors

Airport

Total Bridge Payroll 1,473,071

2023-2024 - 183.25 Hours - \$7,643.40 - Double 24-25

5 in 2024: 2 @ 10 months, 1 @ 7 months, 1 @ 3 months

5005.01

6 month actual = 225.50 hours for \$8,507.35 - Double for full year 24-25  
2 in 2024: 1 for 12 months (2,080 hours) & 1 for 5 months (867 hours)  
5 in 2024: 2 @ 10 months, 1 @ 12 months, 1 @ 7 months, 1 @ 3 months

2 in 2024: 1 for 12 months (2,080 hours) & 1 for 5 months (867 hours)

5003.01

Airport Operations	29,777.28	H	23.86	1,248	1,846	432
Overtime	17,559.41	H			1,089	255
Longevity	936.00	H			58	14
Retro/Regular Steps	1,820.00	H			113	26
<b>Total - Airport</b>	<b>396,151</b>	5102.03			<b>21,456</b>	<b>5,018</b>
<b>Port of Ogdensburg:</b>						
Account Clerk	66,375.84	H	31.91	2,080	4,115	962
General Mechanic	68,231.16	H	32.80	2,080	4,230	989
Warehouseman	70,304.00	H	33.80	2,080	4,359	1,019
Longshoreman	121,882.80	H	33.80	1,803	7,557	1,767
Overtime - Longshoremen - ILA	44,075.20	H	50.70	48.83	2,733	639
Longshoreman - ILA Benefit Rate	93,982.00	H	21.00	2,238	-	-
Wind Turbine Project-Longshoremen		H				
Wind Turbine-Longshoremen Benefit		H				
Longevity	702.00	H				
<b>Total - Port of Ogdensburg</b>	<b>465,553</b>	1 in 2024 - 1 for 9 months (1,560 hours)			<b>14,648</b>	<b>3,426</b>

**Total - OBPA Salaries/Wages** **2,334,775** **2,736,762**

**OBPA** **2024-2025**

Employer FICA	125,980	Toll	146,574	Totals	125,980	100%
Employer Medicare	29,463	Admin	3,426	Airport	29,463	100%
Insurance - Medical (10% increase mid year)	387,295	Finance	5,018	Port	387,295	100%
Insurance - Medical Insurance Buyouts	25,000	Maintenance	65,383	Totals	25,000	100%
Insurance - Dental (5% increase mid year)	37,559	Collectors	5,000	10,000	37,559	100%
Insurance - Vision (5% increase mid year)	8,898	Finance	6,955	2,782	8,898	100%
Health Savings Employer Contribution	68,452	Maintenance	1,648	659	68,452	100%
Clothing Allowance	9,450	Collectors	13,734	0	9,450	100%
Vehicle Allowance	6,000	Finance	4,900	700	6,000	100%
NYS Retirement	276,091	Maintenance	76,428	21,701	276,091	100%
W/Compensation	76,489	Collectors	43,673	33,205	76,489	100%
FSA/HSA Admin Fees	5,000	Finance	9,487	6,522	5,000	100%
Unemployment	37,125	Maintenance	17,788	893	37,125	100%
DBL	12,790	Collectors	714	24,131	12,790	100%
Post Retirement Benefits - Retiree Medical	117,235	Finance	1,250	5,552	117,235	100%
<b>Total Employee Benefits</b>	<b>1,222,827</b>	Maintenance	1,586	29,413	<b>1,222,827</b>	<b>100%</b>

2023-2024 - 342.50 Hours - \$13,172.85 - Assume 1.333 for full year 24-25	1,248	1,846	432
2 in 2024 - both for 6 months (1,040 hours each)		1,089	255
3 in 2024 - 2 for 6 months (1,040 hours each) & 1 for 9 months (1,560 hours)		58	14
		113	26
<b>Total - Airport</b>	<b>333,984</b>	<b>21,456</b>	<b>5,018</b>
<b>Port</b>			
30.98	2,080	4,115	962
31.85	2,080	4,230	989
32.55	2,080	4,359	1,019
32.55	1,803	7,557	1,767
48.83	435	2,733	639
21.00	2,238	-	-
1 in 2024 - 1 for 9 months (1,560 hours)			
		<b>14,648</b>	<b>3,426</b>
		18,074	
		<b>125,980</b>	<b>29,463</b>
		155,443	

**Total - OBPA Salaries/Wages** **2,334,775** **2,736,762**

**OBPA** **2024-2025**

125,980	146,574	125,980	100%
29,463	3,426	29,463	100%
387,295	0	387,295	100%
25,000	10,000	25,000	100%
37,559	2,782	37,559	100%
8,898	659	8,898	100%
68,452	0	68,452	100%
9,450	700	9,450	100%
6,000	21,701	6,000	100%
276,091	33,205	276,091	100%
76,489	6,522	76,489	100%
5,000	893	5,000	100%
37,125	24,131	37,125	100%
12,790	5,552	12,790	100%
117,235	29,413	117,235	100%
<b>1,222,827</b>	<b>146,574</b>	<b>1,222,827</b>	<b>100%</b>

**OGDENSBURG BRIDGE & PORT AUTHORITY**  
**LONG-TERM DEBT RECAP**  
 04/01/2024 - 03/31/2025

	Loan/Mortgage End Date												2047-07-01
	2026-12-21	2026-07-27	2028-02-01	CLOSED	ONGOING	CLOSED	2026-10-01	CLOSED	CLOSED	2047-07-01	2047-07-01		
	CBNA Route 812 Land Mortgage	CBNA LOC turned into Term Loan	\$3.9MM Airport Tompkins Trust Mortgage	Airport - Originally Split into LOC & Term Loan Tompkins Trust Term Loan	ON LOC	Airport - Self Serve Fuel Station World Fuel Services- Ascent Fuel	MAPCO - Parking Software Airport Parking Promissory Note	Airport Taxable Bonds	Airport Taxable Bonds	Airport Tax Ex Bonds	Airport Tax Ex Bonds	Airport Tax Ex Bonds	
NYS 1st Instance Advances	E-Transit Hardware Key Bank - A Lease/Purchase	E-Transit Software Key Bank - B Lease/Purchase	20,565	342,724	120,000	3,417	30,967	75,000	15,000	15,000	15,000	15,000	
March 31, 2020	82,611	29,026	21,812	356,972	120,000	3,738	32,658	80,000	15,000	15,000	15,000	15,000	
March 31, 2021	85,401	30,508	23,135	371,812	120,000	4,088	34,442	-	100,000	100,000	100,000	100,000	
March 31, 2022	-	32,066	24,537	387,268	120,000	4,472	36,323	-	105,000	105,000	105,000	105,000	
March 31, 2023	-	8,258	26,024	403,368	120,000	3,212	38,307	-	110,000	110,000	110,000	110,000	
March 31, 2024	-	-	27,602	420,137	-	-	40,400	-	125,000	125,000	125,000	125,000	
March 31, 2025	-	-	29,275	437,602	-	-	42,606	-	135,000	135,000	135,000	135,000	
March 31, 2026	-	-	22,086	874,169	-	-	25,905	-	5,595,000	5,595,000	5,595,000	5,595,000	
March 31, 2027 & Thereafter	-	-	-	-	-	-	-	-	-	-	-	-	
<b>Total Debt Balance</b>	<b>18,629,974</b>	<b>99,857</b>	<b>195,037</b>	<b>3,594,051</b>	<b>490,000</b>	<b>18,927</b>	<b>281,608</b>	<b>155,000</b>	<b>6,200,000</b>	<b>6,200,000</b>	<b>6,200,000</b>	<b>30,921,105</b>	

	Loan/Mortgage End Date												2047-07-01
	2026-12-21	2026-07-27	2028-02-01	CLOSED	ONGOING	CLOSED	2026-10-01	CLOSED	CLOSED	2047-07-01	2047-07-01		
	CBNA Route 812 Land Mortgage	CBNA LOC turned into Term Loan	\$3.9MM Airport Tompkins Trust Mortgage	Airport - Originally Split into LOC & Term Loan Tompkins Trust Term Loan	ON LOC	Airport - Self Serve Fuel Station World Fuel Services- Ascent Fuel	MAPCO - Parking Software Airport Parking Promissory Note	Airport Taxable Bonds	Airport Taxable Bonds	Airport Tax Ex Bonds	Airport Tax Ex Bonds	Airport Tax Ex Bonds	
NYS 1st Instance Advances	Key Bank Lease/Purchase	Key Bank (B) Lease/Purchase	10,957	140,279	20,309	1,565	14,261	5,288	382,969	382,969	382,969	382,969	
March 31, 2020	5,674	4,326	9,711	126,031	11,430	1,244	12,570	1,200	361,675	361,675	361,675	361,675	
March 31, 2021	2,884	2,844	8,388	111,191	6,456	894	10,786	-	358,800	358,800	358,800	358,800	
March 31, 2022	-	1,286	6,986	20,849	1,975	510	8,905	-	352,906	352,906	352,906	352,906	
March 31, 2023	-	69	5,498	79,635	380	110	6,921	-	346,725	346,725	346,725	346,725	
March 31, 2024	-	-	3,921	62,866	14,568	-	4,828	-	340,113	340,113	340,113	340,113	
March 31, 2025	-	-	2,248	45,401	-	-	2,622	-	333,069	333,069	333,069	333,069	
March 31, 2026	-	-	527	35,524	-	-	463	-	4,398,278	4,398,278	4,398,278	4,398,278	
March 31, 2027 & Thereafter	-	-	-	-	-	-	-	-	-	-	-	-	
<b>Total Interest</b>	<b>8,558</b>	<b>8,524</b>	<b>48,236</b>	<b>696,662</b>	<b>65,970</b>	<b>4,322</b>	<b>61,355</b>	<b>6,488</b>	<b>6,817,631</b>	<b>6,817,631</b>	<b>6,817,631</b>	<b>7,832,365</b>	

**INTEREST PAYMENTS**

	Key Bank Lease/Purchase	Key Bank (B) Lease/Purchase	CBNA Route 812 Land Mortgage	CBNA LOC turned into Term Loan	Tompkins Trust Mortgage #2365	Tompkins Trust Term Loan #2906	Tompkins Trust LOC #2366	World Fuel Services- Ascent Fuel	Airport Parking Promissory Note	Airport Taxable Bonds	Airport Tax Ex Bonds	Total
March 31, 2020	5,674	4,326	10,957	140,279	20,309	1,565	14,261	5,288	382,969	382,969	382,969	587,112
March 31, 2021	2,884	2,844	9,711	126,031	11,430	1,244	12,570	1,200	361,675	361,675	361,675	543,242
March 31, 2022	-	1,286	6,986	16,551	7,896	894	10,786	-	358,800	358,800	358,800	522,238
March 31, 2023	-	69	5,498	20,849	1,975	510	8,905	-	352,906	352,906	352,906	501,141
March 31, 2024	-	-	3,921	15,848	380	110	6,921	-	346,725	346,725	346,725	469,685
March 31, 2025	-	-	3,921	10,578	62,866	-	4,828	-	340,113	340,113	340,113	422,306
March 31, 2026	-	-	2,248	45,401	-	-	2,622	-	333,069	333,069	333,069	388,363
March 31, 2027 & Thereafter	-	-	527	380	-	-	463	-	4,398,278	4,398,278	4,398,278	4,398,278
<b>Total Interest</b>	<b>8,558</b>	<b>8,524</b>	<b>48,236</b>	<b>692,411</b>	<b>65,970</b>	<b>4,322</b>	<b>61,355</b>	<b>6,488</b>	<b>6,817,631</b>	<b>6,817,631</b>	<b>6,817,631</b>	<b>7,832,365</b>

**OGDENSBURG BRIDGE & PORT AUTHORITY  
UTILITY ANALYSIS**

	BRIDGE 5060.010 Electricity		5062.010 Water/Sewer		AIRPORT 5402.030 Electricity		5403.030 Water/Sewer		COMMERCE PARK 6402.040 Electricity		6403.040 Water/Sewer		MARINE TERMINAL 7402.050 Electricity		7403.050 Water/Sewer	
	Fuel		Fuel		Fuel		Fuel		Fuel		Fuel		Fuel		Fuel	
Full Year 2021-2022	28,462	47,848	4,234		24,091	64,577	0		57,186	135,402	21,141		8,193	31,668	7,366	
Full Year 2022-2023	28,834	48,739	1,921		29,850	46,660	0		78,037	128,337	5,359		10,318	28,699	7,385	
Actual 2023-2024																
April	4,405	3,770	463		4,031	5,359			8,280	7,217	4,827		883	2,356	2,006	
May	1,441	5,516			948	6,121			5,045	9,760			316	3,448		
June	449	7,533			900	7,517			1,712	6,424			226	4,708		
July	89	5,791	476			6,538			541	11,797	5,391		30	3,619	2,006	
August	81	6,041			3,051	6,709			465	11,378			131	3,776		
September	82	5,649	617			6,259			479	10,743	5,613		73	3,560	2,006	
October	86	5,696			8,930	6,506	0		597	10,373			28	3,560		
	6,634	39,996	1,555			45,010	0		17,119	67,694	15,830		1,687	25,027	6,018	
Anticipated Full Year 2023-2024	27,643	49,513	2,172		35,216	63,465	0		63,527	104,005	21,443		9,817	30,981	8,024	
BUDGET 2024-2025	29,578	59,416	2,303		37,681	76,159	0		67,974	124,806	22,729		10,504	37,178	8,505	
			91,297				113,839				215,509				56,187	

**PRIOR FISCAL YEAR ACTUAL**

	Liberty Utilities	ALL AEP Solar	City of Ogdensburg	Suburban Prop changed to Griffith Energy Delivery when needed	National Grid & AEP Solar	Sewer & Water does not extend to the Airport	Liberty Utilities	National Grid & AEP Solar	City of Ogdensburg	Liberty Utilities & Suburban Prop/Griffith Energy	ALL AEP Solar	City of Ogdensburg
November	1,358	4,733		3,723	5,993		3,204	5,996		881	2,965	
December	4,169	1,980		5,584	5,418		8,818	7,640		975	1,237	
January	5,049		1,119	8,247	2,689		11,305	7,872	6,526	2,379		2,006
February	6,265	1,883		4,601	3,898		13,863	6,284		1,909	1,177	
March	4,168	921		4,130	457		9,218	8,520		1,986	576	
	21,010	9,518	1,119	26,286	18,456	0	46,408	36,312	6,526	8,129	5,955	2,006

**UTILITIES - NOTES**

- 1) Solar is allotted to those properties where the OBPA pays all utilities. In a case such as the Commerce Park and some Airport, where utilities are passed on to the tenant, solar has NOT been allotted
- 2) Commerce Park - tenants are re-billed their share of the utilities; therefore, IP NET Utilities is a great deal lower. OBPA chooses to recognize the ENTIRE (GROSS) utility - if all tenants moved out, the OBPA would still owe the entire utility invoice

**OGDENSBURG BRIDGE & PORT AUTHORITY  
BRIDGE ADMINISTRATION BUILDING  
BUDGET FOR THE YEAR ENDING MARCH 31, 2025**

	<b>2024-2025 Budget</b>
<b>Janitorial:</b>	
Supplies and Other	\$ 7,500
Trash Removal	7,600
	<u>\$ 15,100</u>

**Building Maintenance:**

Plumbing, Electrical, Painting	\$ 1,750
Boiler Repairs and Piping	1,000
BAB Exterior Brick & Paint	2,500
Extermination Fees	500
Fire Extinguishers	500
	<u>\$ 6,250</u>

**Grounds Maintenance:**

Landscaping & Chemicals	\$ -
Sand, Salt, Ice Melt	9,000
	<u>\$ 9,000</u>

**Automotive:**

Gas, Oil, Grease, Diesel, Filters	\$ 30,000
Vehicle Maintenance	6,000
Truck Maintenance	7,500
Tractor Maintenance	750
Heavy Equipment Maintenance	2,500
	<u>\$ 46,750</u>

**Equipment:**

General Parts & Repairs	\$ 4,000
Lawn Care Equipment	2,000
Small Tools & Supplies	1,500
Safety & First Aid	250
	<u>\$ 7,750</u>

**Equipment Rental\*\***

Man-Lift for BAB Exterior Work	\$ 3,000
Other Miscellaneous Rentals	1,500
	<u>\$ 4,500</u>

**Total Maintenance Expenses**

**\$ 89,350**

**OGDENSBURG BRIDGE & PORT AUTHORITY  
BRIDGE FUND - BRIDGE PAINTING & MAINTENANCE  
BUDGET FOR THE YEAR ENDING MARCH 31, 2025**

	<b>2024-2025 Budget</b>
Welding, Masonry & Other Services	4,500

Surface Preparation Equipment	3,500
Vacuum, Shrouds, Sanders, Needle Guns	

Paint / Coatings / Struct Steel	5,000
Bridge Paint System coating	

Protective Safety Gear	3,000
Respirators, Test Kits, Tyvek Suits, Other	

Fall Protection Equipment	4,500
Harnesses, Lanyards, Rigging, Air Chair Inspections, Other	

Employee Medical Surveillance	1,500
Blood Lead Testing, Awareness Training	

Safety Training & Education	1,500
OSHA, SSPC, Health & Safety Program	

Traffic Control	1,200
VMS Platform, Traffic Signage, Other	

Hazardous Waste Disposal	2,000
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Structural Repairs	5,000
Concrete Pier repair, Cable Painting, Safety Cable	

Equipment Rental -	4,000
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**Total Bridge Painting & Maintenance**      **\$ 35,700**

OGDENSBURG BRIDGE & PORT AUTHORITY  
BRIDGE FUND - BRIDGE SAFETY INSPECTION  
BUDGET FOR THE YEAR ENDING MARCH 31, 2025

	<u>2024-2025 Budget</u>
2023 In-Depth Bridge Inspection and Report	\$ 160,000
2023 Level 1 Load Rating and Report	
<b>Total Bridge Safety Inspection</b>	<b>\$ <u>160,000</u></b>

**OGDENSBURG BRIDGE & PORT AUTHORITY - MAINTENANCE EXPENSES  
 BUDGET FOR THE YEAR ENDING MARCH 31, 2025  
 MARINE TERMINAL**

**COMMERCE PARK**

	<u>2024-2025 Budget</u>		<u>2024-2025 Budget</u>
Janitorial	\$ 9,000	Janitorial	\$ 1,000
<b>Buildings - Marine Terminal</b>	<b>6,000</b>	<b>Building Maintenance:</b>	
Grounds Maintenance	10,000	NYS Building Code Enforcement	\$ 800
Scale Maintenance & SWPP Test	6,500	HVAC Replacement	Capital Budget 3,500
Automotive	60,000	General Building Repair	12,000
		HVAC Maintenance/Contracts	3,000
Equipment	18,500	Roof Repairs	1,000
		Safety Improvements	<u>\$ 20,300</u>
Equipment Rental - General	18,000		
Equipment Rental - CAT Loader	75,106	<b>Grounds Maintenance:</b>	
Tools & Supplies	4,500	Road Improvements	Capital Budget 750
		Landscaping	1,200
Safety and First Aid	750	Sand, Salt, Crusher Run	<u>\$ 1,950</u>
		Automotive	\$ -
<b>Total MT Maintenance</b>	<u><u>\$ 208,356</u></u>	Equipment Repairs	<u>\$ 500</u>
		Equipment Rental	<u>\$ 750</u>
		Safety & First Aid	<u>\$ 250</u>
		Tools & Supplies	<u>\$ 500</u>
		<b>Total IP Maintenance</b>	<u><u>\$ 25,250</u></u>

**OGDENSBURG BRIDGE & PORT AUTHORITY - MAINTENANCE EXPENSES  
 BUDGET FOR THE YEAR ENDING MARCH 31, 2025  
 AIRPORT**

	<u>2024-2025</u>	
	<u>Budget</u>	
Janitorial	\$ 7,000	Terminal supplies Trash removal
Building Maintenance	7,500	Terminal, Water system, HVAC Maintenance, Fire System
Landside Grounds Maintenance	7,500	Parking lot salt, mowing,
Airside Grounds Maintenance	16,000	Airfield Lighting, Deicing chemical
Automotive	16,000	Diesel fuel, filters
Equipment	8,000	Replacement bristles sweeper, etc.
Equipment Rental**	2,000	Fence/ property Maintenance
Tools & Supplies	2,500	
Safety and First Aid Supplies	<u>2,500</u>	ARFF Equipment upgrades
<b>Total AP Maintenance</b>	<b>\$ <u>69,000</u></b>	



	ACTUAL 31 MARCH 2022	ACTUAL 31 MARCH 2023	ACTUAL YTD 30 SEPT 2023	ANTICIPATED ACTUAL 31 MARCH 2024	BUDGET 2024-2025
<b>Operating Expenses</b>					
<b>BRIDGE-GENERAL EXPENSES</b>					
5068.010	217,139	214,727	58,814	246,936	271,629
5069.010	1,029	3,791	2,887	3,887	3,750
5070.010	3,832	5,690	1,160	4,850	4,850
5071.010	713	747	310	750	750
5072.010	2,597	1,450	1,088	1,608	2,000
5073.010	8,843	7,038	3,585	7,040	7,500
5074.010	4,807	5,452	1,767	4,241	12,971
5075.010	3,480	11,068	1,483	3,480	5,250
5076.010	274	266			
5077.010	118,345	86,574	50,007	87,000	87,500
5078.010					
5079.010					
5080.010	32,943	14,594	23,325	33,000	33,000
5081.010	55,314	20,291	1,050	1,500	1,500
5082.010	2,774	3,490	1,592		
5084.010	115,754	160,434	70,790	141,580	140,000
5085.010	2,406	364	872	1,000	1,000
5086.010	70,061	101,380	36,050	81,560	79,500
5087.010		968	235	500	750
5089.010	15,574	3,424	489	489	490
5090.010	16,141	22,195	14,210	28,420	28,420
	<b>672,024</b>	<b>663,943</b>	<b>269,723</b>	<b>647,840</b>	<b>680,860</b>
<b>BRIDGE-GENERAL EXPENSES</b>					
<b>AP-GENERAL EXPENSES</b>					
5501.030	42,126	87,563	38,199	100,697	110,767
5502.030	40,783	44,693	15,285	50,000	50,000
5503.030	2,210	2,430	6,655	7,000	8,100
5504.030	1,991	2,472	38	1,990	2,000
5505.030	139	265	109	200	250
5506.030	13,131	17,233	8,572	17,144	18,000
5507.030	74	207	1,278	1,275	900
5508.030	9,229	6,900	3,980	6,900	9,457
5510.030	3,435	23,334	11,250	28,850	34,180
5511.030	3,680	180	90	180	180
5512.030	625	4,048	30	90	
5513.030	3,579	6,540	984	13,211	13,000
5514.030	138,634	129,694	72,056	144,111	22,000
5515.030	5,754	7,131	4,781	7,131	8,000
5516.030	315	0	4,189	0	0
5517.030	123,779	48,432	56,343	98,601	98,000
5518.030	322	103		350	350
5520.030	84,069	86,879	29,400	51,450	
5521.030	325	325		325	325

	ACTUAL 31 MARCH 2022	ACTUAL 31 MARCH 2023	ACTUAL YTD 30 SEPT 2023	ANTICIPATED ACTUAL 31 MARCH 2024	BUDGET 2024-2025
5522.030 AP-GE-Training Expense	3,686	4,132	2,320	4,135	5,500
5524.030 AP-GE-Airport Security Expense	236,469	254,833	110,386	220,771	0
5525.030 AP - GE - Employee Recruitment	295	13,150	13,389	13,389	5,000
5526.030 AP - GE - ARFF Expense	2,764	4,810	2,560	4,750	1,500
5527.030 AP - GE - Seminar-Conference-Trade Show		163	561	561	225,000
5528.030 AP - Contract Airport Parking Expense	158,902	216,157	109,592	219,183	
5530.030 AP-Interest Exp - 2017 Bonds	366,494	355,868	173,363	346,725	
5531.030 AP-Interest Exp on Financing-Mtges/Lease	19,281	15,796	6,660	13,321	
5532.030 AP-New York State Sales Tax Exp.	1,787	2,197	1,309	2,150	2,500
5533.030 AP-GE-LOC Interest Exp-Tompkins Trust Co	23,062	17,345		0	0
5535.030 AP-GE-Aviation Aircraft Catering	16			0	0
<b>NEW</b> 5536.030 AP-GE-AEAS Expense		3,091,766	2,565,873	5,007,273	2,285,150
AP-GENERAL EXPENSES	1,286,956	4,444,644	3,239,251	6,361,763	2,900,759
<b>IP-GENERAL EXPENSES</b>					
6501.040 IP-GE-Insurance Expense	26,126	36,980	18,350	40,550	44,605
6502.040 IP-GE-Advertising Expense			500	500	500
6503.040 IP-GE-Subscriptions/Membership Exp	67	315			
6504.040 IP-GE-Travel Expense					
6505.040 IP-GE-Postage Expense					
IP-GE-Brd Mtg/Luncheon Expense			29	29	
6510.040 IP-GE-Maint/Service Agreements	4,489	1,510	785	1,570	2,000
6512.040 IP-GE-Bank Service Charges	552		275	500	500
6513.040 IP-GE-Data Proc/Acctg Services		180	106	213	225
6514.040 IP-GE-Interest Expense	1,866	2,074	961	1,200	20,000
IP-GE-Bad Debt			9,819	9,819	0
6517.040 IP-GE-Legal Fees Expense	13,732	3,786		12,500	15,000
6518.040 IP-GE-Miscellaneous Expense					
6520.040 IP-GE-Prof Svc-Engineering,etc	1,427	500			
6526.040 IP-GE-Seminar-Conference-Trade Show		163			
IP-GENERAL EXPENSES	48,258	45,507	30,826	66,881	82,830
<b>MT-GENERAL EXPENSES</b>					
7501.050 MT-GE-Insurance Expense	35,257	48,409	15,048	65,206	71,727
7502.050 MT-GE-Advertising Expense	40		500	750	750
7503.050 MT-GE-Subscriptions/Memberships	1,534	1,705	205	1,500	2,000
7504.050 MT-GE-Travel Expense		209		0	0
7505.050 MT-GE-Postage Expense	221	36		100	150
7506.050 MT-GE-Telephone/Fax	13,626	12,689	5,909	12,500	12,750
7507.050 MT-GE-Office Supplies Expense	120	946	215	300	300
7508.050 MT-GE-Office Equipment	105			0	0
7510.050 MT-GE-Maint/Service Agreements	5,443	8,009	5,446	9,450	10,000
7512.050 MT-GE-Bank Service Charges			100	700	1,200
7513.050 MT-GE-Data Proc/Acctg Services	1,337	4,374	1,340	2,681	2,750
7514.050 MT-GE-Interest Expense	731	1,043	671	1,000	22,000

	ACTUAL 31 MARCH 2022	ACTUAL 31 MARCH 2023	ACTUAL YTD 30 SEPT 2023	ANTICIPATED ACTUAL 31 MARCH 2024	BUDGET 2024-2025
7517.050					
MT-GE-Legal Fees Expense	10,524	32,197	49,563	52,784	50,000
7518.050					
MT-GE-Miscellaneous Expense	15	2,248	27,600	1,675	2,500
7520.050					
MT-GE-Prof Svc-Engineering, etc	10,781		533	750	750
7522.050					
MT-GE-Management Services	50	25		0	0
7524.050					
MT-GE Training Expense	240			0	0
7525.050					
MT-GE-Marketing & Logistics Expense	182,276	161,348	101,662	122,590	201,456
7526.050					
MT - Seminars - Conferences - Trade Show		163	1,692	1,692	1,500
7527.050					
MT-GE-Port Security	1,002	1,127	720	1,005	1,500
MT-GENERAL EXPENSES	263,302	274,527	211,202	274,683	387,333

OGDENSBURG BRIDGE & PORT AUTHORITY

2024-2025 CAPITAL EXPENDITURES & PROJECT PORTION

QTY	DESCRIPTION	COST	NOTES	Outside Funding	OBPA Funding	Total Funding	Deferred or Multi-Year Project
<b>INFRASTRUCTURE IMPROVEMENTS</b>							
<b>ADMINISTRATION BUILDING</b>							
	Slate Roof Repair	8,000	Roof Leaks at domers	-	8,000	8,000	
	New Boiler	75,000	New Auxiliary Boiler	-	75,000	75,000	
<b>BORDER STATION</b>							
	Replace HVAC Units 3&4	55,000	HVAC replacements (Leasehold Improvement)	-	55,000	55,000	
	Replace/service split systems HVAC	25,000	Inspection Booths (Leasehold Improvement)	-	25,000	25,000	
	Replace light posts with corroded bases	7,500	Truck Parking (Leasehold Improvement)	-	-	-	7,500
	Paving Border Station Areas & Highway Approach	2,300,000	NYS DOT Freight Funds	2,300,000	-	2,300,000	
<b>PORT</b>							
	Asphalt Milling/paving	30,000	Upgrade various asphalt roadways	-	-	-	30,000
	Dock Wall Extension	25,100,000	\$20M from NYS DOT // \$5.1M FWHA Money	5,020,000	-	5,020,000	20,080,000
	P-2 Roof Repairs	800,000	Railroad Grant (\$1.4M Tracks (25-26) & P2 (24-25))	640,000	160,000	800,000	-
	Drop in sander 1992 Plow truck	10,500	Current unit 28 yrs. old (Beyond useful life)	-	-	-	10,500
<b>BRIDGE</b>							
	Foundation-Concrete repair	10,000	Required repair work	-	-	-	10,000
	Major Bridge Repairs - Phase 2	18,050,000	Clean and Paint CDN 18-23	-	-	-	18,050,000
	Major Bridge Repairs - Phase 3	10,700,000	Clean and Paint US Spans 9-14 (Refurbish)	10,700,000	-	10,700,000	-
	Major Bridge Repairs - Phase 4	28,550,000	Clean and Paint Main Susp 15-17 + towers	-	-	-	28,550,000
	Major Bridge Repairs - Phase 5	12,000,000	Replace 148 Suspender Cables & Bands	-	-	-	12,000,000
	Major Bridge Repairs - Phase 6	5,500,000	Clean, Prime, Neoprene Wrap Main Cables	-	-	-	5,500,000
	Major Bridge Repairs - Phase 7 (FED/NYS DOT)	20,425,000	CDN Approach Spans Steel Replacement	-	-	-	20,425,000
<b>COMMERCE PARK</b>							
	HVAC Unit , Bldg #1	25,000	Replace Existing Unit	-	25,000	25,000	
2	HVAC Units, Bldg #11	42,000	On going HVAC Annual replacements	-	21,000	21,000	21,000
	Tree Removal, Walking Trail	10,000	\$2,000 per tree removal/trimming - 4 Trees & Stump Removal	-	10,000	10,000	
	Roof Replacement, Bldg #11	150,000	Roof 26 years old (Beyond useful life)	-	-	-	150,000
	Repair of Asphalt, Walking Trail	5,000	Repair asphalt, Crack seal various locations	-	5,000	5,000	
	Childcare Initiative - New Childcare Center	4,770,000	Build Childcare Center to 2021 specifications for ARC	2,000,000	385,000	2,385,000	2,385,000
	20,000 sq ft Building	40,000	Engineering for new Warehouse/Office Space in Park	-	-	-	40,000
<b>AIRPORT</b>							
	AIP Plan	196,700	Terminal Drainage	191,783	4,918	196,700	
	Aviation Security Grant	949,085	Rolled into Terminal Gateway Project Less Patrol Vehicle	759,885	189,200	949,085	
	Water/Sewer Line extension	-	Rolled into Terminal Gateway Project	-	-	-	
	Airport Terminal Gateway Project	20,314,214	Renovate & Expand Terminal , etc.	17,267,082	57,658	17,324,740	2,989,474
<b>RAILROAD</b>							
	Railroad Bridge 40 - Grasse River	807,640	Grant Funded	797,640	10,000	807,640	
	Railroad Bridge 80 - Racquette River	1,208,680	Grant Funded (100% Funded)	1,208,680	-	1,208,680	
<b>EQUIPMENT</b>							
<b>Totals - OBPA Capital Budget 2022-2023</b>				<b>40,885,069</b>	<b>1,030,776</b>	<b>41,915,845</b>	<b>110,248,474</b>
				(0) OKAY IF ZERO			
				OPBA CAPITAL 224,000			
				OBPA PORTION - GRANTS 806,776			
				1,030,776			